

**WATERGRASS
COMMUNITY DEVELOPMENT DISTRICT I
BOARD OF SUPERVISORS
REGULAR MEETING
OCTOBER 19, 2017**

WATERGRASS COMMUNITY DEVELOPMENT DISTRICT I AGENDA OCTOBER 19, 2017 AT 6:00 p.m.

WaterGrass Club
Located at 32711 Windelstraw Drive Wesley Chapel, FL 33545

District Board of Supervisors	Chairman	Christin Behrens
	Vice-Chairman	Robert Landgraf
	Supervisor	Ashley Johnson
	Supervisor	Catherine Billington
	Supervisor	Michael Leavor
District Manager	Meritus	Brian Lamb
District Attorney	Straley Robin Vericker	John Vericker
District Engineer	Johnson Engineering	Phil Chang

All cellular phones and pagers must be turned off while in the meeting room

The meeting will begin at **6:00 p.m.** Following the **Call to Order**, the public has the opportunity to comment on posted agenda items during the third section called **Audience Questions and Comments on Agenda Items**. Each individual is limited to **three (3) minutes** for such comment. The Board is not required to take action at this time, but will consider the comments presented as the agenda progresses. Following public comment, the meeting will proceed with the fourth section called **Vendor and Staff Reports**. This section will allow Vendors and District Engineer and Attorney to update Board on work and to present proposals. The fifth section is called **Business Items**. This section contains items for approval by the District Board of Supervisors that may require discussion, motions, and votes on an item-by-item basis. The sixth section is called **Consent Agenda**. The Consent Agenda section contains items that require the review and approval of the District Board of Supervisors as a normal course of business. The seventh section will be **Management Reports**. This section allows the District Manager and Staff to update the Board of Supervisors on any pending issues that are being researched for Board action. Occasionally, certain items for decision within this section are required by Florida Statute to be held as a Public Hearing. In the event of a Public Hearing, each member of the public will be permitted to provide one comment on the issue, prior to the Board of Supervisors' discussion, motion, and vote.

The eighth section is called **Supervisor Requests**. This is the section in which the Supervisors may request Staff to prepare certain items in an effort to meet the District's needs. The final section is called **Audience Questions, Comments and Discussion Forum**. This portion of the agenda is where individuals may comment on matters that concern the District. The Board of Supervisors or Staff is not obligated to provide a response until sufficient time for research or action is warranted.

Pursuant to provisions of the Americans with Disabilities Act, any person requiring special accommodations to participate in this meeting is asked to advise the District Office at (813) 397-5120, at least 48 hours before the meeting. If you are hearing or speech impaired, please contact the Florida Relay Service at 1 (800) 955-8770, who can aid you in contacting the District Office.

Any person who decides to appeal any decision made by the Board with respect to any matter considered at the meeting is advised that this same person will need a record of the proceedings and that accordingly, the person may need to ensure that a verbatim record of the proceedings is made, including the testimony and evidence upon which the appeal is to be based.

Agendas can be reviewed by contacting the Manager's office at (813) 397-5120 at least seven days in advance of the scheduled meeting. Requests to place items on the agenda must be submitted in writing with an explanation to the District Manager at least fourteen (14) days prior to the date of the meeting.

WaterGrass I Community Development District

Dear Board Members:

The Regular Meeting of the Board of Supervisors of the WaterGrass I Community Development District will be held on **Thursday, October 19, 2017 at 6:00 p.m.** at the WaterGrass Club, located at 32711 Windelstraw Drive, Wesley Chapel, Florida, 33545. The agenda is included below.

- 1. CALL TO ORDER/ROLL CALL**
- 2. AUDIENCE QUESTIONS AND COMMENTS ON AGENDA ITEMS**
- 3. VENDOR AND STAFF REPORTS**
 - A. District Counsel
 - B. District Engineer
- 4. BUSINESS ITEMS**
 - A. Discussion on Landscape Proposals Tab 01
 - B. General Matters of the District
- 5. CONSENT AGENDA**
 - A. Consideration of Board of Supervisors Meeting & Public Hearing Minutes
August 17, 2017 Tab 02
 - B. Consideration of Board of Supervisors Meeting Minutes September 21, 2017 Tab 03
 - C. Consideration of Operations and Maintenance Expenditures August 2017 Tab 04
 - D. Consideration of Operations and Maintenance Expenditures September 2017 Tab 05
 - E. Review of Financial Statements Month Ending September 30, 2017 Tab 06
 - F. Review of Financial Statements – Watergrass II CDD Tab 07
- 6. MANAGEMENT REPORTS**
 - A. District Manager
 - 1. Community Inspection Reports Tab 08
- 7. SUPERVISOR REQUESTS**
- 8. AUDIENCE QUESTIONS, COMMENTS AND DISCUSSION FORUM**
- 9. ADJOURNMENT**

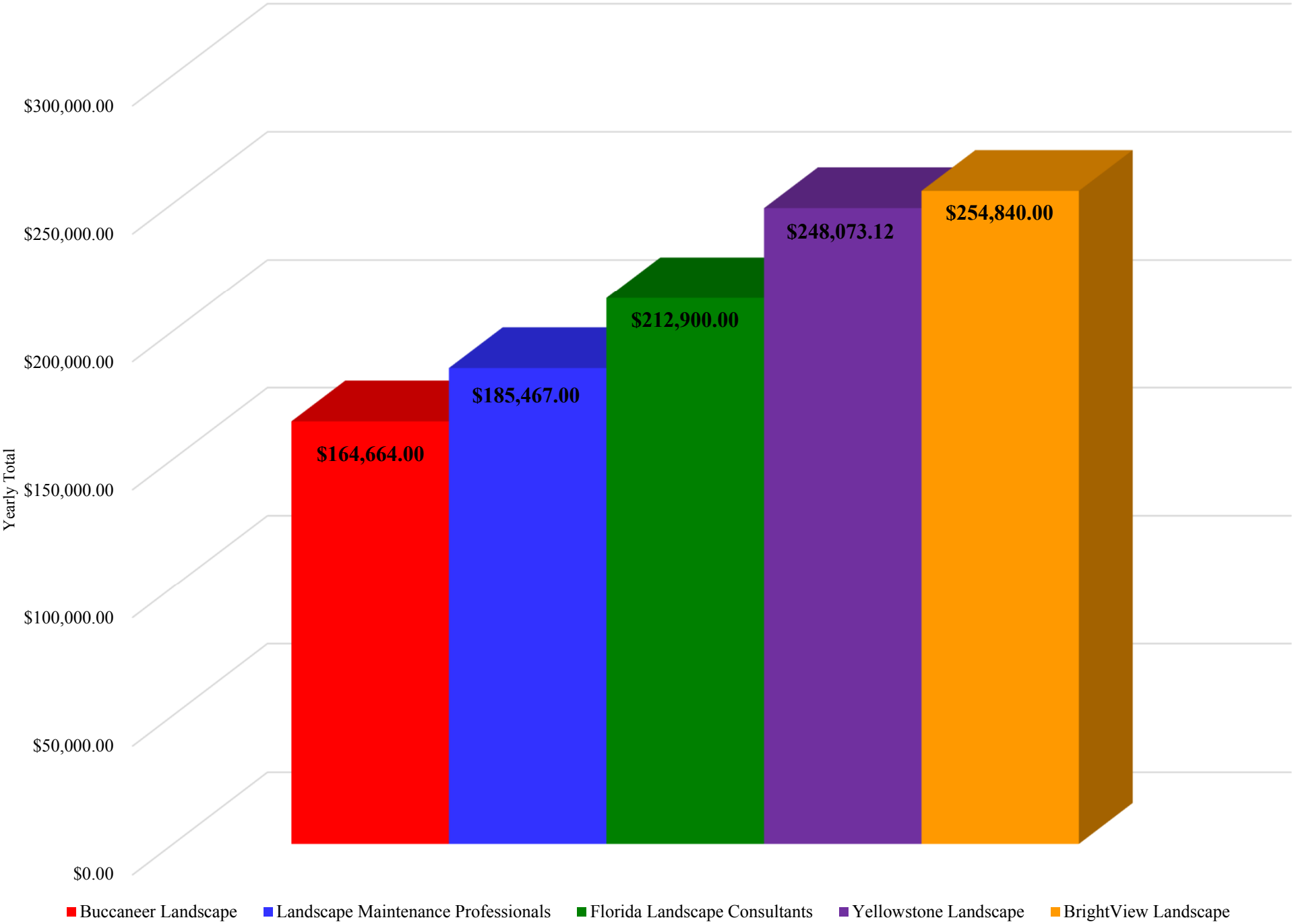
We look forward to seeing you at the meeting. In the meantime, if you have any questions, please do not hesitate to call us at (813) 397-5120.

Sincerely,

Brian Lamb
District Manager

WATERGRASS CDD 1 BID SUMMARY

September 28, 2017

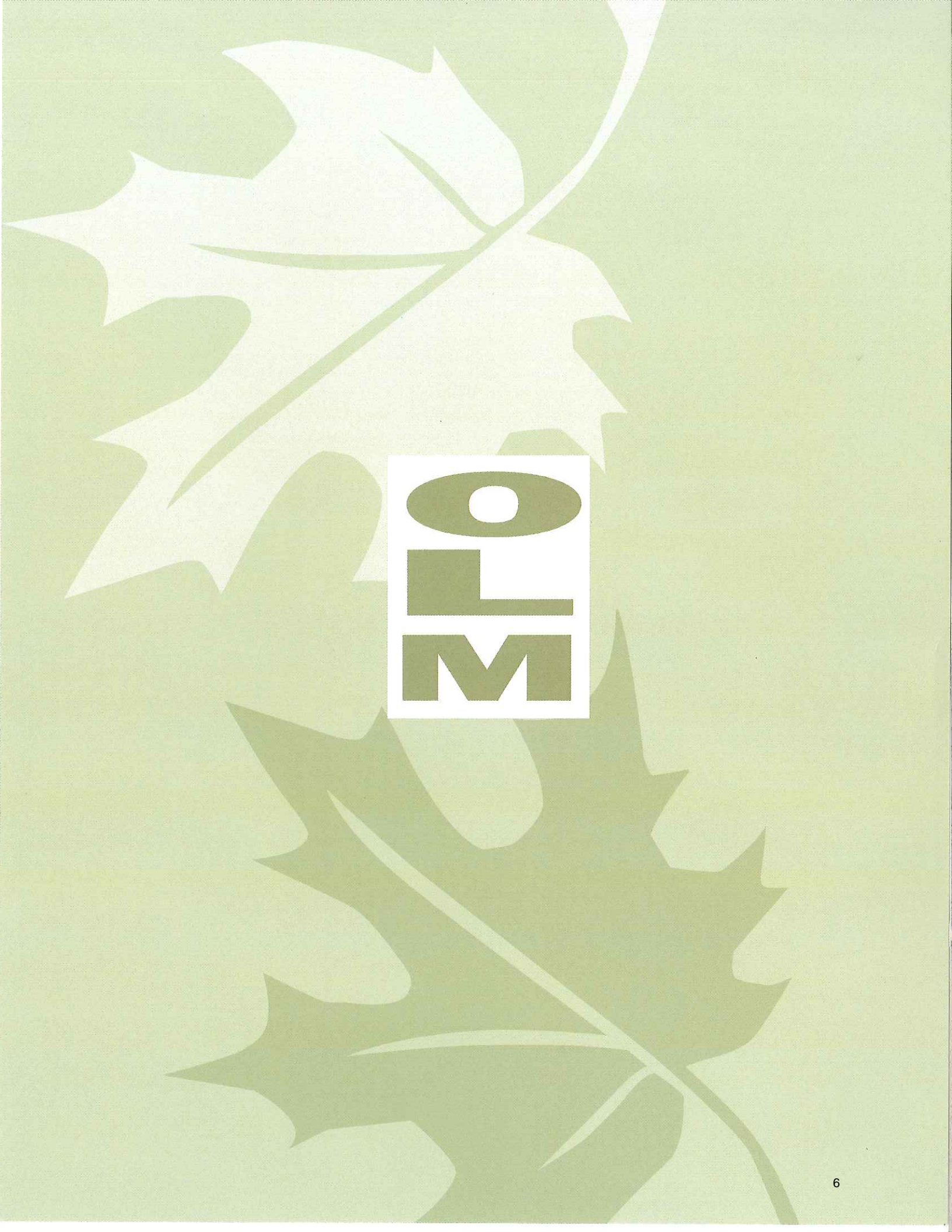


WATERGRASS CDD 1

BID SUMMARY

September 28, 2017

COMPANY	LANDSCAPE MAINTENANCE TOTAL	SEASONAL MAINTENANCE TOTAL	SEASONAL INSTALLATION TOTAL	MULCH TOTAL	1 ST YEAR GRAND TOTAL	2 ND YEAR GRAND TOTAL	3 RD YEAR GRAND TOTAL
Buccaneer Landscape	\$135,104.00	\$4,320.00	\$2,340.00	\$22,900.00	\$164,664.00	\$164,664.00	\$164,664.00
LMP	\$162,383.00	\$256.00	\$2,368.00	\$20,460.00	\$185,467.00	\$185,467.00	\$185,467.00
FLC	\$181,700.00	Included	\$4,200.00	\$27,000.00	\$212,900.00	\$212,900.00	\$212,900.00
Yellowstone Landscape	\$236,208.00	\$629.00	\$1,317.12	\$9,919.00	\$248,073.12	\$248,073.12	\$253,034.58
BrightView	\$208,980.00	\$3,500.00	\$13,320.00	\$29,040.00	\$254,840.00	\$261,840.00	\$268,840.00

The background of the page is a light green color with a large, stylized leaf pattern in a darker shade of green. The leaf has prominent veins and a serrated edge. In the center of the page, there is a white rectangular box containing the letters 'O', 'L', and 'M' stacked vertically in a bold, sans-serif font.

**O
L
M**

EXHIBIT "B"**SUMMARY BID FORM**

Exterior Landscape Maintenance

WATERGRASS CDD 1*Wesley Chapel, FL.*

This Summary Bid Form totals the Itemized Bid Forms for Categories A, B, C and D. The combined annual sum of all four categories is defined as the "Total Bid Price"

A. Landscape Maintenance Total	\$ 135,104.00
B. Seasonal Color / Perennial Maintenance Total	\$ 4,320.00
C. Seasonal Plant Installation Total	\$ 2,340.00
D. Mulch Total	\$ 22,900.00
1ST YEAR TOTAL BID PRICE	\$ 164,664.00
2ND YEAR TOTAL BID PRICE	\$ 164,664.00
3RD YEAR TOTAL BID PRICE	\$ 164,664.00

Contractor Name Buccaneer Landscape ManagementContractor Address PO Box 2453 Pinellas Park FL 33780Contractor Signature Chris WitheringtonTitle PresidentTelephone Number 727-209-0393Date 9/27/17**Signature not required on e-mailed copies of bids.*

WORK SCHEDULE

Work under this Contract is to begin at the execution of the Contract, and run concurrent thereof for the period of three (3) years.

ADDENDA

We acknowledge receipt of the following Addenda, which are included in our proposal.

ADDENDUM #1	DATED:9/25/17
ADDENDUM #	DATED:

UNIT PRICES

We acknowledge receipt of the following Unit Prices which are included in our proposal.

UNIT PRICE #	DATED:
UNIT PRICE #	DATED:

WATERGRASS CDD 1**CATEGORY A****LANDSCAPE MAINTENANCE ITEMIZED BID FORM**

FUNCTION	FREQUENCY (PER YEAR)
Mow	44
Edge (Bedlines)	22
Edge (Hardlines)	44
Monofilament Trim	44
St. Augustine Turf Fertilization	6
Bahia Turf Fertilization	2
Turf Weed Control	52
Bed Weed Control	52
Palm Pruning	2
Tree Pruning	12
Shrub/Groundcover Trim	12
Debris Disposal	52
Insect/Disease Control	52
Irrigation Management	52
Palm Fertilization	4
Tree Fertilization	2
Shrub Fertilization	4
Groundcover Fertilization	2
Trash Receptacle Maintenance	52
Dog Waste Station Maintenance	52

**CATEGORY A. 1ST YEAR LANDSCAPE
MAINTENANCE TOTAL**

\$ 135,104.00

Chris Witherington
Contractor Signature

Buccaneer Landscape Mgmt.
Company Name

9/27/17
Date

WATERGRASS CDD 1***CATEGORY B*****SEASONAL COLOR/PERENNIAL MAINTENANCE
ITEMIZED BID FORM**

SEASONAL COLOR MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	24
Pruning	12
Insect/Disease Control	20
Fertilization	12

Seasonal Color Maintenance Subtotal**\$ 2,160.00**

PERENNIAL MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	32
Cut Back	2
Insect/Disease	52
Fertilization	2
Mulching	1

Perennial Maintenance Subtotal**\$ 2,160.00**

**CATEGORY B. 1ST YEAR SEASONAL COLOR/PERENNIAL
MAINTENANCE TOTAL \$ 4,320.00**

Chris Witherington
Contractor Signature

Buccaneer Landscape Mgmt.
Company Name

9/27/17
Date

WATERGRASS CDD 1***CATEGORY C*****SEASONAL COLOR INSTALLATION
ITEMIZED BID FORM**

QUANTITY	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
400	Spring Annuals	4"	\$1.95	\$780.00
400	Summer Annuals	4"	\$1.95	\$780.00
400	Winter Annuals	4"	\$1.95	\$780.00

**CATEGORY C. 1ST YEAR SEASONAL COLOR
INSTALLATION TOTAL****\$ 2,340.00**

NOTE 1: All annuals shall be 4" container-grown Grade "A" plants with multiple blooms at the time of installation.

NOTE 2: All prices should include soil amendments, mulch, labor, taxes, etc. associated with installation. All plants should be in bloom at time of planting.

NOTE 3: Specific colors and varieties shall be mutually agreed upon prior to installation.

NOTE 4: Contractor is responsible for estimating and confirming the quantity of flowers based on the spacing shown below:

b. Distance away from curbs, turfines, etc.

Spring Annuals 10"

Summer Annuals 10"

Winter Annuals 8"

b. On Center (o.c.) Spacings

Spring Annuals 10"

Summer Annuals 10"

Winter Annuals 8"

Chris Witherington
Contractor Signature

Buccaneer Landscape Mgmt.
Company Name

9/27/17
Date

WATERGRASS CDD 1***CATEGORY D*****MULCH ITEMIZED BID FORM**

MATERIAL and FUNCTION	CUBIC YARDS	UNIT PRICE	TOTAL PRICE
Medium Pine Bark Nugget (First Mulching)	420	\$45.00	\$18,900.00
Trenching (First Trenching)	1	\$4000.00	\$4,000.00

Contractor is responsible for measuring and confirming the quantity of mulch application(s) per year.

CATEGORY D. 1ST YEAR MULCH TOTAL \$ 22,900.00

Chris Witherington
Contractor Signature

Buccaneer Landscape Mgmt.
Company Name

9/27/17
Date

WATERGRASS CDD 1**SUPPLEMENTAL PRICING FORM**

1. Pine Bark Nugget Mulch - (cost/yard, spread on site)	\$ 45
2. Additional Labor with truck and hand tools (cost/man hour)	\$ 30
3. Palm Saver OTC injections price per palm per treatment	\$ 30
4. Additional labor with truck and small power equipment (i.e., edger, blower, etc.) (cost/man hour)	\$ 30
5. Additional labor with truck and light power equipment (i.e., 36" and 52" walk mower) (cost/man hour)	\$ 30
6. Additional labor with truck and heavy power equipment (i.e., hustler, tractor, bush hog) (cost/man hour)	\$ 75
7. Watering with Hydroseeder including operator (cost/man hour)	\$ 125
8. St. Augustine sod laid, site ready (cost/square foot)	\$ 1.50
9. Cost per hour – General Labor	\$ 30
10. Cost per hour – Irrigation Service Technician with one laborer	\$ 75

The prices above shall be commensurate with the contract term.

Chris Witherington
Contractor Signature

Buccaneer Landscape Mgmt.
Company Name

9/27/17
Date



LANDSCAPE MAINTENANCE PROPOSAL

For:

Watergrass CDD I

Date Submitted: September 28, 2017

Our Mission:

**"We are committed to
earning the loyalty of our clients
and employees."**

Serving all of Florida...

1. **Proposal Pricing** – per scope of work provided
2. **Buccaneer Landscape Management – Service Documents**
 -
 - Proposal
 - Scope of Work
 - Proposed Manpower
 - Landscape Management Plan
3. **References**
 - Landscape Maintenance / Management
 - Landscape Construction – Design/Build
4. **Company Profile – Statement of Qualification**
 - A. **Summary - Experience & Qualifications**
 - Diverse Family of Customer – Who We Serve!
 - All Inclusive Service Menu
 - Offering Exceptional Service
 - Advantages of Buccaneer Landscape Management
 - Building Relationships / Industry Support
 - B. **Corporate Information**
 - Locations
 - Company Leadership
 - Key Contact Information
 - Corporate Info
 - Trade References
 - C. **Staffing Licensing & Equipment**
 - Staffing / Personnel Descriptions / Licensing
 - Equipment / Vehicles



September 28, 2017

Subject: Landscape Maintenance Proposal – Watergrass CDD I

Buccaneer Landscape Management sincerely appreciates the opportunity to present this proposal for landscape maintenance services at **Watergrass CDD I Wesley Chapel, FL.**

Please find enclosed our submittal which includes all requested pricing in addition to all other information needed to qualify our company. We are confident that our proposal pricing and service program affords Buccaneer Landscape Management every opportunity for success in providing you the highest level of service possible.

Buccaneer Landscape Management, a Florida Corporation, is a premier full-service provider of commercial grounds maintenance and landscape construction services in the State of Florida. As an industry leader providing high quality grounds maintenance services, we have the good fortune of providing our services for some very prestigious customers in a variety of markets. It would be our pleasure to serve you as well.

We truly hope this information affords Buccaneer your favorable consideration. Please feel free to review the enclosed proposal package and contact me should you have any questions, require additional information or would like to schedule a meeting to review our submittal in more detail.

The entire Buccaneer Landscape Management team is looking forward to working with you.

Sincerely,

Chris Witherington
Buccaneer Landscape Management

I. Proposal Pricing – Exhibit “B”

See Attached Pricing Form

Proposed Project Manpower Summary

The following is an estimated (1) year total manpower summary for grounds maintenance operations for **Watergrass CDD I**.

Based on our property surveys, our average manpower estimates, as stated and broken down within this summary, shall be sufficient to satisfy all requirements as set forth after the property has a thorough clean up. This staffing estimate is based on a **(1)** year total man-hour "*average*", which includes all working site supervision. In addition to the proposed base services crew personnel, our proposal price includes additional support services man-hours for our chemical program, arborcare services, mulch installation, irrigation maintenance program and annual flower installation as applicable to this agreement and as needed. Included in our pricing but not stated separately is the additionally provided management and operational support from Account Manager and/or Operations Leadership/Ownership. The related growing or non-growing seasons, and subsequent services and frequencies to be provided, will dictate the exact number of personnel needed at any given time. We anticipate the following staffing requirements:

❑ **Growing & Non Growing Season**

Mow Services:

Approximately **(5)** crew personnel per service visit, **(1 day)** per week and **(44)** weeks per year or per specifications. Typical Season below, weather pending. Per specifications provided.

- Weekly (May – October)
- Bi-weekly (November – April)

Detail Services:

Approximately **(6)** crew personnel per service visit, **(4 days)** per month and per specifications. Typical Season below, weather pending. Per specifications provided.

- Monthly – Spraying and trimming

Suggested Crew Staffing – per crew

(1) Crew Supervisor (Working - assist with various services)

(5) Crew Members – Landscape Services

(1) Irrigation Tech – 12 monthly visits per year for routine wet checks and other duties.

(1) Spray Tech – as needed for all fertilization and pest control services per specifications.

Landscape Management Plan

Buccaneer Landscape Management is committed to developing a mutually beneficial, long-term relationship in executing this agreement for landscape maintenance services. Client provided specifications supersede all enclosed information. BLMC has established the following objectives for the agreement:

- 1) *Maintain the grounds at the highest quality level consistent with the client's expectations.*
- 2) *Provide a highly responsive staff led by a qualified, experienced Account Manager.*
- 3) *Support the on-site staff with the proper resources to maximize efficiencies.*
- 4) *Through proper maintenance and cultural practices, continually improve the aesthetics of the community landscape.*
- 5) *Maintain the project as an environmental enhancement, continually assessing the impact of cultural practices on the surrounding environment.*
- 6) *Provide professional guidance and recommendations for landscape improvements and in effecting future cost savings.*

With these objectives in mind, we hope to offer the opportunity to utilize the vast resources of **Buccaneer Landscape Management** for the successful maintenance of your community.

Grounds Management Programs

Operations - Management

A site-specific maintenance program will be developed for which utilizes the interrelationship of Integrated Pest Management (IPM) which is an EPA recognized program and Best Management Practices (BMP). Our program will ensure that the best possible management practices are utilized and conducted in a timely and effective manner to provide maximum turfgrass quality and make a positive impact on the environment.

This management plan is intended to be an overall outline for agronomic, horticultural, and service practices of BLMC's maintenance operation, covering the maintenance of all landscaped grounds within the designated service areas. While the guidelines are detailed, they are not intended to be strict rules of operation. Variances from the guidelines will be necessary at times to allow for adjustments resulting in changes in climatic conditions, pest infestation, and other unforeseen problems.

A. Irrigation

A definitive description of how to irrigate is elusive because of many variables to consider, i.e., slope, soil types, height of cut, rooting depth, weather factors and the performance of the irrigation system itself. The only way for the irrigation tech to master the irrigation of every area of responsibility is through careful study and trial and error. Experience is the best teacher when it comes to fine-tuning irrigation management skills.

Given the imperfect nature of any irrigation system in the content of the variables noted above, there most likely will be different areas of the grounds over watered, correctly watered and under watered. Trying to achieve the most appropriate balance, preferably on the drier side, will be the goal of the irrigation program. Irrigation scheduling involves answering two questions, when to irrigate and how much water to apply. Once these two questions have been answered, the schedule will need to be adjusted for rainfall and refined, as experience is gained.

Irrigation should be scheduled only when the turf needs water, i.e., just before it begins to stress. One method that can be used in determining when to irrigate is

visual inspection of the turf. When the grass begins to turn a bluish-gray tint, or leaf blades curl or fold, footprints linger in the grass long after being made and/or a soil probe indicates the soil is dry, it is time to irrigate.

The best method of determining whether the proper amount of water was applied is to determine the depth of water penetrating following irrigation by coring with a soils tube. If water has not penetrated to the one foot depth (or other depth to be irrigated) by six to eight hours after an irrigation, then the irrigation time should be increased. If water has moved well beyond the desired irrigation depth, the irrigation time would be decreased.

B. Mowing

After irrigation, mowing is the most important turf maintenance operation. With good mowing practices, density, texture, color, root development, and wear tolerance are enhanced; and a healthy turf minimizes the need for excessive use of fertilizers and pesticides. In addition, mowing can be an effective means of controlling many weeds; thereby, helping to reduce the use of herbicides.

When the turf is mowed too closely, it becomes less tolerant of environmental stresses, more disease prone and more dependent upon a carefully implemented cultural program. The best approach is to use the highest mowing height acceptable for the various turf types and applications.

Growth rate and mowing height have the most influence on mowing frequency. As a rule of thumb, mowing should be done often enough that no more than 30% of the leaf blade is removed any one mowing. Therefore, the frequency of mowing must be related to the rate of growth rather than to a time schedule. Following this practice will minimize the effect of mowing on photosynthesis and help maintain a high percentage of leaf surface which is necessary for healthy root development.

Varied mowing patterns on all surfaces encourage upright growth and reduce wheel or mower wear and compaction.

In addition, anytime the grass is in a weakened or stressed condition, the mowing height should be raised immediately.

C. Fertilization

General – Turf / Shrubs / Trees / Palms

The most important aspect of a fertilizer program is to insure that the materials used do not contaminate the soil and/or groundwater. The first step in arriving at a sound turf / plant nutrition program is to have the soil analyzed to determine pH, calcium, magnesium, phosphorus and potassium availability and balance. From this information a valid lime and fertilizer program can be developed with the assurance that excess nutrients will not be applied.

Nitrogen is the nutrient used by grasses in the largest quantities. Its function is to stimulate vegetative growth and provide the grass with green color. Nitrogen fertilization will be determined by color, density and rate of growth (clipping yields) of the grass. Interpretation of soil nitrogen analyses to exact amounts which are available to the plant is difficult. For this reason nitrogen rates will be adjusted, but not solely based on site testing. Leaching of nitrate nitrogen can be safely regulated by making controlled

applications (spoon feeding), using controlled materials (slow-release) or using a combination of these approaches.

Controlled applications can be made by using soluble fertilizers and applying the materials with either a sprayer, or through the irrigation system (fertigation), that has been calibrated to put out an accurate amount of material per acre. Using either of these methods, the irrigation tech can personally control the rate and frequency of fertilizer application, and thereby reduce the tendency to apply excessive amounts of nitrate and ammonium forms of nitrogen on an infrequent basis.

Controlled materials, such as natural organic sources (Milorganite and others), isobutylidene diurea (IBDU), ureaformaldehyde (UF) and coated ureas (SCU and others) are all slow-release nitrogen sources. They have the advantage of supplying a longer more uniform source of nitrogen, a lower salt index and reduced nitrogen leaching.

By combining soluble nitrogen sources with the slow-release nitrogen products, availability can be extended to the grass without fear of nitrogen leaching into the groundwater. In areas and/or application times subject to nitrogen bans, adjustments will be made using alternate products yet being just as effective.

D. Pest Management

IPM (Integrated Pest Management) is a preventive approach that incorporates other systems rather than just the use of pesticides for controlling pest problems. It is an ecologically based system that uses biological and chemical approaches to achieve control. General pest management can use one of three strategies: prevention, containment or eradication. The particular pest problem can determine which approach to take. However, the plant material's overall condition will play a vital role in how well it can tolerate specific pest problems and which of these three approaches may ultimately

be necessary. In order for IPM to work as a viable system, the Hort Tech must be familiar with the turf or plant material, the environment, and with the signs and symptoms of primary, occasional and potential pest problems. Experience and training are important prerequisites to an IPM approach which focuses on six basic components: **1) monitoring** of potential pest populations and their environment; **2 & 3) determining** pest injury levels and **establishing** treatment thresholds; **4) decision making, developing** and **integrating** all biological, cultural and chemical control strategies; **5) timing and spot treatment** utilizing either the chemical, biological or cultural methods: and **6) evaluating** the results of treatment.

IPM programs rely on six basic approaches for plant protection. These include: **1) Regulatory** - using certified materials and seed to prevent noxious weed contamination; **2) Genetic** - selecting improved grasses / plant material which perform well in specific areas and show a resistance to pest problems; **3) Cultural** - following recommendations made for proper primary and secondary cultural practice which will maintain the material in the most healthy condition and influence its susceptibility to and recovery from pest problems; **4) Physical** - cleaning equipment to prevent spreading of diseases and weeds from infected areas; **5) Biological** - for a limited number of pest problems biological control can be used whereby natural enemies are introduced to effectively compete with the pest: and **6) Chemical** - pesticides are a necessary and beneficial approach to turf pest problems, but use can be restricted in many cases to curative rather than preventive applications, thus reducing environmental exposure.

References

Partial - Client / Project List

Key Contacts / References:

- **Carroll Organization** –Jimmy Chestnut - 813-345-2555
- **Greenacre Properties** – Melissa Wood - 813-936-4120
- **Robbins Electra** – Colby Robertson – 850-838-6383

Sample Clients by Market Segment:

Property Management Clients (Multiple sites)

- Sentry Management
- Cushman and Wakefield
- Severn Trent
- Greenacre Properties
- Qualified Property Management
- Condo Management Plus
- Leland Management

Commercial

- City Center – Cushman & Wakefield
- Grand Oaks

Retail

- CVS Pharmacy – Hillsborough County to Collier County
- Wawa
- Brightview Real Estate

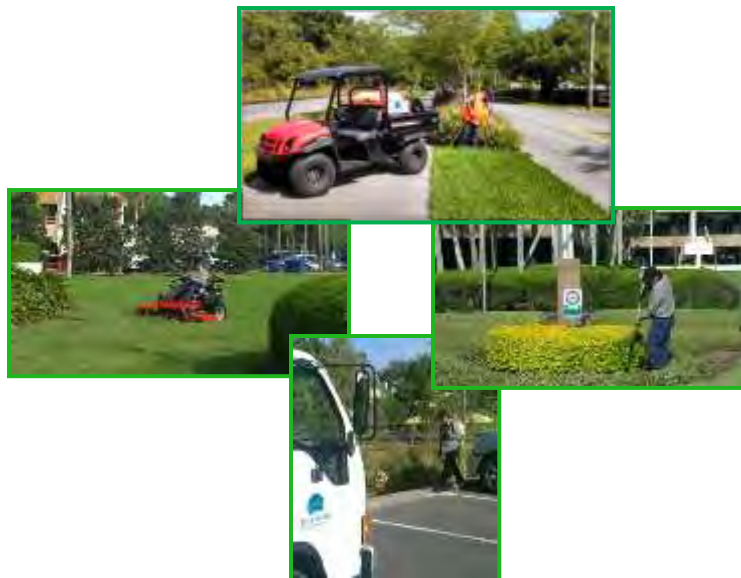


HOA / CONDO

- Bloomingdale Special Taxing District
- The Lakes HOA
- Hammocks CDD & HOA
- Riverwood CDD & Sawgrass HOA
- The Preserve at Lansbrooke
- Mabel Bridge HOA

Multi-Family Housing / Apartment Communities

- Carroll Organization – 12 Communities Orlando / Sarasota / Tampa
- RADCO – 9 Communities Orlando / Tampa
- Robbins Electra
- First Communities
- Equity Lifestyles Properties



Landscape Construction

Partial Project List / Construction References

- Heartwood and Bark – Jake Zimmerman – 727-343-1809
 - Grand Oaks at 75 Landscaping - \$195k WIP – Feb 2017
 - City of Tampa Selmon Landscaping - \$160k – December 2015
 - City of Tampa Brorein Landscaping - \$40k – July 2014
 - City of Largo FDOT Landscaping - Seminole Blvd - \$96k – Jan 2013
 - City of Largo FDOT Landscaping – Walsingham - \$110k – July 2012
 - City of Largo FDOT Landscaping – East Bay - \$495k – Jan 2010

- Golden Sands General Contractors - Dan Jenkins – 727- 366-0881
 - Bank of America – Orlando - \$9k – Jan 2013
 - BB&T – Bradenton - \$20k – Nov 2011
 - Colonial Bank – Wesley Chapel - \$75k – July 2009
 - Colonial Bank – Clearwater - \$85k- Dec 2008

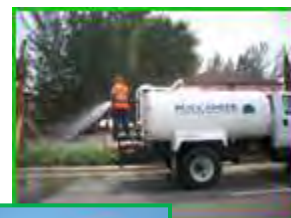
- City of Seminole – Jeremy Hockenbury – 727-599-9798
 - City of Seminole FDOT Phase III - \$36k – Feb 2013
 - City of Seminole FDOT Phase II- \$30k – Oct. 2012
 - City of Seminole FDOT Phase I- \$25k – Feb. 2012

- LEMA Construction – Skip Wilkinson - 727- 599-5731
 - Family Medical Center – St. Petersburg - \$18k – Jul 2014
 - Cibran Medical – Seminole - \$35k – May 2010
 - Center for the Arts – City of St Petersburg - \$84k – Dec 2010
 - Honeymoon Island State Park – Dunedin - \$35k – Mar 2010

- Hawkins Construction – Dan Downes - 727-967-4810
 - Aldi – Port Richey - \$10k – April 2012
 - Publix - Hudson – \$15k – May 2011
 - CVS Pharmacy – Seminole - \$55k – Feb 2011
 - CVS Pharmacy – West Palm Beach - \$50k – Feb 2011
 - CVS Pharmacy - Lake Mary - \$25k – Jun 2009

- Heart Construction – Joyce Mitchell – 727- 641-3550
 - Kissimmee Jail Expansion - \$32k – March 2011
 - Lady Lake Library – Town of Lady Lake \$40k – March 2011
 - Suncoast Mall SR52 – Hudson - \$295k – July 2009
 - City of Tampa – Oaks at Riverview - \$45k – July 2009
 - City of Largo – SW Recreation Center – \$48K –Mar 2009

- Crown Auto Group – Tim Reid – 727-608-8315
 - Crown Hyundai and Crown GMC – St. Pete. \$125k – June 2012



4. COMPANY PROFILE & STATEMENT of QUALIFICATION

A. SUMMARY – EXPERIENCE & QUALIFICATIONS

Buccaneer Landscape Management Corporation (BLMC) is a premier service provider of commercial landscape maintenance and landscape design / build services in the State of Florida. Our clear understanding of the commercial culture enables us to provide our clients with exceptional service at reasonable pricing. A Florida corporation in business since 2006 and based in Pinellas Park/Largo, Florida, Buccaneer believes in adding value to our customer's properties while helping protect their investment by providing our landscape maintenance, management and design services with the utmost integrity, professionalism and affordability. Our financial strength, operational capabilities and technical resources affords us the vision and desire to serve any client with any need big or small. Buccaneer Landscape is committed to customer satisfaction and offering our customers new solutions with custom tailored programs satisfying their goals and objectives. Since our inception, our main goal has been to do our very best to earn the loyalty of our clients and employees.



DIVERSE FAMILY OF CUSTOMER

Buccaneer currently provides landscape services to properties of all sizes in a variety of market segments covering multiple counties throughout Florida. We are well diversified in landscape construction and landscape maintenance services working with both private and public clients.

Buccaneer has been providing developers, property managers and municipalities throughout Florida with the industry's most comprehensive and affordable landscape management solutions since established. Our diverse family of customer includes:

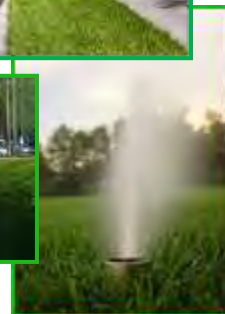
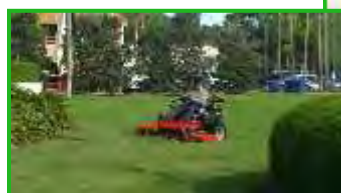
- Homeowners Associations
- Condominium Associations
- Community Development Districts
- Commercial and Office Parks
- Retail / Shopping Centers
- Hotel / Restaurant / Hospitality
- Multi-Unit Housing / Apartments
- Municipalities / Government
- Sports Turf / Facilities



ALL-INCLUSIVE SERVICE MENU

Through hard work and a client-centered commitment, BLMC has grown to afford our clients an all-inclusive menu of landscape services while providing these services in-house. We offer a complete range of core landscape services and support services designed to meet the needs of every property. Our services include:

- Landscape Maintenance
- Landscape Design / Build
- Horticulture / Fertilization Services
- Certified Pest Management
- Irrigation Management
- Seasonal Color Programs
- Arbor Care Services
- Water Truck Services
- Emergency Response
- Property Evaluation / Consultation



EXCEPTIONAL SERVICE

We strive to exceed our customers' expectations in every area. We do this while consistently delivering the finest landscape services available. With Buccaneer, you can expect:

- Personalized client-centered service approach
- Cost Effective Solutions
- Knowledgeable well-trained staff
- Well maintained Fleet and Equipment
- Company culture of Integrity and hard work
- Leadership with 30+ years industry experience
- Drug-free workplace/Safety Training Programs
- Hold all applicable Licenses and Certifications
- Rapid Response Time
- Multi-property and Statewide Capabilities
- Organizational Depth with a Team Approach
- Detailed Reporting
- Trained and Certified in "Best Management Practices"
- Utilize IPM "Integrated Pest Management"
- A Start to Finish Commitment to Quality



BUCCANEER ADVANTAGES

- ❑ Dedicated Landscape Maintenance Account Manager
- ❑ Operational and Management support from ownership and key leadership.
- ❑ Operational and Management support from all offices with staffing of more than 60 employees as well as companywide technical resources through industry partnering.
- ❑ Scheduled and unscheduled site inspections.
- ❑ Use of Daily Communications Log by Project/Account Manager.
- ❑ Late-model company- identified service vehicles.
- ❑ New or certified refurbished equipment.
- ❑ Uniformed service personnel with company identification.
- ❑ On-staff Horticulturist
- ❑ On-staff Agronomist
- ❑ On-staff Arborist
- ❑ On-staff Certified Pest Control operator
- ❑ On-staff Certified Irrigation Technician
- ❑ Outdoor janitorial services available.
- ❑ Full-service Landscape Construction and Renovation services capability

BUILDING RELATIONSHIPS ...through industry support!

Proud members and participants of:

- BOMA – Building Owners and Managers Association
- CAI – Community Associations Institute
- BAAA – Bay Area Apartment Association
- FNGLA – Florida Nursery, Growers and Landscape Association



B. CORPORATE INFORMATION

OFFICE LOCATIONS

Buccaneer has grown into a major player throughout Florida with a reputation for quality landscape services.

1. **Pinellas Park – (Corporate Office)** – services greater Tampa Bay area
 - 1.5 acres with onsite nursery
 - 60+ fulltime employees / 3 Part time employees / Plus seasonal staff.
2. **Kissimmee** – Services Orlando and surrounding areas
 - Warehouse with 1 acre storage area
 - 20+ fulltime employees and seasonal staff
3. **Bradenton** – services Bradenton and Sarasota
 - Warehouse with storage facility
 - 10 fulltime employees and seasonal staff
4. **Port Charlotte** – services Port Charlotte to Fort Myers / Naples Area
 - Warehouse with storage facility
 - 16+ fulltime employees and seasonal staff
5. **West Palm** – services Palm Beach and Broward County
 - Warehouse with storage facility
 - 14 fulltime employees and seasonal staff

COMPANY LEADERSHIP

➤ **Chris Witherington** – *Owner / President*

Buccaneer Landscape was founded by owner/President Chris Witherington in March 2006. Leading Buccaneer Landscape, Chris has over 20 years' experience in the landscaping industry and holds an Engineering Degree with a minor in Environmental studies. Integrity has been the cornerstone of Chris's sound business philosophy and has helped ensure not only loyalty from his clients but from his employees as well resulting in a consistently high level of service.

KEY CONTACT INFORMATION

Owner / President: Chris Witherington

Cell: 813.361.1171

witherington@buccaneerlandscape.com

Office Management: Tracy Witherington

Office: 727.798-6484

tracy@buccaneerlandscape.com

Managers: Eddy Zuniga, Brad Bachman, Gary Hoke

- Contact information provided as needed for Region

CORPORATE INFORMATION

Buccaneer Landscape Management Corp.

P.O. Box 2453

Pinellas Park, FL 33780

Office: 1- 888 (local 727) -798-6484

Fax: 727-499-9564

www.buccaneerlandscape.com

State of Incorporation: Florida

Date of Incorporation: March 2006

FEIN: 20-4558149

D&B: 79-823-9070

License / Certification

- FNGLA Certified Landscape Contractor
- Irrigation Certification
- ISA Certified Arborist
- Lawn and Ornamental Pest Control
- Agricultural Products Dealer Bond
- FDOT Maintenance of Traffic (Advanced and Intermediate)
- FDOT ROW Certified Spray Certificate
- Applicable city and county occupational licenses.

Insurance

- General Liability \$2,000,000 each occurrence
 - Excess \$3,000,000
 - Auto \$1,000,000
 - Workers Compensation \$1,000,000
- (Please find attached sample Certificate of Insurance as proof of coverage)

Bonding

Agricultural Dealers Bond \$65,000

Single limit \$500,000

Aggregate \$1,500,000

TRADE REFERENCES

Bank References

Regions Bank

3505 4th St N, St Petersburg, FL 33704

(800) 734-4667

Trade Credit References

Quality Mowers

2066 ½ Gulf to Bay Blvd

Clearwater, FL 33765-3798

727-461-2091

Quality First

8682 Williams Rd.

Seffner, FL 33584

813-246-4908

John Deere Landscapes

6782 118th Ave N

Largo, FL 33773

727-531-3180

Tom's Sod Service

11413 49th St N.

Clearwater, FL 33762

727-571-1119

C. STAFFING & EQUIPMENT

STAFFING

Employing over sixty full-time employees as well as part-time and seasonal staffing, Buccaneer continues to grow on a regular basis through our reputation, our business development efforts and our commitment to our customers.

BLMC has the staffing, experience and financial strength to service any project regardless of size or service level. BLMC has a solid track record working with private entities and municipalities alike. We are committed to our customers and will do what is right for the customer and the environment. We attribute our growth and success to this mindset and



will continue to do the right thing as we grow. We continue to add quality personnel that will help us not only with our immediate success but who will grow with us as we move toward the future. Our personnel training programs ensure that those staff members who wish to better themselves and advance in their landscape careers have the opportunity to do so with Buccaneer.

Staffing – General Descriptions and Responsibilities:

Project/Account Manager: This key position will be responsible for the on-site orchestration of the landscape operations and any administrative requirements for your property. Our Account Manager will coordinate and direct our Integrated Pest Management Program (if applicable), Irrigation, Floral Detail, Arbor Care and miscellaneous services. He will provide you with quality assurance and continuous service updates and will receive active support from our local offices and company leadership.

Integrated Pest Management: This proactive approach to pest control is centered on proper plant selection and continuous monitoring of plant pest populations. Corrective pesticide applications will be made by only knowledgeable applicators under the direction of our Managers and Certified Pest Control Operator certified by the State of Florida, Department of Agriculture. Applicators will maintain an application logbook and continually update MSDS and label references.

Irrigation Maintenance: A knowledgeable irrigation technician will regularly monitor the operation of all irrigation throughout the property. Operations will include regular zone maintenance along with prompt notification of any necessary repairs or system failure.

Floral Detail / Seasonal Color: Through our many years of floricultural experience within the commercial landscape industry, Buccaneer will provide unparalleled experience in managing your floral displays. We will provide the assurance of consistently colorful displays through the proper plant selection and continuous detailing and “dead heading” of the floral displays throughout the property. Proper fertilization and I&D programs and application are tantamount to success.

Shrub / Detail and Turf Maintenance Personnel: The staffing of knowledgeable service personnel will provide the maintenance operations. Their hands on approach will ensure continuous property preparation and timely completion of any of your service needs. These personnel will coordinate all property operations with each other as well as with client's rep having constant communications with the account manager.

Personnel Summary – As of July 2017 – License and Certifications

Landscape Maintenance Division – (60+) w/ 350 + years total experience

- 2 BMP Instructors
- 38 BMP Certified

Landscape Construction Division – (12+) w/ 100+ years total experience

- 1 BS in Engineering & Minor in Environmental Sciences
- 1 FNGLA Certified Contractor
- 1 Advanced MOT Certification
- 1 Intermediate MOT Certification

Irrigation Division – (6) w/ 75 years total experience

- 1 License Holder
- 6 Hunter 2 wire Certified

Pest Control Division – (5) w/ 68 years total experience

- 3 CPO L/O License Holders
- 1 ROW License Holder
- 1 GHP License Holder
- 2 Limited Commercial License Holders
- 30 ID Card Holders

Arbor Care Division – (4) w/ 30 years' total experience

- 1 ISA Certified Arborist

EQUIPMENT AND VEHICLES

Vehicles

- 1 - 2017 Isuzu Lawn Spray Truck
- 7 – 2016 Isuzu Landscape Dumps
- 4 – 2015 Isuzu Landscape Dumps
- 3 – 2015 Ford F-250 Pickup Trucks
- 2 – 2017 Ford F-150
- 2 – 2014 Isuzu Landscape Dumps
- 4 – 2013 Ford F-250 Pickup Trucks
- 1 – 2012 Ford Transit
- 1 – 2011 Chevrolet Colorado
- 1 – 2008 Ford F-450 Flatbed Truck
- 1 – 2004 Ford F-450 Lawn Spray Truck
- 1 – 2006 F-450 Forestry Bucket Truck
- 1 – 2007 Ford F-750 2000 Gallon Water Truck
- 1 – 2006 Isuzu NPR Dump Truck
- 2 – 2008 Isuzu NPR Custom Landscape Trucks
- 1 – 2016 Isuzu NPR Vanscaper
- 2 – 2005 Chevrolet W4500 Landscape Truck – DOT Compliant
- 1 - 2017 GMC Sierra 2500HD
- 2 - 2007 Chevrolet Express Vans
- 1 – 2006 Ford F-150 Pickup
- 1- 1989 International 13 ton crane truck
- 5 – Gatortail 6X16 Enclosed Trailers
- 7 – Gatortail 6X16 Open Landscape Trailers
- 3 – Express Trailer 6 X 20 Enclosed trailer
- 1- 2009 Energy Absorption Crash Attenuator

Mowers - All Equipment is 2015 or newer

- 8 – 52” John Deere Standers
- 12 – 60” Gravely Grandstands
- 17 – 52” Gravely Grandstands
- 8 – 72” Gravely Riders
- 9 - 60” Gravely Standers
- 3 – 36” Gravely standers
- 3 – 21” Toro walk behinds – trim mowers

Hand Tools – all 2016 or newer

- 100+ - Stihl Trimmers
- 100+ - Stihl Stick Edgers
- 100+ - Stihl Backpack blowers
- 40 - Stihl hedge trimmers
- Misc. tools

Landscape Equipment

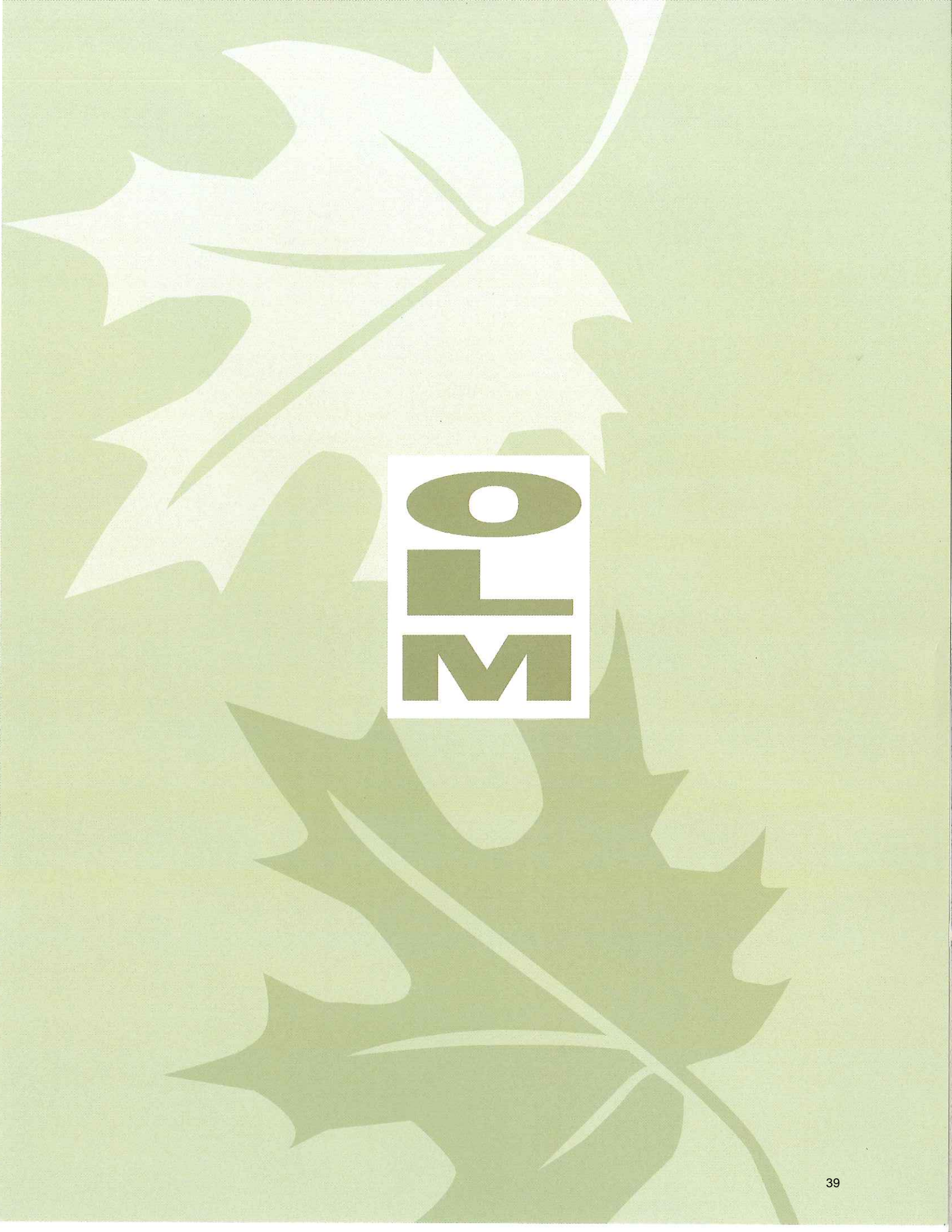
- 1 – 2009 PJ 7X30 Gooseneck Trailer
- 1 – 2007 Anderson 7X20 Dump Trailer
- 1 – 2011 Anderson 7X16 Tow behind equipment trailer
- 1 - 2008 New Holland LS185 with all attachments
- 1 - 2008 JCB 408 with all attachments
- 7 – Stihl Augers
- 1 – 2012 Ryan Sod Cutter
- 1 – 2013 Ryan Sod Cutter

Spray Equipment

- 2 – 2013 Gravely Trekers – w/ 50 Gallon Sprayers
- 1 – 2015 John Deere Gatpr – w/ 50 Gallon Sprayers
- 1 – 2010 Perma-green Riding Spreader
- 1 – 2015 LT Rich - Z-Sprayer

Arbor Care

- 1- 2008 F450 Forestry Bucket Truck
- 1- 2017 F550 Chipper Truck
- 1 – 2017 Vermeer BC1000 Chipper
- 8 – Power Pruners
- 25+ Chainsaws

The background of the page is a light green color with large, stylized leaf patterns in a slightly darker shade of green. The leaves are arranged in a way that they overlap and fill most of the page area.

**LO
LM**

EXHIBIT "B"**SUMMARY BID FORM**

Exterior Landscape Maintenance

WATERGRASS CDD 1*Wesley Chapel, FL.*

This Summary Bid Form totals the Itemized Bid Forms for Categories A, B, C and D. The combined annual sum of all four categories is defined as the "Total Bid Price"

A. Landscape Maintenance Total	\$162,383.00
B. Seasonal Color / Perennial Maintenance Total	\$256.00
C. Seasonal Plant Installation Total	\$2,368.00
D. Mulch Total	\$20,460.00
1ST YEAR TOTAL BID PRICE	\$185,467.00
2ND YEAR TOTAL BID PRICE	\$185,467.00
3RD YEAR TOTAL BID PRICE	\$185,467.00

Contractor Name Landscape Maintenance Professionals, Inc.Contractor Address P.O. Box 267Contractor Signature ON FILETitle Vice President/ General ManagerTelephone Number 813-757-6500Date September 28, 2017

**Signature not required on e-mailed copies of bids.*

WORK SCHEDULE

Work under this Contract is to begin at the execution of the Contract, and run concurrent thereof for the period of three (3) years.

ADDENDA

We acknowledge receipt of the following Addenda, which are included in our proposal.

ADDENDUM # 1	DATED: September 26, 2017
ADDENDUM #	DATED:

UNIT PRICES

We acknowledge receipt of the following Unit Prices which are included in our proposal.

UNIT PRICE #	DATED:
UNIT PRICE #	DATED:

WATERGRASS CDD 1**CATEGORY A****LANDSCAPE MAINTENANCE ITEMIZED BID FORM**

FUNCTION	FREQUENCY (PER YEAR)
Mow	44
Edge (Bedlines)	22
Edge (Hardlines)	44
Monofilament Trim	44
Bed Weed Control	52
Palm Pruning	2
Tree Pruning	12
Shrub/Groundcover Trim	12
Debris Disposal	52
Insect/Disease Control	52
Irrigation Management	52
Palm Fertilization	4
Tree Fertilization	2
Shrub Fertilization	4
Groundcover Fertilization	2
St. Aug. Turf Fertilization	6
Bahia Turf Fertilization	2
Turf Weed Control	52

**CATEGORY A. 1ST YEAR LANDSCAPE
MAINTENANCE TOTAL**

\$ 162,383.00

ON FILE

Landscape Maintenance Professionals, Inc.

Sep 28, 2017

Contractor Signature

Company Name

Date

WATERGRASS CDD 1***CATEGORY B*****SEASONAL COLOR/PERENNIAL MAINTENANCE
ITEMIZED BID FORM**

SEASONAL COLOR MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	24
Pruning	12
Insect/Disease Control	20
Fertilization	12

*Seasonal Color Maintenance Subtotal***\$ 256.00**

PERENNIAL MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	32
Cut Back	2
Insect/Disease	52
Fertilization	2
Mulching	1

*Perennial Maintenance Subtotal***\$ INCLUDED****CATEGORY B. 1ST YEAR SEASONAL COLOR/PERENNIAL
MAINTENANCE TOTAL****\$ 256.00****ON FILE****Landscape Maintenance Professionals, Inc.****Sep 28, 2017**

Contractor Signature

Company Name

Date

WATERGRASS CDD 1***CATEGORY C*****SEASONAL COLOR INSTALLATION
ITEMIZED BID FORM**

QUANTITY	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
400	Spring Annuals	4"	\$1.85	\$740.00
400	Summer Annuals	4"	\$1.85	\$740.00
480	Winter Annuals	4"	\$1.85	\$888.00

**CATEGORY C. 1ST YEAR SEASONAL COLOR
INSTALLATION TOTAL****\$ 2,368.00**

NOTE 1: All annuals shall be 4" container-grown Grade "A" plants with multiple blooms at the time of installation.

NOTE 2: All prices should include soil amendments, mulch, labor, taxes, etc. associated with installation. All plants should be in bloom at time of planting.

NOTE 3: Specific colors and varieties shall be mutually agreed upon prior to installation.

NOTE 4: Contractor is responsible for estimating and confirming the quantity of flowers based on the spacing shown below:

b. Distance away from curbs, turflines, etc.

Spring Annuals	10"
Summer Annuals	10"
Winter Annuals	8"

b. On Center (o.c.) Spacings

Spring Annuals	10"
Summer Annuals	10"
Winter Annuals	8"

ON FILE**Landscape Maintenance Professionals, Inc.****Sep 28, 2017**

Contractor Signature

Company Name

Date

WATERGRASS CDD 1***CATEGORY D*****MULCH
ITEMIZED BID FORM**

MATERIAL and FUNCTION	CUBIC YARDS	UNIT PRICE	TOTAL PRICE
Medium Pine Bark Nugget (First Mulching)	465	\$43.00	\$19,995.00
Trenching (First Trenching)	N/A	\$465.00	\$465.00

Contractor is responsible for measuring and confirming the quantity of mulch application(s) per year.

CATEGORY D. 1ST YEAR MULCH TOTAL \$ 20,460.00

ON FILE**Landscape Maintenance Professionals, Inc.****Sep 28, 2017**

Contractor Signature

Company Name

Date

WATERGRASS CDD 1**SUPPLEMENTAL PRICING FORM**

1. Pine Bark Nugget Mulch - (cost/yard, spread on site)	\$43.00
2. Additional Labor with truck and hand tools (cost/man hour)	\$30.00
3. Palm Saver OTC injections price per palm per treatment	\$50.00
4. Additional labor with truck and small power equipment (i.e., edger, blower, etc.) (cost/man hour)	\$30.00
5. Additional labor with truck and light power equipment (i.e., 36" and 52" walk mower) (cost/man hour)	\$35.00
6. Additional labor with truck and heavy power equipment (i.e., hustler, tractor, bush hog) (cost/man hour)	\$40.00
7. Watering with Hydroseeder including operator (cost/man hour)	\$55.00
8. St. Augustine sod laid, site ready (cost/square foot)	\$.85
9. Cost per hour – General Labor	\$30.00
10. Cost per hour – Irrigation Service Technician with one laborer	\$85.00

The prices above shall be commensurate with the contract term.

ON FILE

Landscape Maintenance Professionals, Inc.

Sep 28, 2017

Contractor Signature

Company Name

Date

Call us today for a greener tomorrow.



*Our vision is to provide high quality landscape services in a timely manner at affordable prices
while demonstrating that each and every client is vitally important to the success of LMP.*

Landscape Installation & Maintenance | Irrigation Installation & Maintenance | Fertilization & Pest Control | Arbor Care

Landscape Maintenance Professionals, Inc.

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LANDSCAPE MAINTENANCE PROFESSIONALS, INC.

There is a continuing need in the market place for managers and communities to not only maintain but improve the aesthetic value of their properties through meticulously and beautifully composed landscape appearances. Often characterized as curb appeal, landscape invokes not only a visual response but an emotional one as well; its appearance can either be inviting or repelling depending upon the quality of the landscape maintenance provider, and that's where we come in.

WHO WE ARE

Landscape Maintenance Professionals, Inc. (LMP) is a premier full service landscape organization. LMP's approach to landscape maintenance and design is built on the premise of paying attention to the details; we notice the little things that can enhance the overall appearance of a property, and we train all of our employees on this practice. As a result of focusing on the

details, LMP has continued to grow over the past two decades adding five locations to serve clients – current and future – throughout the state of Florida.

At LMP, believing our creativity to be better suited for enhancing and maintaining beautiful landscape designs, we choose to tell a simple story about our journey that began in 1991, with Orlando Castillo, Jr. After a decade of disappointment working for a large landscape service provider whose sole focus was “cut the grass and cash the check”, Orlando envisioned a company (a) that believed in and demonstrated the desire to exceed a client's expectations, (b) that would work to educate the client on the best management practices for protecting their largest uninsurable asset, and (c) valued its relationships with not only its clients but its employees as well. Today LMP has over 250 employees from corporate support personnel to crews who champion Orlando's vision, and focus on the details on a daily basis.









WHAT WE BELIEVE IN

At LMP we may have started small but we think big!

PURPOSE	<i>To be a leader in the landscape industry who sets the bar for providing quality design, enhancement and maintenance services while maintaining focus on the needs of the client.</i>
MISSION	<i>To provide high quality landscape services in a timely manner at affordable prices all while understanding that each and every customer is vitally important to LMP's success.</i>
CORE VALUES	<i>Integrity, honesty, passion, commitment, accountability, and the unyielding dedication to under promise and over deliver.</i>
PHILANTHROPY	<i>At LMP philanthropy is not a philosophy but a practice, and our giving back starts internally with our employees whom we service with recognition programs and awards for their hard work and dedication. These same employees then work with LMP to pay the generosity forward in the community by focusing on such organizations as Metropolitan Ministries, Give the Kids the World Village, and various American Veteran programs to name a few.</i>

WHAT WE DO

LMP is a full service landscape contractor providing in-house services for the following landscaping needs:

























 Landscape Design & Consultation	 Irrigation Installation & Maintenance
 Landscape Installation & Maintenance	 Moisture Management
 Insect & Disease Mitigation	 Fertilization Services
 Floriculture Programs & Arbor Care Services	 Nursery Operations & Aquatics Maintenance

AFFILIATIONS

					
Community Association Institute	Building Owners & Managers Association	Central FL Hotel & Lodging Association	National Association of Landscape Professionals	SW FL Water Management	FL Irrigation Society

WHERE WE ARE LOCATED

LMP is well positioned to service properties in counties located throughout the state of Florida, and has established offices in the following areas to meet the needs of its clients:

Office	Office Information	Branch Manager	Service Areas
Corporate	13050 E US Highway 92 Dover, Florida 33583 (813) 757-6500	Garth Rinard	 Hillsborough  Pinellas  Manatee  Polk  Pasco  Volusia  Seminole  Orange  Osceola 
Wesley Chapel	26324 Wesley Chapel Blvd Lutz, Florida 33559 (813) 406-4465	Brian Mortillaro	 Lake  Sumter  Brevard  Charlotte  Manatee  Hardee  Sarasota  De Soto 
Orlando	5600 Carder Road Orlando, Florida 32810 (407) 383-5709	Rick Smarz	 Broward  Dade  Monroe
Sarasota	1639 W University Parkway Sarasota, Florida 34243 (941) 556-9404	Steve Tanaka	
Fort Lauderdale	515 SW 21 st Terrace Ft. Lauderdale, Florida 33312 (954) 306-2812	Glenn Harrington	

APPROACH

At LMP we understand that each property faces unique challenges, and we are committed to providing the highest quality of services that embrace these unique challenges. We believe ourselves to be a professional and proactive company whose continued success can be attributed to the fact that the actions of each employee reflects LMP's simple motto of "do what you say you're going to do when you say you are going to do it." At the property level our commitment to the motto is demonstrated through our Account Managers' collaborative relationship with the clients designated point of contact that is built upon responsibility, respect, and open communication. We believe communication to be the cornerstone of all successful relationships; it enables both parties to be aware of what is occurring on the property.

As the selected service provider, you look to LMP to be the professionals for all of your landscape needs. Understanding this, we want to be held fully accountable for all aspects of protecting your largest uninsured asset - the landscape. We believe that without accountability one lacks ownership, and we want you, the customer, to rest assured that when you hire LMP, there will be no concerns with accountability. The practices we have implemented to be successful in our management approach include:



🌱 **COMMUNICATION** – It is vital to effectively communicate between the contractor and customer, and use a wide range of communication methods including on-site walk-throughs, telephone calls, emails, and text messages. *We as a company prefer to communicate electronically.*

🌱 **DOCUMENTATION** – This is accomplished through emails, weekly crew worksheets, internal tracking reports as well as our weekly reports that our Account Managers send to all of our customers. As previously indicated, we expect to be held accountable for what we say and expect the same in return from our customers.

🌱 **EXECUTION** – It is imperative that LMP performs the work as outlined in its plan of action; failure and poor workmanship are not viable options. Our clients are investing substantial amounts of money to have LMP to manage their landscape needs, and we, in turn, hold our employees to professional standards in terms of their work product.

🔗 **FOLLOW THROUGH** – LMP strives to achieve the “closing of the loop”. While it is important that issues are addressed in a timely manner, we find it as equally important to communicate to the customer that a specific item/request/task has been completed. Without follow through both LMP and the client are left in a reactive position; it is our goal to limit the need for many outgoing phone calls to us to check on the status of an item.

WORK PRODUCT - QUALITY CONTROL

At LMP we prefer to invest in our people; not processes. It is our employees who are pivotal to our success, and, as such, we tend to minimize the use of complicated systems to create reports related to the properties and communities we service. We prefer, instead, to use the following methods for reporting:

🔗 **WEEKLY MAINTENANCE WORKSHEET (WMW)** – This worksheet is required to be completed in the field by the supervisor, and is designed to outline any areas of concern related to the property and the landscaping. LMP’s protocol further requires that the WMW be turned in to the appropriate Account Manager who will then inspect the property, and schedule any remediation tasks to be performed up to and including irrigation, fertilization or pest control. If requested, LMP will distribute this worksheet to the client’s designated point of contact.

🔗 **SERVICE REQUEST FORMS:** LMP utilizes two forms for service requests that can be called in from the field to be entered into the tracking system – the irrigation service request form (internally referred to as the blue form) and the general maintenance and pest control form (internally referred to as the gold form).

START-UP PLAN

With all project start-ups, LMP’s initial focus is on learning the property, performing a complete property wide inspection and analysis of all turf, plant material and irrigation systems. During this initial start-up process, LMP will also provide enhancement proposals for areas in which the property can be improved as well. Prior to first day of start-up LMP will perform the following:

- 🌿 Document the entire property through photographs, and provide the customer with a CD of the conditions of the entire property at the time LMP's take-over. It is standard practice for key members of LMP's project team to meet with the client and/or their designated point of contact to review the progress made by LMP at the sixth and ninth months where we will review the photographs prior to take over and each additional designated point in time.
- 🌿 Conduct a project kick-off meeting with the client and/or their designated point of contact, at the facilities, to review the scope of work as well as expectations. At LMP we believe that a critical component of a successful relationship is to ensure that specifications are aligned with expectations. It is typically at this meeting that all, if any, discrepancies between specifications and expectations are identified, and we work together as a team to resolve the discrepancies prior to start-up. In addition, LMP will review its initial operational plan which may include a color coded map, the identification of service areas and the required time frames to perform various services, and a map for mowing and detail work.

WHAT TO EXPECT IN FIRST 30 DAYS:

As with any new initiative or project there will be a learning curve as LMP becomes familiar with the property; however, it is our goal to have that learning curve minimized through the development of a solid operational plan. As LMP is learning the nuances of the property we would like the client to be aware that we are inspecting systems and layouts to ensure we have accurate information to share regarding:

- 🌿 **IRRIGATION SYSTEM:** LMP will perform a full irrigation system inspection that is designed to outline any deficiencies to the current system that need to be addressed as well as a cost component for addressing the issues.
- 🌿 **PROJECTED CHEMICAL APPLICATIONS:** We find that until we know the true integrity of the irrigation system, it limits our ability to apply many chemicals including fertilizers. This is due to the fact that so many chemicals need to be watered in following an application or the application will damage the plant material.

🌿 **OPERATIONAL PLANS:** At the thirty day mark any necessary operational adjustments to the original operational plan that will help our crews become more efficient are communicated to the client with a copy of the updated operational.

🌿 **ENHANCEMENTS:** By standard practice LMP will provide various proposals for areas where the property can be enhanced. These may range from a complete mulching, tree/palm pruning, replacement of dead or dying plant material or a new rotation of annuals. *We would look to perform any proposal items that require water only after the irrigation system has been fully evaluated and necessary repairs have been completed.*



PROPERTY PROFILES

LMP services an array of properties from Commercial Properties and Class “A” Office Parks, Community Development Districts, Multifamily dwellings, Condominium Associations, Property Owner Associations, and Homeowner Associations, and our portfolio includes:



Property

Anchor Plaza
Bay Center
Bay Vista POA
Brighton Bay Townhomes
Buschwood I, II & III
Carillon POA
Citigroup Association
Cory Lakes CDD
Cypress Center I, II, III, & IV
Covington Park CDD
Echo Lake HOA
East Lake Oaks
Federal Bureau of Investigation – Tampa
Heritage Isles CDD
Highland Oaks
Highwoods Preserve
Little Ridge
Meadow Pointe III CDD
Meadow Pointe II CDD
Richman Properties
South Fork East CDD
South West Florida College
Tampa Bay Park
Water’s Edge (Rivers Reach) CDD

Type

Commercial
Commercial
Property Owners Association
Homeowners Association
Class A Office Park
Property Owners Association
Commercial
Community Development District
Class A Office Park
Community Development District
Homeowners Association
Community Development District
Commercial
Community Development District
Class A Office Park
Commercial
Homeowners Association
Community Development District
Community Development District
Multifamily
Community Development District
Commercial
Commercial
Community Development District

As the Regional Manager responsible for overseeing four communities in the Orlando market, I want to first say how impressed I am with the work ethic in which the LMP team maintains the properties. I know that several of our managers are very happy with the service they receive and the properties curb appeal. From a landscape perspective look great!

Michelle Loisel, Regional Manager

Greystar



REFERENCES



Property:
Contact:
Title:
Phone:
Scope of Work:

Meadow Pointe II CDD Wesley Chapel, FL
Sheila Diaz
Property Manager
(813) 991-5016
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services including arbor care, irrigation,
fertilization, pest control, annuals and also various
enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Carillon POA Saint Petersburg, Florida
Cody LeClair
Property Manager, Echelon Real Estate
(727) 403-5598 cleclair@echelonre.com
LMP provides full service landscape maintenance
services for the common areas as well as all five of
the corporate buildings within this Office Park
which includes arbor care, irrigation, fertilization,
pest control, annuals and also various
enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Heritage Isles CDD Tampa, Florida
Steve Nicholson
District Manager
(813) 907-7388
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the CDD owned areas including arbor
care, irrigation, fertilization, pest control, annuals
and also various enhancements.



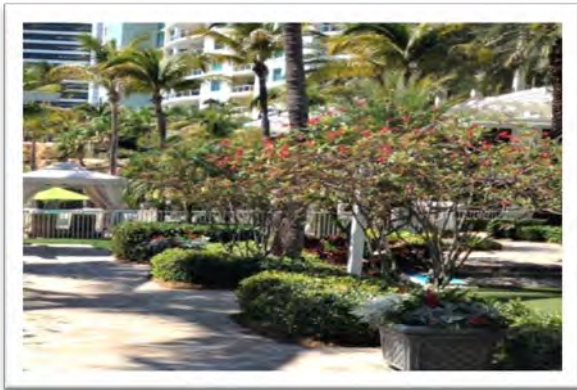
Property:
Contact:
Title:
Phone:
Scope of Work:

Reflections & Bellefaire at Reflections Tampa,
Florida
Janet McNealey
Property Manager, Greenacre Properties
(813) 600-1100
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the community owned areas of the
Reflections community which includes arbor care,
irrigation, fertilization, pest control, annuals and
also various enhancements. In addition to the
common areas owned by the association, we also
service the maintenance free homes area called
Bellefaire at Reflections.



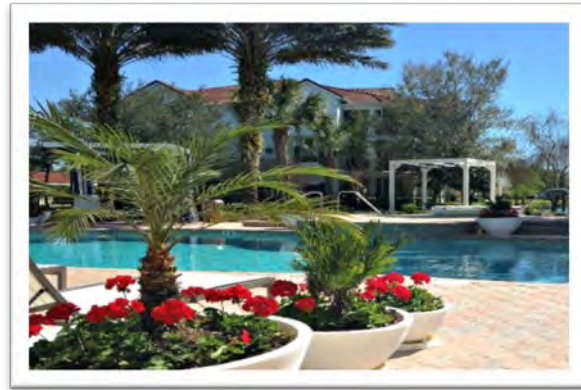
Property:
Contact:
Title:
Phone:
Scope of Work:

Highland Oaks Tampa, Florida
Cindy Povio
Property Manager, Cushman & Wakefield
(813) 621-6984
LMP provides full service landscape maintenance services for the common areas as well as all five of the corporate buildings within this Office Park including arbor care, irrigation, fertilization, pest control, annuals and also various enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Hyatt Regency Sarasota, FL
Sam Tralbalzi
General Manager
(941) 953-1234
Landscape Maintenance Professionals, Inc. provides full service landscape maintenance services for the hotel owned areas which includes arbor care, irrigation, fertilization, pest control, annuals and also various enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Saratoga Place at Palmer Ranch Sarasota, FL
Gary Davis
Regional Manager, JRK
(407) 353-1453
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the common areas which includes
arbor care, irrigation, fertilization, pest control,
annuals and also various enhancements. LMP also
did all of the landscape and irrigation installation
throughout this property.



Property:
Contact:
Title:
Phone:
Scope of Work:

Mirador at South Beach Miami, Florida
Cynthia Perez-Corredor
General Manager, Atlantic-Pacific Management
(305) 538-7545
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the community owned areas which
includes arbor care, irrigation, fertilization, pest
control, annuals and also various enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

The Palms at Town & Country Kendall, Florida
Gina Fongyee
Property Manager, Weingarten Realty
(954) 938-2592
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the common areas of the commercial
shopping center which includes arbor care,
irrigation, fertilization, pest control, annuals and
also various enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Clarcona Groves Orlando, Florida
Leticia Figueroa
Property Manager, Richman Property Services
(866) 841-8575
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the apartment community of Clarcona
Groves including irrigation, fertilization, pest
control, annuals and also various enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Timberleaf Multifamily Orlando, FL
Lynn Boswell
Property Manager, Richman Property Services
(407) 293-2939
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the apartment community of
Timberleaf including irrigation, fertilization, pest
control, annuals and also various enhancements.



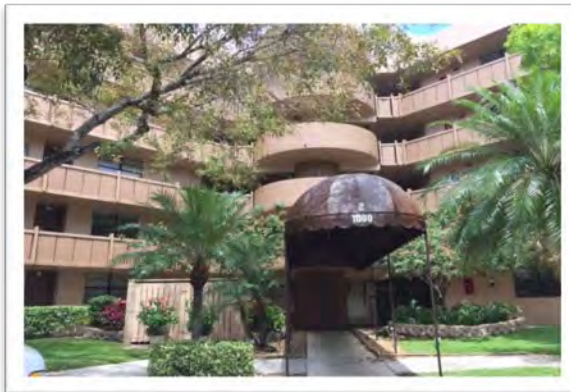
Property:
Contact:
Title:
Phone:
Scope of Work:

Lee Vista Orlando, FL
Jessica Dodson
Property Manager, Stiles
(407) 667-7781
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the common areas of the commercial
center which includes arbor care, irrigation,
fertilization, pest control, annuals and also various
enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

The Waverly at South Beach
Melissa Quintana
Property Manager
(305) 674-5880
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the community including irrigation,
fertilization, pest control, annuals and also various
enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Colony Point Pembroke Pines, FL
Lu Ann Lacova
Property Manager, Castle Group
(954) 431-0225
We provide full service landscape maintenance
services for the common areas including arbor
care, irrigation, fertilization, pest control, annuals
and also various enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Tampa Bay Park
Carol Dunn, Highwoods® Properties
Senior Property Manager
(813) 876-7000
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the office park including irrigation,
fertilization, pest control, annuals and also various
enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Little Ridge Homeowner's Association of Pasco
Parklane Realty Services
Property Manager
(727) 232-1173
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the community including irrigation,
fertilization, pest control, annuals and also various
enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

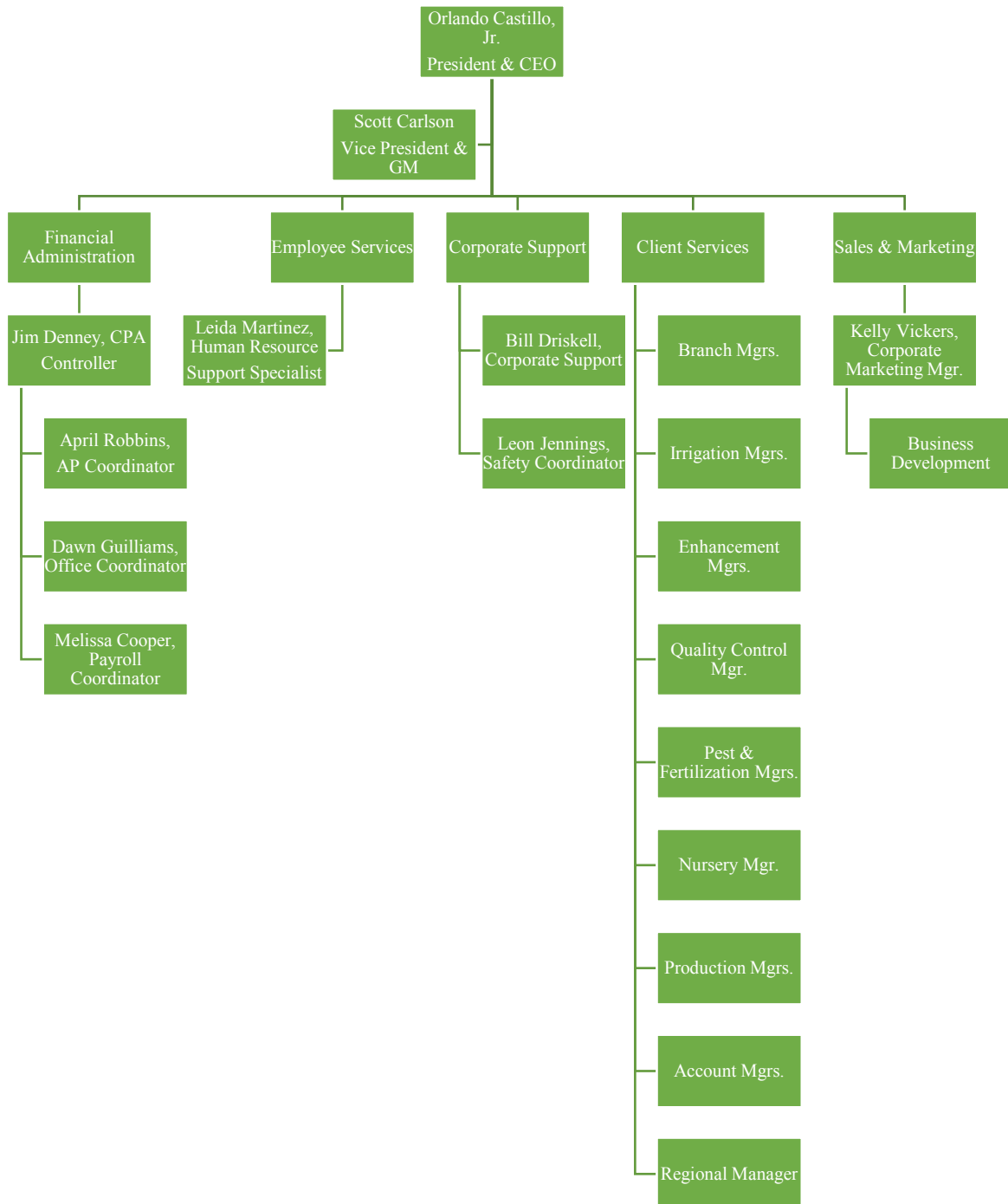
Water's Edge CDD – River's Reach
Nicole Chamberlin, Meritus
Property Manager
(813) 509-1127
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the CDD including irrigation,
fertilization, pest control, annuals and also various
enhancements.



Property:
Contact:
Title:
Phone:
Scope of Work:

Cory Lakes CDD
Chuck Adams
Property Manager
(813) 986-1031
Landscape Maintenance Professionals, Inc.
provides full service landscape maintenance
services for the CDD including irrigation,
fertilization, pest control, annuals and also various
enhancements.

LMP CORPORATE STRUCTURE



LMP CORPORATE PROFILES: EXECUTIVE TEAM

The effective management of Landscape Maintenance Professionals, Incorporated requires the day-to-day involvement of a strong and cohesive leadership team which focuses on the objectives and goals of the company including: client relationships, employee relationships, vendor relationships, operational planning and management, financial planning and management, and the overall growth and development of LMP, Inc.

LMP, Inc.'s executive team is comprised of individuals whom have consistently demonstrated exceptional skills in multiple areas of expertise, and diligently utilize their skills and experience to benefit the clients and employees of the organization.

Orlando Castillo, Jr.

President

Orlando founded Landscape Maintenance Professionals, Inc. (LMP) in 1991, and has over 35+ years' experience in the green industry. Orlando's primary focus is the management of LMP's client relationships and company vision.



Scott Carlson

Vice President/General Manager

Former Golf Pro; Scott has over 20+ years' experience in the green industry including services to several top 100 Golf Clubs. Scott's primary focus at LMP includes corporate structure, client relations and business development.



Jim Denney, CPA
Controller

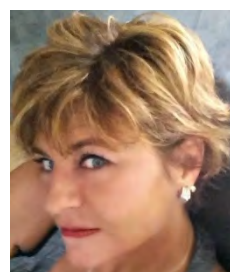
A Certified Public Accountant (CPA) with over 30+ years' experience in the accounting, tax and finance field. Jim's primary focus is the management of the financial operations of the company.


Miguel Botto
Regional Manager

Miguel, who has over 20+ years' experience in the green industry, is responsible for the operational oversight of LMP's branches where he provides direction and leadership to ensure effective operations, complete customer satisfaction and long-term sustainable growth.


Kelly Ann Vickers, LCAM
Corporate Communications and Strategies Mgr.

With over 25 years' experience in marketing and customer relationship management, Kelly Ann's primary responsibilities are to build LMP as a brand, facilitate growth through relationships, and oversight of LMP's Employee Services programs and initiatives.


Garth Rinard
Branch Manager

Garth, who has over 28 years' experience in the green industry, is a licensed Certified Pest Control Operator (CPCO) and Best Management Practices certified. He is responsible for contributing to the operational strategies of LMP, Inc. as well as the day-to-day operations of the Dover branch.



"Management is doing things right; leadership is doing the right things."

— Peter F. Drucker

LMP PROFILES: ADMINISTRATIVE SUPPORT

The administrative support team at LMP, Inc., serves as the backbone for the executive team as well as the branch personnel they support.

Leida Martinez **HR Support Specialist**

Leida is responsible for providing assistance to the executive team and branch personnel.



Melissa Cooper **Payroll Coordinator**

Melissa is responsible for providing assistance to the Employee Services team as it relates to payroll and benefits.



April Robbins **AP Coordinator**

April is responsible for the management of all accounts payable related activities associated with LMP and its vendors.



Dawn Guilliams **Office Coordinator**

Dawn is responsible for assisting with tasks associated with the effective functioning of LMP's administrative and accounting routines.



Brenda Mojica **Administrative Assistant**

Brenda's responsibilities include administrative matters related to the Dover & Sarasota branches.



Deidra Calloway **Administrative Assistant**

Deidra's responsibilities include administrative matters related to the Wesley Chapel & Orlando branches.



Jennifer Bodington **Administrative Assistant**

Jennifer's responsibilities include administrative matters related to the Ft. Lauderdale branch.



Teamwork makes the dream work.

LMP PROFILES: BRANCH MANAGERS

Landscaping is centered on creating and caring for visually stunning natural back drops through the employment of scientific practices blended with an artful eye. Landscape Maintenance Professionals, Incorporated has built its reputation on creating these back drops while exceeding client expectations. The ability to do this is a direct result of the knowledge and daily efforts of all of LMP, Inc.'s team members. These team members are guided and molded through the efforts of the Branch Manager assigned to a specific location, and who have been tasked with championing Landscape Maintenance Professionals, Inc. (LMP, Inc.'s) goal of being a top performing and highly reputable full service landscape maintenance provider. These goals include:

- Creating a safe, efficient and productive workplace environment that affords each employee of LMP, Inc. the opportunity to contribute to the growth of the company and themselves.
- Producing high quality work that is reflective of the standards of service developed by LMP, Inc. inclusive of focusing on the details.
- Strategically and consistently maximizing the operations of each branch.
- Cultivating an engaged and motivated team.

Garth Rinard

Branch Manager - Dover

Garth, who has over 28 years' experience in the green industry, is a licensed Certified Pest Control Operator (CPCO) and Best Management Practices certified. He is responsible for overseeing the Dover branch as well as the fertilization and pest control division.



Brian Mortillaro

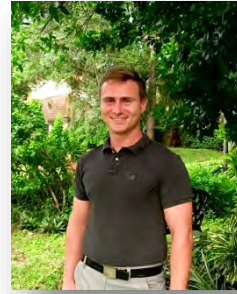
Branch Manager – Wesley Chapel

Brian's, who has over two decades experience in the green industry, is responsible for the oversight of the daily operations of the Pasco division. In his role, he provides direction and leadership to ensure effective operations, complete customer satisfaction and long-term sustainable growth.



Richard “Rick” Smarz, II
Branch Manager

Rick’s responsibilities include the oversight of the daily operations of the Orlando division where he provides direction and leadership to ensure effective operations, complete customer satisfaction and long-term sustainable growth.



Steve Tanaka
Branch Manager

Steve has over 20+ years’ experience in the green industry. He is responsible for the oversight of the daily operations of the Sarasota division where he provides direction and leadership to ensure effective operations, complete customer satisfaction and long-term sustainable growth.



Glenn Harrington
Branch Manager

Glenn, who has over 34+ years’ experience in the green industry, holds irrigation licenses in the South Florida market. He is responsible for the oversight of the daily operations of the South Florida division where he provides direction and leadership to ensure effective operations, complete customer satisfaction and long-term sustainable growth.



"Coming together is a beginning, staying together is progress, and working together is success."

– Henry Ford

LMP PROFILES: ACCOUNT MANAGERS

The role of the Account Manager at Landscape Maintenance Professionals, Incorporated is to serve as a liaison between the client and/or vendor, and the appropriate teams at LMP, Inc. These individuals provide support to LMP's objectives by providing direction and support to the various teams that service client sites including maintenance, irrigation, fertilization and pest control, enhancements and arbor care.



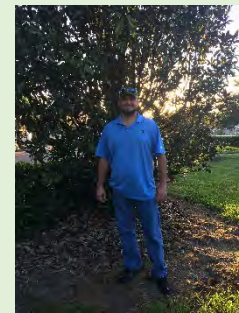
Robert "Bobby" Law
Senior Account Manager
30+ years' experience
in the green industry.

George Brennan, Sr.
Account Manager –
Quality Control
35+ years' experience
in the green industry.



Paul Gomez – Account Manager
15+ years' experience
in the green industry.

Anthony Milam - Account Manager
10+ years' experience in
the green industry.



James Bennett - Account Manager
10+ years' experience
in the green industry.

Thomas Rett - Account Manager
20+ years' experience in
the green industry.



Sam Tillis -Account Manager
10+ years' experience in
the green industry.

Hector Maldonado - Account Manager
10+ years' experience in
the green industry.



LMP PROFILES: CLIENT SERVICES TEAM MEMBERS

Landscape Maintenance Professionals, Incorporated utilizes the skills, knowledge and experience of personnel ranging from Production Managers, Irrigation Managers and technicians, Certified Arborists and arbor care team members, as well as Certified Pest Control Operators and spray technicians to care for and maintain the landscape materials at every client site. Our diverse team of landscape professionals include:

Rodger Phillips

Nursery Manager

Rodger, who has over 15+ years' experience in the green industry, is a diverse member of LMP's team who focuses on personnel management, landscape design, plant health care, propagation, floriculture, and administrative duties related to the successful functioning of the branch.



Bill Leavens

Business Development Manager

Bill, who has over 20+ years' experience in the green industry, is responsible for the evaluation of properties whom are interested in joining the LMP family.



Leon Jennings, CPCO Safety Coordinator and Arbor Care Manager

Leon, who has over 20+ years' experience in the green industry, is a Certified Pest Control Operator (CPCO), Certified Arborist, and Certified Aquatics Technician. His primary focus at LMP is safety compliance and training along with developing the Arbor Care division.



Bill Driskell Irrigation Services

Bill, who has over 22+ years' experience in the green industry, is responsible for the administration and management of LMP's Irrigation division inclusive of purchasing, inventory control and billing.



Devan Pasciuta Fertilization & Pest Control Supervisor

Devan is responsible overseeing LMP's Integrated Pest Management (IPM) services utilized to prevent damage from insects and/or disease issues.



Robert Tabone Fertilization & Pest Control Supervisor

Robert is responsible overseeing LMP's Integrated Pest Management (IPM) services utilized to prevent damage from insects and/or disease issues.



Daniel Palma
Senior Production
Manager

Daniel is responsible for managing all field operations including coordinating the procurement and scheduled use of resources, including labor, equipment and materials to ensure maximum use and completion of work within budget, safety guidelines and quality standards



Andres Lopez
Production
Manager

Andres is responsible for coordinating LMP's resources inclusive of labor, equipment and materials to ensure the completion of work, and providing oversight and guidance to the crews in the field.



Javier Alvarado
Bonilla
Production Manager

Javier is the primary contact for crews related to specific clients within LMP's portfolio where he is tasked with clearly communicating contract specifications to the related staff, and works in conjunction with production to perform services accordingly.



Jose Ruiz-Planas
Production Manager

Jose is the primary contact for crews related to specific clients within LMP's portfolio where he is tasked with clearly communicating contract specifications to the related staff, and works in conjunction with the Account Managers to perform services accordingly.



Felix Laporte
Production Manager

Felix is the primary contact for crews related to specific clients within LMP's portfolio where he is tasked with clearly communicating contract specifications to the related staff, and works in conjunction with the Account Managers to perform services accordingly.



Paul Russell
Production Manager

Paul is the primary contact for specific clients with LMP's portfolio where he is tasked with clearly communicating contract specifications to production management and works in conjunction with production to perform services accordingly.



**Aaron Denhoff
Regional
Enhancement
Manager**

Aaron is responsible for overseeing timely servicing and the quality of small to large scale enhancement projects.



**Steve Small
Enhancement
Manager**

Steve is responsible for overseeing timely servicing and the quality of small to large scale enhancement projects as well as acting as the primary contact for specific clients with LMP's portfolio.



**David Manfrin
Irrigation Manager**

David is responsible for the management of irrigation needs, repairs and installations for LMP's client base.



**Kevin Jones
Irrigation Manager**

Kevin is responsible for the management of irrigation needs, repairs and installations for LMP's client base.



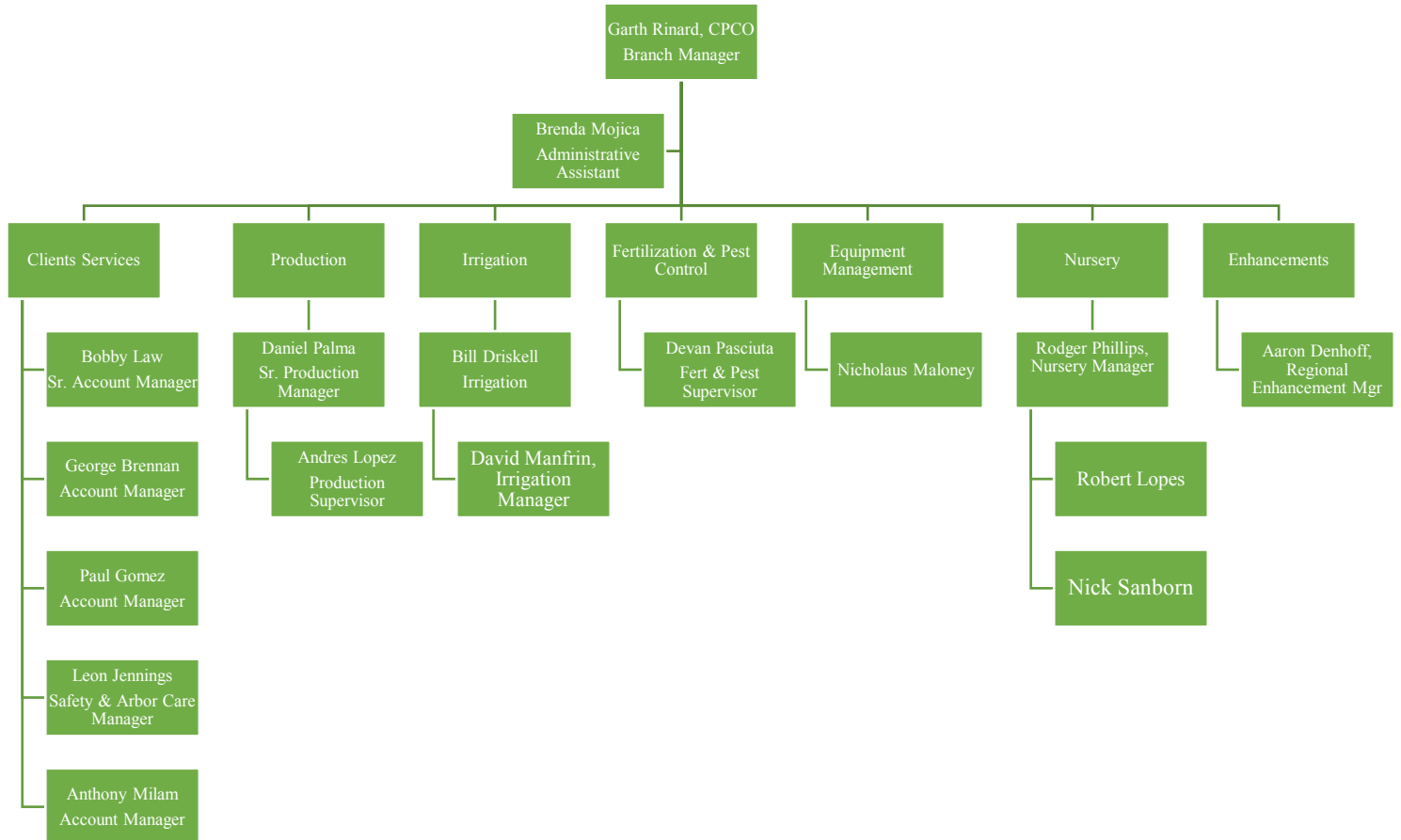
**Allen Burgess
Irrigation
Supervisor**

Allen is responsible for the management of irrigation needs, repairs and installations for LMP's client base. He is also tasked with overseeing the appropriate LMP crew members as it relates to ensuring that a client's irrigation system is functioning properly and consistently.

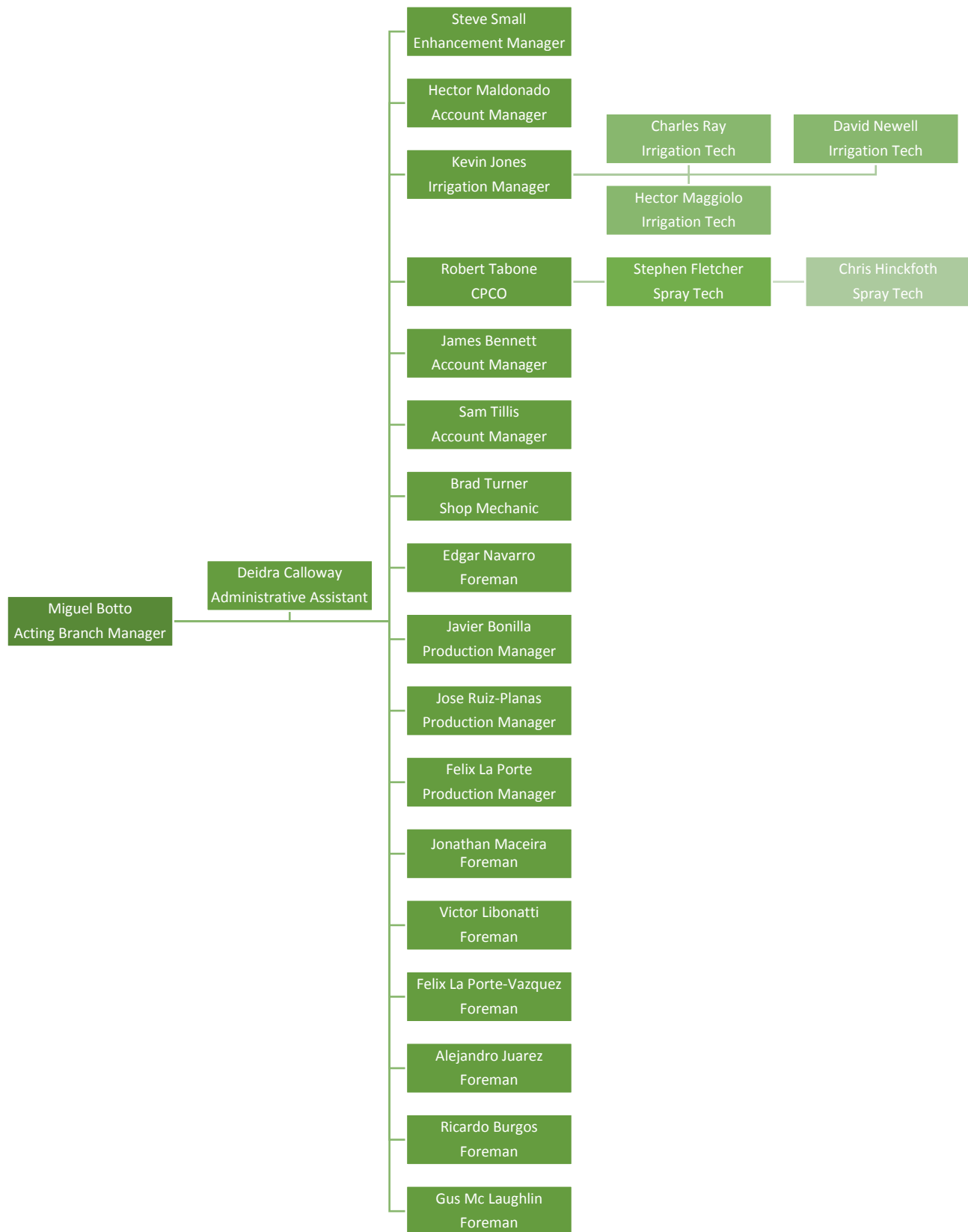


"Teamwork is the ability to work together toward a common vision, the ability to direct individual accomplishments toward organizational objectives. It is the fuel that allows common people to attain uncommon results." -- Andrew Carnegie

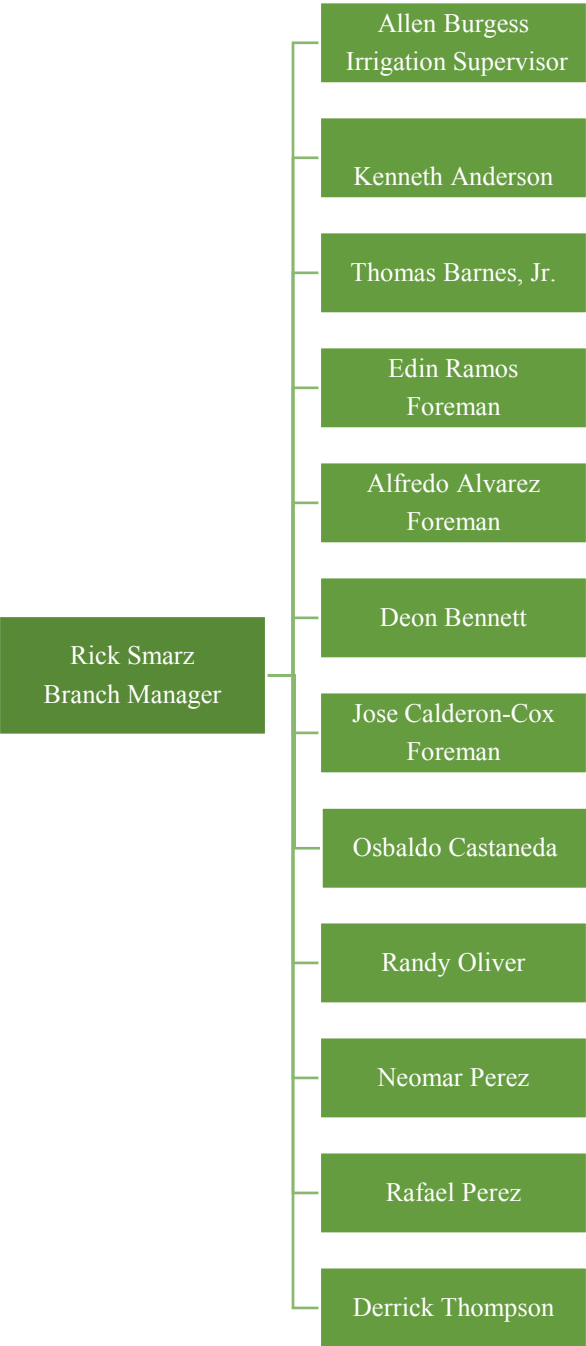
DOVER BRANCH



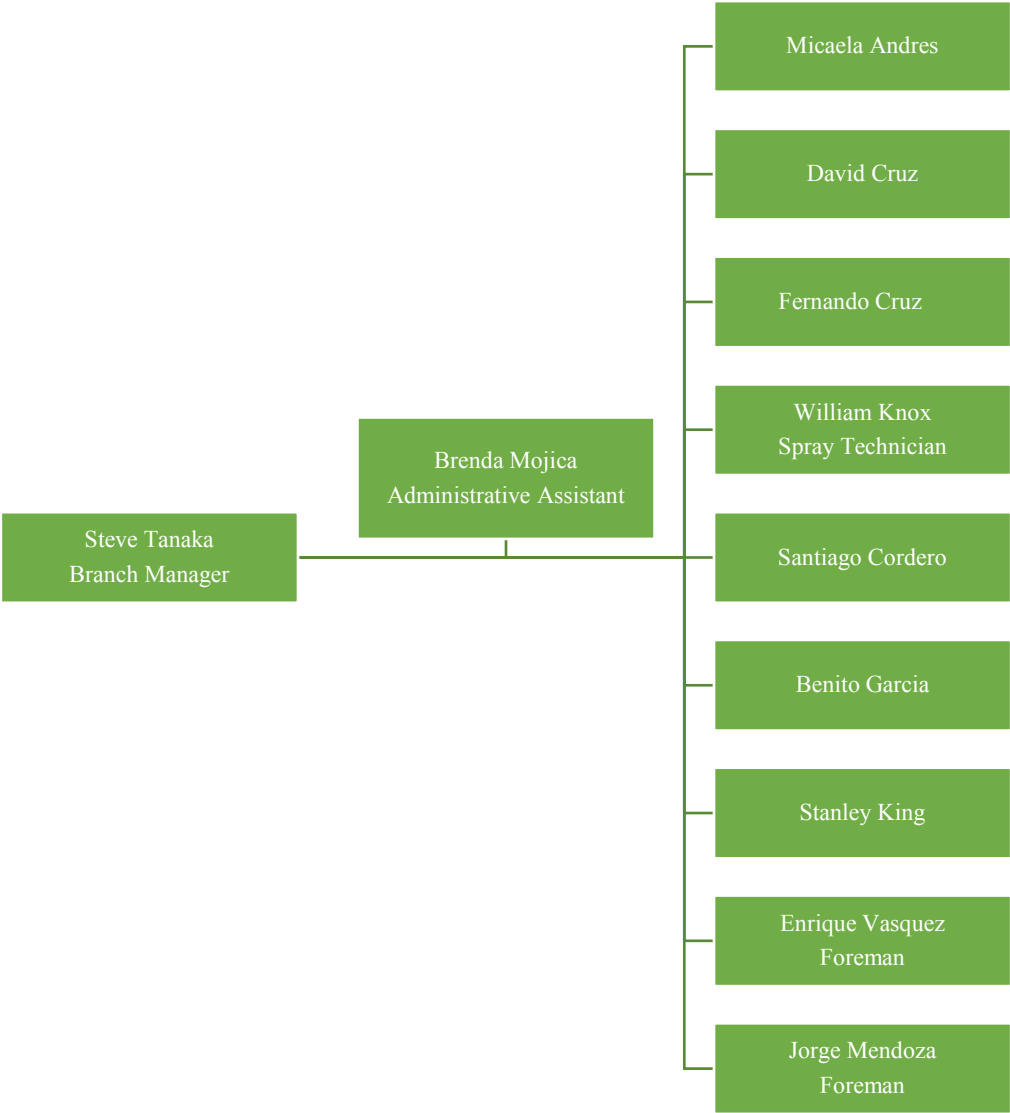
WESLEY CHAPEL BRANCH



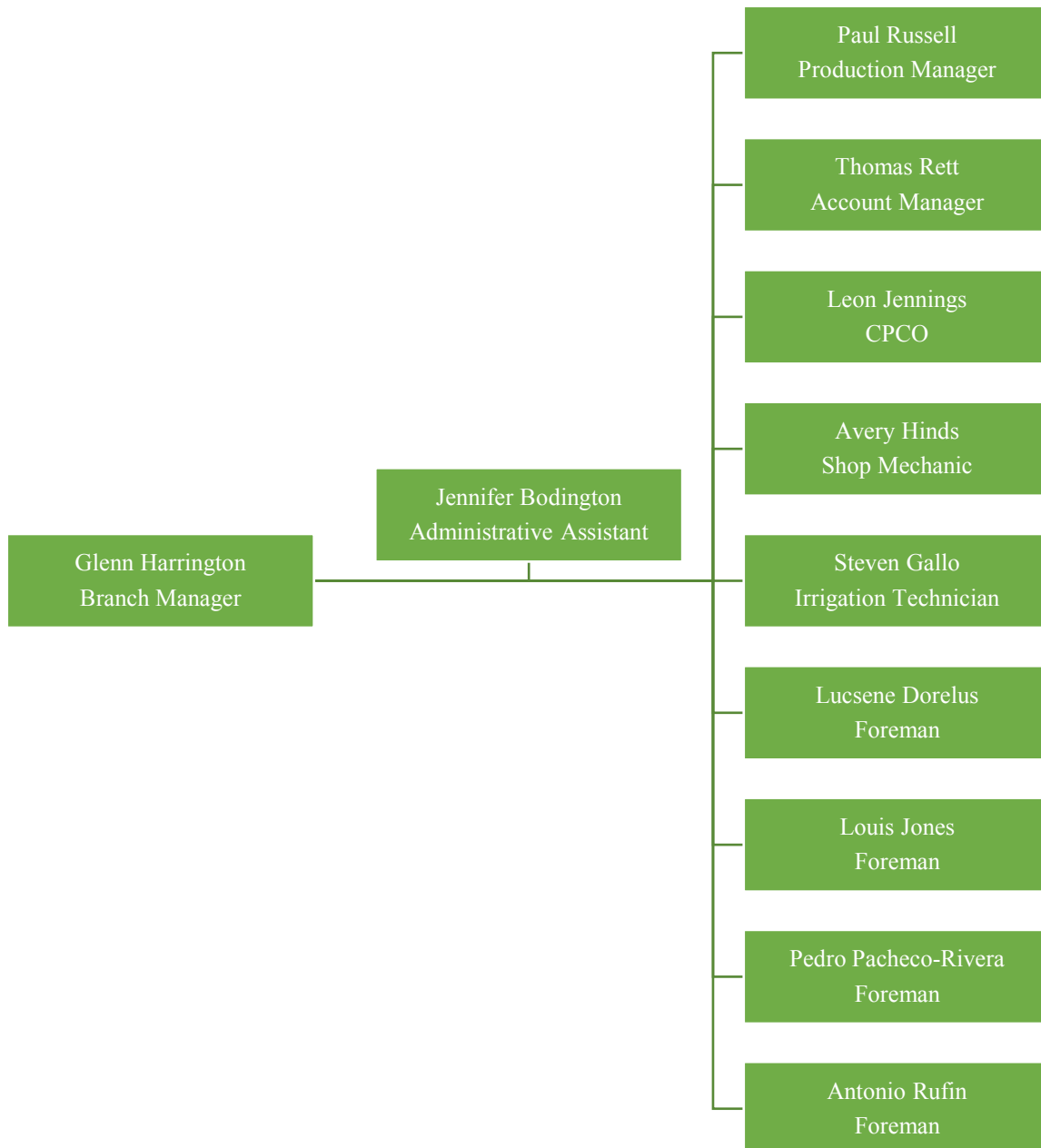
ORLANDO BRANCH



SARASOTA BRANCH



SOUTH FLORIDA BRANCH



LMP BUSINESS RESILIENCY PLAN

In reaction to any event deemed as critical in nature, LMP will adjust resources and/or work at client properties in a timely and efficient manner to reduce or eliminate impacts to your business operations. This includes but is not limited to the following events:

- 🌿 Hurricane
- 🌿 Named Storm
- 🌿 Other Storm
- 🌿 Flood
- 🌿 Fire
- 🌿 Tree Falls
- 🌿 Safety Hazards

PANDEMIC OR OTHER RESOURCE DEFICIENCY ISSUES

LMP will accommodate for deficiencies to resources due to Pandemic or other health related illnesses.

PRODUCTION

Reduce standard Production Schedule to minimal needs during event and focus on proactive recovery of specific event.

- 🌿 Do not add new enhancement or new installation work.
- 🌿 Delay existing enhancement or new installation work.
- 🌿 Delay regularly scheduled maintenance if possible.

RESOURCES REALIGNMENT

- 🌿 Shift Crew Leader to Foreman/Driver Position.
- 🌿 Shift from department to department (i.e.: Irrigation to Production).
- 🌿 Shift Foreman to Production Manager.
- 🌿 Shift Operations Manager to Account Manager.
- 🌿 Shift Regional Account Manager to Account Manager.
- 🌿 Shift Irrigation Managers to Account Manager.
- 🌿 Shift Agronomics & Horticulture Manager to Account Manager.
- 🌿 7 day work schedules and overtime.
- 🌿 Hire temporary skilled resources from Staffing Service.

ENVIRONMENTAL & RECYCLING PROGRAM

ENVIRONMENTAL STATEMENT

- 🌱 LMP, Inc. follows state and federal guidelines and regulations on environmental issues.
- 🌱 All employees are required to participate in LMP's environmental training.
- 🌱 LMP works with environmentally minded companies, and we are testing environmental friendly products and will adapt them and use products that comply with the green standards.

HAZARDOUS MATERIALS MANAGEMENT & DISPOSAL PROGRAM

- 🌱 LMP, Inc. follows all federal regulations and guide lines when using, storing or disposal of hazardous and non-hazardous materials.
- 🌱 All hazardous materials are stored following the manufactures directions.
- 🌱 Hazardous materials are kept in a limited access building under lock and key.
- 🌱 Materials are received and dispensed under management supervision only.
- 🌱 Hazardous products that LMP carries inventory of on regular basis are stocked and used on an age basis using oldest first.
- 🌱 If any product is expired, (past the manufactures use date) or damaged upon delivery, it is contained and safely returned to the vendor.
- 🌱 LMP's Fleet Manager is the only person authorized to oversee the return or disposal of hazardous materials.
- 🌱 Vehicles and equipment are maintained and kept at the manufactures recommend setting for the best fuel consumption and minimum carbon emissions.

CONSUMPTION & RECYCLE

- 🌱 All fuel and chemicals are kept in a secure limited access area, all items are dispensed by management only.
- 🌱 Mowers are all equipped with mulching blades.
- 🌱 All debris from our job sites are returned to LMP and sorted as: recycle, salvage, or trash and disposed of accordingly.

RESOURCE CONSERVATION & MANAGEMENT

FUEL CONSERVATION

- 🌱 Direct routing of vehicles to and from job sites.
- 🌱 Forward planning on upcoming jobs & future equipment needs.
- 🌱 Evaluation of travel time vs. Overtime.
- 🌱 Vehicle & equipment idle time.

WATER CONSERVATION

- 🌱 Use reclaim water whenever available.
- 🌱 Rain sensors on all irrigation systems.
- 🌱 Use low flow drip & low volume spray heads.
- 🌱 Using native plant material that are drought resistance.

MOISTURE MANAGEMENT

LMP, Inc. has partnered with the manufacturer and also distributors of Hydretain® to provide a moisture management aid as a moisture management option for our customers. We've had tremendous success in offering this to our customers which has proven to reduce water consumption, replacement turf and plant material costs not to mention water bills. Hydretain® is a liquid blend of synergistic organic compounds which reduces watering requirements, by as much as 50%, for plant, shrubs, trees, grasses and food producing agriculture.

In addition, by providing proper moisture management, Hydretain® helps to increase plant survival rates, maximize crop production, extend flower life, and maximize fertilizer usage and aid in transplant survival. Hydretain® slows water loss in soils by attracting and holding moisture within soil particles. Also, as a result of reduced evaporation, the lateral movement of moisture into the vicinity of the root zone is dramatically improved. This moisture is then held within the treated soil, readily available to the root system. As water moves into the plant, through the normal process of osmosis, the treatment remains in place continually seeking and managing available moisture.

LMP LICENSES & CERTIFICATIONS

LMP, in accordance with the requirements specified within Florida Statute 482 (482.071), maintains at each of its locations copies of employee licenses from the Department of Agriculture and Consumer Services (DACS) as well as certificates from the Department of Environmental Protection (DEP), the International Society of Arboriculture (ISA), and the Florida Nursery, Growers and Landscape Association (FNGLA) as well as other professional organizations. If the property should determine LMP is its service provider of choice then a copy of the required licenses will be provided for its records upon request.

Last Name	First Name	Issued By	License #	Type
Anderson	Kenneth	DACS	JE231606	Licensed Pesticide Applicator
Bennett	Deon	DACS	JE237012	Licensed Pesticide Applicator
Bond	Joseph	DACS	JE207834	Licensed Pesticide Applicator
Bond	Joseph	DACS	LF219744	Commercial Fertilizer Applicator
Botto	Miguel	DACS	JE149284	Licensed Pesticide Applicator
Brennan	George	DACS	LF208280	Commercial Fertilizer Applicator
Brennan	George	DACS	JE77318	Licensed Pesticide Applicator
Burgos-Sepulveda	Ricardo	DACS	JE252127	Licensed Pesticide Applicator
Calderon	Nelson	DACS	JE186565	Licensed Pesticide Applicator
Calderon	Nelson	DACS	LF233541	Commercial Fertilizer Applicator
Calderon-Cox	Jose	DACS	JE200238	Licensed Pesticide Applicator
Castillo	Nelvin	DACS	JE251789	Licensed Pesticide Applicator
Clarkson	Ryan	DACS	JE255082	Licensed Pesticide Applicator
Corrales	Joshua	DACS	JE247697	Licensed Pesticide Applicator
Diego-Gaspar	Cristobal	DACS	JE240636	Licensed Pesticide Applicator
Fletcher	Stephen	DACS	JE199332	Licensed Pesticide Applicator
Fletcher	Stephen	DACS	LF219686	Commercial Fertilizer Applicator
Francisco	Juan	DACS	JE218001	Licensed Pesticide Applicator
Gomez	Paul	DACS	JE159363	Licensed Pesticide Applicator
Gomez	Paul	DACS	LF216633	Commercial Fertilizer Applicator
Gomez	Carlos	DACS	LF225682	Commercial Fertilizer Applicator
Gomez	Carlos	DACS	JE201112	Licensed Pesticide Applicator
Gonzalez	Edin	DACS	JE184954	Commercial Fertilizer Applicator

Harrington	Glenn	DACS	JE145302	Licensed Pesticide Applicator
Harrington	Glenn	DACS	LF220862	Commercial Fertilizer Applicator
Hinckfoth	Christopher	DACS	JE207811	Licensed Pesticide Applicator
Jennings	Leon	DACS	JE40598	Licensed Pesticide Applicator
Jennings	Leon	DACS	JF5986	Certified Pest Control Operator
Jennings	Leon	ISA	FL-5259A	Certified Arborist
Jennings	Jesse	DACS	LF198380	Commercial Fertilizer Applicator
Johnson	Taurus	DACS	JE245781	Licensed Pesticide Applicator
Jones	Louis	DACS	JE110353	Licensed Pesticide Applicator
Joseph	Icany	DACS	JE253794	Licensed Pesticide Applicator
Juarez	Alejandro	DACS	JE252128	Licensed Pesticide Applicator
Laporte	Felix	DACS	JE237375	Licensed Pesticide Applicator
Laporte-Vazquez	Felix	DACS	JE255130	Licensed Pesticide Applicator
Leavens	William	DACS	CM19287	Commercial RUP Applicator
Leavens	William	DACS	LF220864	Commercial Fertilizer Applicator
Leavens	William	DACS	JE138769	Licensed Pesticide Applicator
Liggett	Jason	DACS	LF219747	Commercial Fertilizer Applicator
Liggett	Jason	DACS	JE179123	Licensed Pesticide Applicator
Lopez	Noe	DACS	JE171731	Licensed Pesticide Applicator
Lopez	Romeo	DACS	JE183060	Licensed Pesticide Applicator
Lopez	Auner	DACS	JE243116	Licensed Pesticide Applicator
Lorenzo	Marcos	DACS	JE240633	Licensed Pesticide Applicator
Manfrin	David	Hunter	Irrigation	2 Wire Systems & Timers (Certification)
McLaughlin	William	DACS	JE252130	Licensed Pesticide Applicator
Milam	Anthony	DACS	JE184741	Licensed Pesticide Applicator
Molina	Pedro	DACS	JE183046	Licensed Pesticide Applicator
Molina	Jimy	DACS	JE218002	Licensed Pesticide Applicator
Navarro	Edgardo	DACS	JE252131	Licensed Pesticide Applicator
Nicolas	Mateo	DACS	JE223845	Licensed Pesticide Applicator
Pacheco-Rivera	Pedro	DACS	JE240634	Licensed Pesticide Applicator
Palma	Daniel	DACS	LF226502	Commercial Fertilizer Applicator
Phillips	Rodger	DACS	JE184953	Licensed Pesticide Applicator
Phillips	Rodger	DACS	JF244922	Certified Pest Control Operator
Phillips	Rodger	FNGLA	FCHP	Florida Certified Horticulture Professional
Ragins	Ledarin	DACS	JE205518	Licensed Pesticide Applicator
Ramos	Edin	DACS	JE212642	Licensed Pesticide Applicator

Ramos	Jose	DACS	JE251743	Licensed Pesticide Applicator
Reyes	Jose	DACS	JE184956	Licensed Pesticide Applicator
Rinard	Garth	DACS	JE253796	Licensed Pesticide Applicator
Rinard	Garth	DACS	LF216839	Commercial Fertilizer Applicator
Rinard	Garth	DACS	JF159948	Certified Pest Control Operator
Rodriguez	Jesus	DACS	JE245316	Licensed Pesticide Applicator
Rogel-Saldivar	Miguel	DACS	JE226730	Licensed Pesticide Applicator
Rogel-Saldivar	Miguel	DACS	LF231145	Commercial Fertilizer Applicator
Rojas	Carlos	DACS	JE237007	Licensed Pesticide Applicator
Rojas	Jonadab	DACS	JE253797	Licensed Pesticide Applicator
Rufin	Antonio	DACS	JE183016	Licensed Pesticide Applicator
Russell	Paul	DACS	JE203117	Licensed Pesticide Applicator
Russell	Paul	DACS	LF248921	Commercial Fertilizer Applicator
Simmons, Sr.	Donald	DACS	JE247968	Licensed Pesticide Applicator
Small	Steven	DACS	JE170038	Licensed Pesticide Applicator
Small	Steven	DACS	LF219743	Commercial Fertilizer Applicator
Smarz	Rick	DACS	LF253899	Commercial Fertilizer Applicator
Smith	Earnest	DACS	JE243117	Licensed Pesticide Applicator
Tabone	Robert	DACS	JF250513	Certified Pest Control Operator
Tabone	Robert	DACS	JE52727	Licensed Pesticide Applicator
Tabone	Robert	DACS	LF184018	Commercial Fertilizer Applicator
Tanaka	Steve	DACS	LF219746	Commercial Fertilizer Applicator
Tanaka	Steve	DACS	JE178946	Licensed Pesticide Applicator
Tillis	Sam	DACS	JE230003	Licensed Pesticide Applicator
Vazquez	Randy	DACS	JE232542	Licensed Pesticide Applicator
Vazquez	Randy	DACS	LF233292	Commercial Fertilizer Applicator
Villegas	Bonifacio	DACS	JE204496	Licensed Pesticide Applicator
Villegas	Bonifacio	DACS	LF219742	Commercial Fertilizer Applicator
Vixamar	Domimage	DACS	JE240635	Licensed Pesticide Applicator
Webb	Gage	DACS	JE247698	Licensed Pesticide Applicator

CERTIFICATE OF INSURANCE



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
7/24/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).


PRODUCER Stahl & Associates Insurance, Inc. 110 Carillon Parkway St. Petersburg FL 33716		CONTACT NAME: Sue Russell, CIC PHONE (AC No. Ref.): (727) 391-9791 FAX (AC No.): (727) 393-5623 E-MAIL ADDRESS: sue.russell@stahlinsurance.com	
INSURED Landscape Maintenance Professionals Inc., dba LMP P.O. Box 267 Seffner FL 33583-0267		INSURER(S) AFFORDING COVERAGE INSURER A: Westfield Insurance Company 24112 INSURER C: Associated Industries Ins Co 23140 INSURER D: INSURER E: INSURER F:	

COVERAGES CERTIFICATE NUMBER: CL1772438243 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ACORD SUBR (ISO) (WFO)	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:	X	0307817146	10/14/2016	10/14/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$ 500,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPOD AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS <input type="checkbox"/> HIRER AUTOS		0307817146	10/14/2016	10/14/2017	COMBINED SINGLE LIMIT (Per accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Personal Injury Protection \$ 10,000
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTIONS		0307817146	10/14/2016	10/14/2017	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below:	Y/N <input checked="" type="checkbox"/> N/A	0301088085	8/1/2017	8/1/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYED \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Inland Marine		0307817146	10/14/2016	10/14/2017	Leased/Rented 75,000 Scheduled 812,154

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Avison Young - Washington, D.C., LLC, as Agent, and 11601-11641 Kew Gardens LLC, as Owner are included as additional insured with respects to General Liability, as required by written contract.

CERTIFICATE HOLDER 11601-11641 KEW GARDENS, LLC c/o Avison Young 11921 Rockville Pike Suite 200 Rockville, MD 20852	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE Kelly Petzold/BUSS 
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ACORD 25 (2014/01)
IN8025 (01/01)

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ASSETS & EQUIPMENT

VEHICLES & TRAILERS

Year	Make	Model	VIN
1988	Taga	Lawn trailer	285106096
1992	Ford	F350	2FTJW36H8NCA92216
1996	Ford	Ranger	1FTCR14A6TPA06490
1998	Aspt	Utility trailer	NOVIN0200860189
1999	Ford	F550	1FDAF56F7XEB33679
1999	Cham	Lawn trailer	NOVINO200410496
1999	Ford	F350	1FTSX31S1XEC21593
2000	Isuzu	Dump	4KLB4B1R2YJ804375
2000	Ford	F250	1FDNF20L5YECO5866
2000	Ford	F250	1FDNF20L1YEA35859
2000		LAWN TRAILER	NOVINO200105912
2001	Ford	F550	1FDAF56F61EA41048
2001	International	4700 Grapple Truck W Loader	1HTSCABR41H407570
2002		BUSH HOG TRAILER	NOVIN0200565766
2002	Ford	Closed trailer	4X4TSEV252U201087
2002	Ford	F350	1FDWF36L42ED14330
2002	International	4300 Bucket Truck	1HTMMAAN12H515909
2003	Ford	F250	1FTNX20L33EC86151
2003	Ford	F250	1FTNF20LX3ED58790
2003		LAWN TRAILER	CH03143
2004	Ford	F250	1FTNX20L74EA13053
2004	Ford	F250	1FTNW20L14EB39850
2004		LAWN TRAILER	06046X16ACOXCO293
2005		BOBCAT TRAILER	FLT6098TT
2005	DMB	Bobcat trailer	1D907X2015D536504
2005	Isuzu	NPR	JALC4B16057016390
2006	Ford	F250	1FTSW20566EC48991
2006	Ford	F250	1FTSW20516EA07775
2006	Ford	F250	1FTSW20586EA07594
2006	Ford	F150	1FTRF12236NB83688
2006	Ford	F450	1FDXW47P46EB09611
2006	Ford	F-350	1FTWW32P26EC90273
2006	HMDE	Water trailer	2024B
2007	Ford	Ranger	1FTYR14DX7PA11469
2007	Ford	Ranger	1FTYR14D97PA01869
2007		Toro Trailer	NOVIN0200559728
2007	CHAM	LAWN TRAILER	GT657
2007	CHAM	LAWN TRAILER	NOVIN0200588136

2007	Ford	Ranger	1FTYR10D37PA40804
2008	FORD	Ranger	1FTYR14D08PA20022
2008	FORD	F250	1FTSW205X8EB72338
2008	FORD	F250	1FTSW20568ED48382
2008	FORD	F250	1FTSW20578EE50743
2008	FORD	F250	1FTSW20548EE50134
2008	GMC	Sierra 1500	1GTEC14C18Z901490
2008	GMC	Sierra 1500	1GTEC14C48Z901497
2008	GMC	Sierra 1500	1GTEC14C48Z901323
2008	FORD	F-550	1FDAW56R38EA44056
2008	FORD	F-250	1FTNF20548EA51480
2008	LOUDO	LAWN TRAILER	1L9BU18278N383629
2008	GATT	Trailer	5RMBE16258D012975
2009	FORD	F150	1FTRF12W89KB48234
2009	FORD	F-150	1FTRF12W49KB67945
2009	LOUDO	LAWN TRAILER	1L9BU18219N383952
2009	LOUDO	LAWN TRAILER	1L9BU18219N383953
2010	FORD	F250	1FTSW2A55AEB42555
2010	FORD	F250	1FTSW2A55AEB43785
2010	FORD	F150	1FTMF1CW6AKB82704
2010	FORD	F150	1FTMF1CW4AKB96827
2010	FORD	F150	1FTMF1CW5AKB96822
2010	FORD	F150	1FTMF1CW4AKC08359
2010	FORD	F150	1FTMF1CW5AKC01775
2010	FORD	F-150	1FTMF1CW9AKE27172
2010	HAMM	LAWN TRAILER	1H9BU1626AN577382
2010	HAMM	LAWN TRAILER	1H9BU1628AN577383
2010	HAMM	LAWN TRAILER	1H9BU1621AN577399
2010	HAMM	LAWN TRAILER	1H9BU1828AN577400
2010	HAMM	LAWN TRAILER	1H9BU1621AN577483
2010	HAMM	LAWN TRAILER	1H9BU1623AN577484
2010	HAMM	LAWN TRAILER	1H9BU1829AN577647
2010	HAMM	LAWN TRAILER	1H9BU1621AN577646
2011	FORD	F250	1FT7W2A66BEB07863
2011	FORD	F250	1FT7W2A61BEA56322
2011	FORD	F250	1FT7W2A62BEC52737
2011	FORD	F250	1FT7W2A60BEC52736
2011	FORD	Ranger	1FTKR1ED9BPA36795
2011	FORD	F250	1FT7W2A66BEC44687
2011	FORD	F150	1FTMF1CW6AKC08475
2011	FORD	F450	1FDOW4GT6BEC28589
2011	CHEV	Silverado 1500	1GCRCSEA3BZ335232
2011	FORD	Escape	1FMCU0DG1BKB46919

2011	FORD	F150	1FTNF1CF7BKD32440
2011	FORD	F150	1FTNF1CF4BKD32430
2011	FORD	F150	1FTNF1CF6BKD32431
2011	FORD	F150	1FTNF1CF8BKD32432
2011	FORD	F150	1FTNF1CF4BKD39328
2011	HAMM	LAWN TRAILER	1H9BU1821BN577305
2011	HAMM	LAWN TRAILER	1H9BU1821BN577306
2011	HAMM	DUMP TRAILER	1H9BU1429BN577395
2011	HAMM	DUMP TRAILER	1H9BU1420BN577396
2011	Ford	F150 XL 4X2 Regular Cab	1FTNF1CF7BKD60805
2012	FORD	F-250	1FT7W2A68CEA37333
2012	FORD	F-250	1FT7W2A61CEB04631
2012	FORD	F250	1FT7W2A69CEA76643
2012	FORD	F-250	1FT7W2A6XCEB95110
2012	HAMM	UTILITY TRAILER	1H9BU1623CN577083
2012	HAMM	UTILITY TRAILER	1H9BU1623CN577084
2012	HAMM	TILT TRAILER	1H9BU1820CN577085
2012	HAMM	UTILITY TRAILER	1H9BU1629CN577265
2012	HAMM	UTILITY TRAILER	1H9BU1620CN577266
2012	HAMM	UTILITY TRAILER	1H9BU2023CN577440
2012	HAMM	UTILITY TRAILER	1H9BU202CN57744
2012	Ford	Escape XLT	1FMCU0DG5CKC27360
2012	Ford	F150 XL 4X2 Regular Cab	1FTMF1CM7CKD25614
2012	Ford	Escape XLT	1FMCU0DG4CKB43871
2012	Ford	Escape XLT	1FMCU0DG6CKB93221
2012	Ford	F 250 XL 4X2 SD Crew Cab	1FT7W2A69CEB75110
2012	Ford	F 250 XL 4X2 SD Crew Cab	1FT7W2A68CEC85646
2012	Ford	F250 XL 4X2 SD Crew Cab	1FT7W2A60CEB75111
2013	Ford	F150 XL 4X2	1FTMF1CMXDKE00470
2013	Taylor	7 X 18'	4T9BU1822DT117021
2013	Taylor	7 X 18'	4T9BU1824DT117022
2013	Taylor	7 X 18'	4T9BU1826DT117023
2013	Ford	F 250 XL 4X2 SD Crew Cab	1FT7W2A61DEA30015
2013	Chevy	Silverado 1500	1GCNCPEX3DZ281224
2013	Chevrolet	Silverado 1500	1GCNCPEX4DZ347926
2013	Chevrolet	Silverado 1500	1GCNCPEX0DZ398176
2013	Ford	F 150 XL Regular Cab	1FTMF1CM7DKF49127
2013	Taylor	Utility trailer	4T9BU1629DT117035
2013	Triple Crown Utility	Tandem 6 X 16	1XNU616T4D1041357
2013	Ford	F 150	1FTNF1CF5DKE25041
2013	Ford	F 150	1FTNF1CF9DKD92089
2014	HDME	Utility Trailer	NOVIN0201030872
2014	Ford	F-250 XL 4X2 SD Crew Cab	1FT7W2A67EEB52363

2014	Ford	F-250 XL 4X2 SD Crew Cab	1FT7W2A63EEB52361
2014	Ford	F-250 XL 4X2 SD Crew Cab	1FT7W2A65EEB52362
2014	Jeep	Wrangler Unlimited Sahara	1C4BJWEG4EL219676
2014	Taylor		4T9BU182XET117012
2014	Taylor		4T9BU1828ET117011
2014	Honda	Cross tour EX-L	5J6TF1H55EL002084
2015	Ford	F250 SD Crew Cab	1FT7W2A6XFEC37182
2015	Ford	F250 SD Crew Cab	1FT7W2A61FEC37183
2015	Chevrolet	Colorado	1GCHSAEA2F1180296
2015	Chevrolet	Colorado	1GCHSAEA1F1179981
2015	Gatortail	7X 16 Landscape Trailer	TC42315504
2016	BMW	4 Series	WBA4A9C52GGL87921
2016	Chevy	Silverado 2500	1GC1KWE81GF143000
2016	Chevy	Colorado	1GCGSBEAXG1211653
2016	Chevy	Colorado	1GCGSBEA6G1223265
2016	Chevy	Colorado	1GCGSBEA4G1181226
2016	Ford	F 450 Chassis	1FD0W4GT4GEA30164
2016	Ford	F250	1FT7W2A6XGEC44196
2016	Ford	F250	1FT7W2A68GEC44195
2015	Gatortail	7x 16 Landscape Trailer	TC42315503
2015	Gatortail	5 X 8 trailer	TC8613320
2015	Gatortail	5 X 8 trailer	TC8613314
2015	Gatortail	5 x 8 trailer	TC8613315
2015	Gatortail	7 X 24 Trailer	TC42815523
2015	Gatortail	7 X 24 Trailer	TC42815524
2015	PTTR	7 X 16 Dump Trailer	5JTAD1622FA004083
2016	Chevy	Colorado	1GCGSBEA2G1205023
2016	Triple Crown Trailers	6 X 12 Utility Trailer	1XNU6X124G1065910
2016	Triple Crown Trailers	7 X 18 Utility Trailer	1XNSD718XG1065105
2016	Triple Crown Trailers	7 X 24 Utility Trailer	1XNC24104G1065104

MOWERS, HAND HELD & OTHER EQUIPMENT

Manufacturer	Model	Description	Serial #
Gravely	947108	Blower	327
Gravely	947108	Blower	329
		Blower	GCBCT-1148075
Husqvarna	370BTS	Blower	2076
Gravely	Push Blower	Blower	60593
Husqvarna	570BTS	Backpack Blower	502082
Husqvarna	370BTS	Blower	502126
Little Wonder	GCBCT	Blower	1148075
Husqvarna	570BTS	Backpack Blower	20200207

Husqvarna	560BTS	Blower	20400137
Husqvarna	560BTS	Blower	20400138
Husqvarna	560BTS	Blower	20400139
Husqvarna	560BTS	Blower	20400140
Husqvarna	560BTS	Blower	20400161
Husqvarna	560BTS	Blower	20400167
Husqvarna	560BTS	Blower	20600550
Husqvarna	560BTS	Blower	20600557
Husqvarna	560BTS	Blower	20600558
Husqvarna	560BTS	Blower	20600560
Husqvarna	560BTS	Blower	20600562
Husqvarna	560BTS	Blower	20600563
Husqvarna	560BTS	Blower	20600755
Husqvarna	560BTS	Blower	20600757
Husqvarna	560BTS	Blower	20600764
Husqvarna	560BTS	Blower	20600768
Husqvarna	560BTS	Blower	20601069
Husqvarna	560BTS	Blower	21200297
Husqvarna	560BTS	Blower	21200343
Husqvarna	560BTS	Blower	21200345
Husqvarna	560BTS	Blower	21200849
Husqvarna	560BTS	Blower	30200292
Husqvarna	560BTS	Blower	30200560
Husqvarna	560BTS	Blower	30200561
Husqvarna	560BTS	Blower	30400415
Husqvarna	560BTS	Blower	30400565
Husqvarna	560BTS	Blower	30500396
Husqvarna	560BTS	Blower	30500400
Husqvarna	560BTS	Blower	30500451
Husqvarna	560BTS	Blower	30500486
Husqvarna	560BTS	Blower	30500487
Husqvarna	560BTS	Blower	30500488
Husqvarna	560BTS	Blower	30500490
Husqvarna	560BTS	Blower	30500559
Husqvarna	570BTS	Backpack Blower	30500563
Husqvarna	570BTS	Backpack Blower	40200301
Husqvarna	370BTS	Blower	40400434
Husqvarna	570BTS	Backpack Blower	50200525
Husqvarna	570BTS	Backpack Blower	50200545
Husqvarna	570BTS	Backpack Blower	50200549
Husqvarna	570BTS	Backpack Blower	50200552
Husqvarna	570BTS	Backpack Blower	50200713
Husqvarna	570BTS	Backpack Blower	50200716

Husqvarna	570BTS	Backpack Blower	50200718
Husqvarna	570BTS	Backpack Blower	50200719
Husqvarna	570BTS	Backpack Blower	50200720
Husqvarna	570BTS	Backpack Blower	50200722
Husqvarna	570BTS	Backpack Blower	50200723
Husqvarna	570BTS	Backpack Blower	50200724
Husqvarna	370BTS	Blower	90200547
Husqvarna	370BTS	Blower	90200548
Husqvarna	370BTS	Blower	90200554
Husqvarna	370BTS	Blower	90200557
Stihl	BR430	Blower	90200562
Husqvarna	370BTS	Blower	90200568
Husqvarna	370BTS	Blower	90301094
Husqvarna	370 BTS	Blower	90301138
Husqvarna	560BTS	Blower	206010760
Husqvarna	570BTS	Backpack Blower	502000421
Stihl	BR600	Backpack Blower	505405201
Stihl	BR430	Backpack Blower	505785904
Stihl	BR430	Backpack Blower	505785927
Stihl	BR430	Backpack Blower	505785931
Stihl	BR600	Backpack Blower	505872763
Husqvarna	430BTS	Backpack Blower	506787828
Stihl	BR430	Backpack Blower	507818399
Husqvarna	570BTS	Backpack Blower	900301135
Husqvarna	370BTS	Blower	902000552
Husqvarna	570BTS	Backpack Blower	966629402
Husqvarna	570BTS	Backpack Blower	966631102
Husqvarna	570BTS	Backpack Blower	20160400072
Husqvarna	570BTS	Backpack Blower	20151800557
Husqvarna	570BTS	Backpack Blower	20154500480
Husqvarna	570BTS	Backpack Blower	20154500484
Husqvarna	570BTS	Backpack Blower	20154500482
Husqvarna	570BTS	Backpack Blower	20154500998
Husqvarna	570BTS	Backpack Blower	20154500999
Husqvarna	570BTS	Backpack Blower	20154501000
Husqvarna	570BTS	Backpack Blower	20154501190
Husqvarna	570BTS	Backpack Blower	20154501222
Husqvarna	570BTS	Backpack Blower	20154501225
Husqvarna	570BTS	Backpack Blower	20160200218
Husqvarna	570BTS	Backpack Blower	20160200220
Husqvarna	570BTS	Backpack Blower	20160400034
Husqvarna	570BTS	Backpack Blower	20160400070
Husqvarna	570BTS	Backpack Blower	20160400074

Husqvarna	570BTS	Backpack Blower	20160400075
Husqvarna	570BTS	Backpack Blower	20160400102
Husqvarna	570BTS	Backpack Blower	20160400104
Husqvarna	560BTS	Blower	20161500039
Husqvarna	560BTS	Blower	305??065
Husqvarna	560BTS	Blower	N/A
Husqvarna	560BTS	Blower	N/A
Husqvarna	560BTS	Blower	N/A
Husqvarna	560BTS	Blower	N/A
Husqvarna	560BTS	Blower	
Husqvarna	570BTS	Backpack Blower	50200525
Husqvarna	560BTS	Blower	
Husqvarna	650BTS	Blower	
Stihl	MS192 TC	Chain Saw	299931350
Stihl	MS290	Chain Saw	
Stihl	MS271	Chain Saw	2??523673
Stihl	MS271	Chain Saw	
Echo	CS330T	Chain Saw	
Stihl	MS201T	Chain Saw	179394409
Stihl	MS193T	Chain Saw	505480631
Stihl	MS250	Chain Saw	
Stihl	MS193T	Chain Saw	502351092
Stihl	MS192TC	Chain Saw	298683282
Stihl	MS271	Chain Saw	294393622
Stihl	MS271	Chain Saw	503111712
Husqvarna	455 Rancher	Chain Saw	201437000047
Stihl	MS193 T	Chain Saw	502553478
Stihl	MS271	Chain Saw	297527510
Stihl	MS271	Chain Saw	297547309
Dolmar	PS 350	Chain Saw	811089980
Stihl	MS271	Chain Saw	503111726
Stihl	MS193T	Chain Saw	505800489
Stihl	MS271	Chain Saw	505921952
Stihl	MS271	Chain Saw	505921999
Stihl	MS192 TC	Chain Saw	11370213104B
Stihl	MS290	Chain Saw	11417911000
Stihl	HT101	Pole Saw	299323971
Stihl	HT101	Pole Saw	296390732
Stihl	HT101	Pole Saw	294355070
Stihl	HT101	Pole Saw	293231637
Stihl	HT101	Pole Saw	290264811
Stihl	FS90	Trimmer	500443603
Stihl	HT131	Pole Saw	503140871

Stihl	HT131	Pole Saw	29832267
Stihl	HT131	Pole Saw	502444044
Stihl	HT131	Pole Saw	280687662
Stihl	HT101	Pole Saw	503164417
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Stihl	HL100K	Stick Hedger	29795835
Stihl	HL100K	Stick Hedger	502695755
Husqvarna	525HF3S	Stick Hedger	152090083
Husqvarna	525HF3S	Stick Hedger	152900030
Husqvarna	H25hf3S	Stick Hedger	152900080
Husqvarna	525HF3S	Stick Hedger	152900086
Husqvarna	326EX	Edger	142600027
Husqvarna	326LS	Stick Hedger	140800175
Stihl	FC90	Edger	506444301
Husqvarna	525 HF3	Stick Hedger	152900042
Husqvarna	525 HF3	Stick Hedger	152900044
Stihl	HL100K	Stick Hedger	295641945
Stihl	HL100K	Stick Hedger	296175380
Stihl	HL100K	Stick Hedger	75386
Stihl	HL100Z	Stick Hedger	503556206
Stihl	HL100Z	Stick Hedger	503556209
Stihl	HL100Z	Stick Hedger	503556195
Husqvarna	525 HF	Stick Hedger	152900041
Husqvarna	525 HFS	Stick Hedger	152900041
Stihl	HL100K	Stick Hedger	502695770
Stihl	HL100K	Stick Hedger	502705770
Husqvarna	226HD75S	Hedger	20153900416
Stihl	HS 82 R	Hedger	503541645
Husqvarna	226HD75S	Hedger	20143103221

Stihl	HS 82 T	Hedger	503390652
Stihl	HS 82 R	Hedger	503541663
Husqvarna	226HD75S	Hedger	20143103228
Stihl	HS 82 T	Hedger	503390677
Husqvarna	226HD75S	Hedger	20101353
Husqvarna	226HD75S	Hedger	21202432
Husqvarna	226HD75S	Hedger	20143103199
Husqvarna	226HD75S	Hedger	20142502928
Husqvarna	226HD75S	Hedger	31202664
Husqvarna	226HD75S	Hedger	30702452
Husqvarna	226HS99S	Hedger	600616
Husqvarna	226HS99S	Hedger	600626
Husqvarna	226HD75S	Hedger	20802035
Husqvarna	226HD75S	Hedger	2080200
Husqvarna	226HS99S	Hedger	10700866
Husqvarna	226HS99S	Hedger	153300298
Husqvarna	226HS99S	Hedger	152900030
Husqvarna	226HS99S	Hedger	142900083
Stihl	HL100K	Hedger	502695792
Stihl	HL100K	Hedger	41801216900
Husqvarna	226HD75S	Hedger	103219
Husqvarna	226HD75S	Hedger	103202
Husqvarna	226HD75S	Hedger	200182
Husqvarna	226HD75S	Hedger	103231
Husqvarna	226HD75S	Hedger	103230
Husqvarna	226HD75S	Hedger	802013
Husqvarna	226HD75S	Hedger	202349
Husqvarna	226HD75S	Hedger	2371
Husqvarna	226HD75S	Hedger	502884
Husqvarna	529HF3S	Hedger	152900085
Husqvarna	226HD75S	Hedger	20153900426
Husqvarna	226HD75S	Hedger	N/A
Husqvarna	122hd45	Hedger	966945703
Husqvarna	122hd45	Hedger	966945703
Husqvarna	325 EX	Edger	14260035
Husqvarna	325 EX	Edger	135100117
Husqvarna	325 EX	Edger	144100140
Husqvarna	326 EX	Edger	130300035
Husqvarna	326 EX	Edger	135100014
Husqvarna	326 EX	Edger	135100128
Husqvarna	326 EX	Edger	135100202
Husqvarna	326 EX	Edger	141000169
Husqvarna	326 EX	Edger	1311000169

Husqvarna	326EX	Edger	9533625
Husqvarna	326EX	Edger	14190043
Husqvarna	326EX	Edger	15460026
Husqvarna	326EX	Edger	26000026
Husqvarna	326EX	Edger	100400093
Husqvarna	326EX	Edger	100700037
Husqvarna	326EX	Edger	131700324
Husqvarna	326EX	Edger	134100145
Husqvarna	326EX	Edger	135100044
Husqvarna	326EX	Edger	135100096
Husqvarna	326EX	Edger	135100099
Husqvarna	326EX	Edger	135100126
Husqvarna	326EX	Edger	135100171
Husqvarna	326EX	Edger	135100201
Husqvarna	326EX	Edger	141401220
Husqvarna	326EX	Edger	141500508
Husqvarna	326EX	Edger	141900021
Husqvarna	326EX	Edger	141900083
Husqvarna	326EX	Edger	142600011
Husqvarna	326EX	Edger	142600022
Husqvarna	326EX	Edger	142600032
Husqvarna	326EX	Edger	142600266
Husqvarna	326EX	Edger	1410001441
Husqvarna	326EX	Edger	9532621-01
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Husqvarna	326EX	Edger	
Husqvarna	326EX	Edger	
Husqvarna	326LS	Edger	131100306
Husqvarna	327HE4	Edger	2012080087
Stihl	FC 90	Edger	100400123
Stihl	FC 90	Edger	134100006
Stihl	FC 90	Edger	504489288
Stihl	FC 90	Edger	505127126
Stihl	FC 90	Edger	505127132
Stihl	FC 90	Edger	505127137
Stihl	FC 90	Edger	505127156
Stihl	FC 90	Edger	505127174
Stihl	FC 90	Edger	506414407
Stihl	FC 90	Edger	506444249
Stihl	FC 90	Edger	506444290
Stihl	FC 90	Edger	506444299
Stihl	FC 90	Edger	506444308
Stihl	FC 90	Edger	506444311

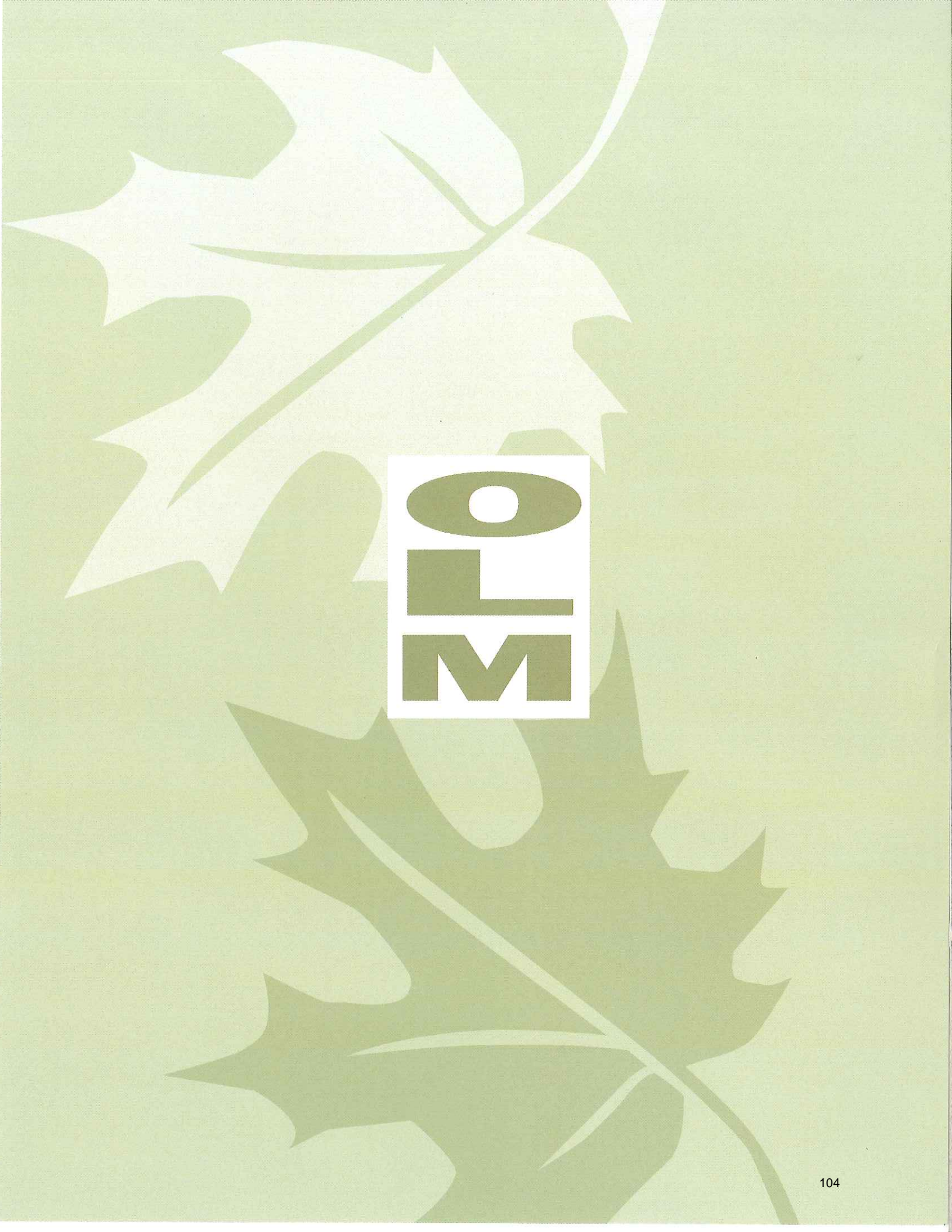
Stihl	FC 90	Edger	506444314
Stihl	FC 90	Edger	506444322
Stihl	FC 90	Edger	507024949
Stihl	FC90	Edger	506442986
Stihl	FC90	Edger	506442999
Stihl	FC90	Edger	506444303
Stihl	FC90	Edger	506444313
Stihl	FC90	Edger	506444320
Stihl	FC90	Edger	507024935
Stihl	FC90	Edger	507403246
Stihl	FC90	Edger	507813758
Husqvarna	525LS	Trimmer	154600028
Husqvarna	525LS	Trimmer	154600034
Husqvarna	326LS	Trimmer	141500431
Husqvarna	326LS	Trimmer	135100779
Stihl	FS 94 R	Trimmer	299121776
Stihl	FS 94 R	Trimmer	299121783
Husqvarna	525LS	Trimmer	154600021
Husqvarna	525LS	Trimmer	154600029
Husqvarna	525LS	Trimmer	154600008
Husqvarna	525LS	Trimmer	154600024
Husqvarna	326LS	Trimmer	1351007813
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Husqvarna	525LS	Trimmer	153200193
Husqvarna	525LS	Trimmer	154600013
Husqvarna	525LS	Trimmer	154600039
Husqvarna	326 LS	Trimmer	94900233
Husqvarna	326LS	Trimmer	140502063
Husqvarna	326LS	Trimmer	13090026
Husqvarna	326LS	Trimmer	UNKNOWN
Husqvarna	326LS	Trimmer	141000030
Husqvarna	326LS	Trimmer	140800191
Husqvarna	326LS	Trimmer	140800217
Husqvarna	326LS	Trimmer	140800193
Husqvarna	326LS	Trimmer	140800182
Husqvarna	525LS	Trimmer	154600040
Husqvarna	326LS	Trimmer	4600023
Husqvarna	525LS	Trimmer	154600033
Husqvarna	525LS	Trimmer	154600012
Husqvarna	525LS	Trimmer	154600019

Husqvarna	525LS	Trimmer	154600016
Husqvarna	326LS	Trimmer	140800218
Husqvarna	326LS	Trimmer	131100149
Husqvarna	525LS	Trimmer	140800009
Husqvarna	525LS	Trimmer	140800020
Husqvarna	525 LS	Trimmer	140800061
Husqvarna	525 LS	Trimmer	94300014
Husqvarna	525 LS	Trimmer	140800019
Husqvarna	525 LS	Trimmer	141000262
Husqvarna	525LS	Trimmer	154600007
Husqvarna	525LS	Trimmer	154600025
Husqvarna	525LS	Trimmer	143600446
Husqvarna	525LS	Trimmer	154600031
Husqvarna	525LS	Trimmer	144300214
Husqvarna	525LS	Trimmer	144300252
Husqvarna	525LS	Trimmer	154600036
Husqvarna	525LS	Trimmer	154600027
Husqvarna	525LS	Trimmer	143600438
Husqvarna	525LS	Trimmer	143600429
Husqvarna	525LS	Trimmer	154600039
Husqvarna	525LST	Trimmer	144300151
Husqvarna	525LS	Trimmer	1546600004
Husqvarna	525LS	Trimmer	143900214
Husqvarna	525LS	Trimmer	9667816-01
Husqvarna	525LS	Trimmer	154600022
Husqvarna	326LS	Trimmer	504760164
Stihl	FS 94 R	Trimmer	135100779
Husqvarna	PZ6029FX	60" Mower	100403256
Husqvarna	PZ7234FX	72" Mower	103340328
Husqvarna	PZ7234FX	72" Mower	10384655
Husqvarna	PZ7234FX	72" Mower	041712F001142
Husqvarna	PZ6029FX	60" Mower	100909358
Husqvarna	PZ7234FX	72" Mower	120115F001210
Husqvarna	PZ7PZ72	72" Mower	012616F001256
Husqvarna	PZ7234FX	72" Mower	022616F001293
Husqvarna	PZ7234FX	72" Mower	100114F001214
Husqvarna	PZ6029KUB	60" Mower	101010886
Husqvarna	PZ7234FX	72" Mower	
Husqvarna	PZ6034FX	60" Mower	103441843
ExMark	LZZ34KA726	60" Mower	81979
ExMark	LZZ29KA606	72" Mower	821421
Husqvarna	PZ7231FX	72" Mower	01261F11262
Husqvarna	PZ6034FX	60" Mower	052616F001906

Husqvarna	PZ6029FX	61" Mower	95206409
Husqvarna	LZF6127	61" Mower	2895
Husqvarna	LZF6127	61" Mower	Unknown
Gravely	994112	52" Mower	20372
Gravely	994112	52" Mower	20139
Gravely	994112	52" Mower	20250
Gravely	994134	52" Mower	000121
Gravely	994124	60" Mower	41004
Gravely	994124	60" Mower	41008
Gravely	994112	52" Mower	31259
Gravely	52 PRO STANCE	52" Mower	145
Gravely	60 PRO STANCE	60" Mower	20103
Husqvarna	PZ 6034 RIDER	60" Mower	050211B001075
Husqvarna	PZ7234FX	72" Mower	041614F001064
Gravely	994112	52" Walk Behind Mower	31235
Husqvarna	966614401	60" Zero Turn Mower	042214F001365
Husqvarna	Proto 60	60" Mower	85175645
Husqvarna	PZ6034FX	60" Mower	030512F001104
Husqvarna	PZ7234FX	72" Mower	053112F001183
Husqvarna	PZ6034FX	60" Mower	041615F001333
Husqvarna	PZ6034FX	60" Mower	041615F001334
Husqvarna	PZ7234FX	72" Mower	041712F001151
Husqvarna	PZ6034FX	60" Mower	052015F001396
Husqvarna	PZ6034FX	60" Mower	100605538
Husqvarna	PZ7234FX	72" Mower	102230785
Husqvarna	PZ7234FX	72" Mower	013112B001031
ExMark	LZZ29KA606	60" Mower	808790
Husqvarna	PZ6029FX	Mower	042214f001354
Husqvarna	PZ6029FX	Mower	fx921va07046
Husqvarna	WHF5219	52" Walk behind Mower	
Husqvarna	WHF5219	52" Walk behind Mower	
ExMark	THP19KAE523	52" Walk behind Mower	810808
ExMark	TTS600GKA523EO	52" Walk behind Mower	315667613
Gravely	G88158	52" Walk behind Mower	0.000101
Husqvarna	WHF5219	52" Walk behind Mower	
ExMark	TTS600GKA523EO	52" Walk behind Mower	315667590

Husqvarna	WHF5219	52" Walk behind Mower	
Husqvarna	WHF5219	52" Walk behind Mower	
Husqvarna	WHF5219	52" Walk behind Mower	
Husqvarna	WHF5219	52" Walk behind Mower	
Husqvarna	WHF5219	52" Walk behind Mower	54563737
Gravely	988158	52" Walk behind Mower	40012
Toro	ECX180CKA21000	21" Push mower	316634076
Toro	ECX180CKA21000	21" Push mower	31663067
Toro	EC21KA	21" Push mower	875673WM
Toro	ECX180CKA21000	21" Push mower	316634195
Toro	ECX180CKA21000	21" Push mower	316634076
Toro	ECS180GKA2100	21" Push mower	315626547
Toro	ECX180CKA21000	21" Push mower	316634072
Toro	ECS180GKA2100	21" Push mower	315626548
ExMark	TT23KCC	52"" Walk behind Mower	496926
Gravely	988158	52"" Walk behind Mower	105
ExMark	ECS180GKA21000	21"" Walk behind Mower	315626546
ExMark	ECS180GKA21000	21"" Walk behind Mower	315626549
Gravely	988158	52" Walk behind Mower	152
Gravely	52 WALK BEHIND	52" Walk behind Mower	101
Gravely	52	52" Walk behind Mower	10016
ExMark	ECXKA21	21" Walk behind Mower	312626377
ExMark	ECXKA21	21" Walk behind Mower	920333
ExMark	ECXKA21	21" Walk behind Mower	967092
Husqvarna	EC2KA	52" Walk behind Mower	888529
ExMark	TTS600GKA523E0	52" Walk behind Mower	315667614
Gravely	994112	52" Walk behind Mower	20022
ExMark	TTS600GKA523E0	52" Walk behind Mower	315667587
Gravely	988155	52" Walk behind Mower	10037

ExMark	TTS600GKA523E0	52" Walk behind Mower	315655562
ExMark	TTS600GKA523E0	52" Walk behind Mower	315667589
Gravely	988158	52" Walk behind Mower	158
Gravely	988158	52" Walk behind Mower	10001
Gravely	994412	52" Walk behind Mower	20142
Gravely	988155	52" Walk behind Mower	10038
Gravely	988153	32" Walk behind Mower	21001
Gravely	Pro Stance	52" Walk behind Mower	15040844655
Honda	21 Push Mower	21" Push mower	315000241
Yamaha	Electric	Golf Cart	jn8-103313
John Deere	Gator 6X2 Wheel	Gator	W006X4X069687
John Deere	Gator 4X2 Wheel	Gator	
Club car	Gas	Golf Cart	RG9930-784926
Club car	Gas	Golf Cart	RG0605-596386
Toro	Workman 3200		23620401
John Deere	304K		1LU304KXPZB038212
Bobcat	753	Skid steer Loader	
Lesco	Lesco	Spreader	N/A
Lesco	Lesco	Spreader	N/A
Lesco	Lesco	Spreader	N/A
Husky	C801H	Air Compressor	2004181
Bobcat	753	Skid steer Loader	515849034
John Deere	790	Wheel Loader	680147
Toro	41177	Lawn Tractor	270000142
Little Wonder	HPV	Lawn Vacuum	
Jacobsen	HR511 4wd	Batwing Mower	69116-00006837
Husky	C801H	Air Compressor	
Eagle	TT55G	Portable Air Compressor	BN
Husky	5000	Generator	N/A
Ranger	DST64T	Balancer	1084
Ranger	R30XLT	Tire Machine	1845
Lincoln Electric	180HD	Welder	M3150303588
Lincoln Electric	180HD	Welder	M3110102472

The background of the page is a light green color with a large, stylized leaf pattern in a darker shade of green. The leaf has several pointed lobes and a central vein. In the center of the page, there is a white rectangular box containing the letters 'O', 'L', and 'M' stacked vertically in a bold, sans-serif font.

**O
L
M**

EXHIBIT "B"**SUMMARY BID FORM**

Exterior Landscape Maintenance

WATERGRASS CDD 1*Wesley Chapel, FL.*

This Summary Bid Form totals the Itemized Bid Forms for Categories A, B, C and D. The combined annual sum of all four categories is defined as the "Total Bid Price"

A. Landscape Maintenance Total	\$ 181,700.00
B. Seasonal Color / Perennial Maintenance Total	\$ no charge
C. Seasonal Plant Installation Total	\$ 4,200.00
D. Mulch Total	\$ 27,000.00
1ST YEAR TOTAL BID PRICE	\$ 212,900.00
2ND YEAR TOTAL BID PRICE	\$ 212,900.00
3RD YEAR TOTAL BID PRICE	\$ 212,900.00

Contractor Name Florida Landscape Consultants, Inc.Contractor Address 9506 N Trask Street Tampa, Florida 33624Contractor Signature Title PresidentTelephone Number 813-886-7755Date 9-28-2017

**Signature not required on e-mailed copies of bids.*

WATERGRASS CDD 1**CATEGORY A****LANDSCAPE MAINTENANCE ITEMIZED BID FORM**

FUNCTION	FREQUENCY (PER YEAR)
Mow	44
Edge (Bedlines)	22
Edge (Hardlines)	44
Monofilament Trim	44
St. Augustine Turf Fertilization	6
Bahia Turf Fertilization	2
Turf Weed Control	52
Bed Weed Control	52
Palm Pruning	2
Tree Pruning	12
Shrub/Groundcover Trim	12
Debris Disposal	52
Insect/Disease Control	52
Irrigation Management	52
Palm Fertilization	4
Tree Fertilization	2
Shrub Fertilization	4
Groundcover Fertilization	2
Trash Receptacle Maintenance	52
Dog Waste Station Maintenance	52

**CATEGORY A. 1ST YEAR LANDSCAPE
MAINTENANCE TOTAL**

\$ 181,700.00



Contractor Signature

Florida Landscape Consultants, Inc.

Company Name

9-28-2017

Date

WATERGRASS CDD 1***CATEGORY B*****SEASONAL COLOR/PERENNIAL MAINTENANCE
ITEMIZED BID FORM**

SEASONAL COLOR MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	24
Pruning	12
Insect/Disease Control	20
Fertilization	12

Seasonal Color Maintenance Subtotal\$ Included

PERENNIAL MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	32
Cut Back	2
Insect/Disease	52
Fertilization	2
Mulching	1

Perennial Maintenance Subtotal\$ Included**CATEGORY B. 1ST YEAR SEASONAL COLOR/PERENNIAL
MAINTENANCE TOTAL**\$ Included


Contractor Signature

Florida Landscape Consultants, Inc.
Company Name

9-28-2017
Date

WATERGRASS CDD 1***CATEGORY C*****SEASONAL COLOR INSTALLATION
ITEMIZED BID FORM**

QUANTITY	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
700	Spring Annuals	4"	\$ 2.00	\$ 1,400.00
700	Summer Annuals	4"	\$ 2.00	\$ 1,400.00
700	Winter Annuals	4"	\$ 2.00	\$ 1,400.00

**CATEGORY C. 1ST YEAR SEASONAL COLOR
INSTALLATION TOTAL****\$ 4,200.00**

NOTE 1: All annuals shall be 4" container-grown Grade "A" plants with multiple blooms at the time of installation.

NOTE 2: All prices should include soil amendments, mulch, labor, taxes, etc. associated with installation. All plants should be in bloom at time of planting.

NOTE 3: Specific colors and varieties shall be mutually agreed upon prior to installation.

NOTE 4: Contractor is responsible for estimating and confirming the quantity of flowers based on the spacing shown below:

b. Distance away from curbs, turflines, etc.

Spring Annuals 10"

Summer Annuals 10"

Winter Annuals 8"

b. On Center (o.c.) Spacings

Spring Annuals 10"

Summer Annuals 10"

Winter Annuals 8"



Contractor Signature

Florida Landscape Consultants, Inc.

Company Name

9-28-2017

Date

WATERGRASS CDD 1**CATEGORY D****MULCH ITEMIZED BID FORM**

MATERIAL and FUNCTION	CUBIC YARDS	UNIT PRICE	TOTAL PRICE
Medium Pine Bark Nugget (First Mulching)	600	\$ 45.00	\$ 27,000.00
Trenching (First Trenching)	“	“	Included

Contractor is responsible for measuring and confirming the quantity of mulch application(s) per year.

CATEGORY D. 1ST YEAR MULCH TOTAL \$ 27,000.00



Contractor Signature

Florida landscape Consultants, Inc.

Company Name

9-28-2017

Date

WATERGRASS CDD 1**SUPPLEMENTAL PRICING FORM**

1. Pine Bark Nugget Mulch - (cost/yard, spread on site)	\$ 45.00
2. Additional Labor with truck and hand tools (cost/man hour)	\$ 25.00
3. Palm Saver OTC injections price per palm per treatment	\$ 35.00
4. Additional labor with truck and small power equipment (i.e., edger, blower, etc.) (cost/man hour)	\$ 25.00
5. Additional labor with truck and light power equipment (i.e., 36" and 52" walk mower) (cost/man hour)	\$ 25.00
6. Additional labor with truck and heavy power equipment (i.e., hustler, tractor, bush hog) (cost/man hour)	\$ 75.00
7. Watering with Hydroseeder including operator (cost/man hour)	\$ n/a
8. St. Augustine sod laid, site ready (cost/square foot)	\$.85
9. Cost per hour – General Labor	\$ 25.00
10. Cost per hour – Irrigation Service Technician with one laborer	\$ 40.00

The prices above shall be commensurate with the contract term.



Contractor Signature

Florida Landscape Consultants, Inc.

Company Name

9-28-2017

Date



Florida's Landscape Solutions Company!

Company Information

Florida Landscape Consultants, Inc.

9506 N. Trask Street

Tampa, Florida 33624

813-886-7755 - Office

813-886-5174 - Fax

Website - www.FLCGreen.com

Date of Incorporation: July 27, 1997

State of Incorporation: Florida

President: Michael A. Lancaster

Vice President: Beau Bohannon

Annual Revenue: \$ 5,600,000

Insurance: \$ 5,000,000

Licensed For: Commercial Grounds Care services

Lawn + Ornamental Pest Control #JB192815

Irrigation Contractor License # SP13293

Full time employees: 95-120

Service Area: Greater Tampa Bay Area

FLC is a full service Landscape Management company located in Tampa, Florida. The team of professionals of FLC has more than 150 years of combined experience in the green industry, here in the Tampa Bay area. We are fully licensed and insured to provide Landscape Maintenance, Fertilization and Pest Control, Irrigation Services and Landscape Design/Installation. Our service area encompasses Hillsborough, Pinellas, Pasco, Polk, and Manatee counties. We serve all segments of the commercial landscape maintenance industry including: Homeowners Associations, CDDs, Office/Industrial, Retail Centers, Hotels and Resorts, Apartment Communities Medical Facilities and Corporate campuses.



FLC Management Team

TEAM MEMBER

Michael Lancaster
Beau Bohannon
Juan Alcaide

James MacWilliam
Danny Trowell
Wayne Ebanks
Byron McDougal
Justin Hazen
Zach Bohannon
Vincent Montanez
Amy Bogman
Allen Alcaide

POSITION

President
Vice President
Chief Horticulturalist
(Certified Pest Control Operator)
BMP Certified Trainer
Branch Manager
Operations Manager
Irrigation Manager
Enhancements Manager
Account Manager
Account Manager
Account Manager
Office Manager
BMP Certified Spray Tech

YEARS EXPERIENCE

31 years
33 years
38 years

25 years
21 years
21 years
26 years
11 years
9 years
13 years
16 years
18 years

Equipment Listing

- 50+ Company Vehicles
- 50+ Hydrostatic Power Mowers
- 1 Case Skid Steer Loader
- 1 Kubota Articulating Loader
- 2 Tractor Spray Unit
- 2 - 4 Wheel All terrain spray unit
- 3 - Power fertilizer spreaders
- 300 Various 2 cycle equipment
- Various trailers, hand equipment, etc.

Valhalla Homeowners Association:

Ken Tatka, Excelsior
Community Management
Excelsior@tampabay.rr.com
(813)349-6552

Approximate Contract Value:
\$270,000.00



West Park Village:

Jordan Patra,
Property Manager
Westparkvillage.manager@
bridgeregroup.com
(813)792-5330

Approximate Contract Value:
\$129,000.00



Plantation Palms HOA:

Leslie Larzelere,
Condominium Associates
LLarzelere@condominiumassociates.com
(813)341-0943

Approximate Contract Value:
\$118,000.00



Heritage Springs Master Association:

Jeffery D' Amours,
General Manager
manager@eritagespringscommunity.com
(727) 372-5411

Approximate Contract Value:
\$270,000.00



References

Edgewater HOA

Ken Tatka,
Excelsior Community
Management
Excelsior@tampabay.rr.com
(813)349-6552

Approximate Contract Value:
\$90,000.00



Avison Young – Tampa

Sara Sneen,
Director of Property
Management
(18 commercial office buildings)
Sara.sneen@avisonyoung.com
(813)349-6552

Approximate Contract Value:
280,000.00





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/17/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER PrimeGroup Insurance Services, Inc. 5402 W. Laurel St. Suite 220 Tampa FL 33607		CONTACT NAME: Patty King #E131203 PHONE (A/C, No, Ext): (813) 288-8270 E-MAIL ADDRESS: pking@primegroupins.com FAX (A/C, No): (813) 885-4311															
INSURED Florida Landscape Consultants, Inc. 9506 N Trask Street Tampa FL 33624		<table border="1"><thead><tr><th>INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr></thead><tbody><tr><td>INSURER A: Wesco Insurance Company</td><td>25011</td></tr><tr><td>INSURER B: St Paul Fire and Marine Insurance</td><td>24767</td></tr><tr><td>INSURER C: Associated Industries Ins Co</td><td>23140</td></tr><tr><td>INSURER D: Travelers Property Casualty Company</td><td>25674</td></tr><tr><td>INSURER E:</td><td></td></tr><tr><td>INSURER F:</td><td></td></tr></tbody></table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Wesco Insurance Company	25011	INSURER B: St Paul Fire and Marine Insurance	24767	INSURER C: Associated Industries Ins Co	23140	INSURER D: Travelers Property Casualty Company	25674	INSURER E:		INSURER F:	
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INSURER E:																	
INSURER F:																	

COVERAGES

CERTIFICATE NUMBER: CL1711716728

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY		WPP113351303	1/18/2017	1/18/2018	EACH OCCURRENCE \$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR	DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000				
		MED EXP (Any one person) \$ 5,000				
		PERSONAL & ADV INJURY \$ 1,000,000				
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE \$ 2,000,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC					PRODUCTS - COMP/OP AGG \$ 2,000,000
	OTHER:					\$
A	AUTOMOBILE LIABILITY		WPP113351303	1/18/2017	1/18/2018	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO	<input type="checkbox"/> SCHEDULED AUTOS				BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS	<input type="checkbox"/> NON-OWNED AUTOS				BODILY INJURY (Per accident) \$
	<input checked="" type="checkbox"/> HIRED AUTOS	<input checked="" type="checkbox"/>				PROPERTY DAMAGE (Per accident) \$
						PIP-Basic \$ 10,000
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE	ZUP71M7225517NF	1/18/2017	1/18/2018	EACH OCCURRENCE \$ 5,000,000
	<input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	AGGREGATE \$ 5,000,000				
		\$				
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		AWC1075919	1/18/2017	1/18/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	Y/N <input type="checkbox"/> N/A				E.L. EACH ACCIDENT \$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
						E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	IM - Contractors Equipment		660-7C892122	1/18/2017	1/18/2018	Scheduled Equipment \$324,834

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

FOR INFORMATION PURPOSES ONLY

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

E Ellsasser #A077187/ *E. Ellsasser*

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Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Florida Landscape Consultants, Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only **one** of the following seven boxes:

- ☐ Individual/sole proprietor or single-member LLC
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶ _____
- ☐ C Corporation ☒ S Corporation ☐ Partnership ☐ Trust/estate

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)

9506 N. Trask Street

6 City, state, and ZIP code

Tampa, FL 33624

Requester's name and address (optional)

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number								
			-			-		

or

Employer identification number								
5	9	-	3	4	6	5	0	6
								2

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign
Here

Signature of
U.S. person ▶

Date ▶

1/31/17

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

STATE OF FLORIDA
Department of Agriculture and Consumer Services
BUREAU OF LICENSING AND ENFORCEMENT

Date
December 21, 2016

File No.
JB192815

Expires
October 31, 2017

THE PEST CONTROL FIRM NAMED BELOW HAS REGISTERED
UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD
EXPIRING: **October 31, 2017** AT

9506 N. TRASK STREET
TAMPA, FL 33624

FLORIDA LANDSCAPE CONSULTANTS INC
9506 N. TRASK STREET
TAMPA, FL 33624

Lawn and Ornamental


ADAM H. PUTNAM, COMMISSIONER

SIGN YOUR CARD

This card is non-transferable and is revocable for cause

The contractor listed hereon will be held responsible for all permits issued under this card. If this card is lost or stolen, notify the Hillsborough Co. Contractor Licensing Team immediately at (813) 635-7308/7309. Your card must be renewed prior to the expiration date shown on the front.

Signature - not valid unless signed

**CERTIFICATE OF COMPETENCY
HILLSBOROUGH COUNTY, FLORIDA**

Type: IRRIGATION CONTRACTOR

NO PERMIT UNTIL STATE REGISTERED, IF APPLICABLE

SP13293

12/31/2018

Certificate No.

Expiration Date

Issued To:

EBANKS THOMAS W

DBA: FLORIDA LANDSCAPE CONSULTANTS INC

Workers' Comp:

01/01/2018

Dale E. Foss
Issuing Officer

2016 - 2017 HILLSBOROUGH COUNTY BUSINESS TAX RECEIPT

EXPIRES SEPTEMBER 30, 2017

OCC. CODE

090.015001 IRRIGATION INSTALL-FIRE&LAWN
310.000001 PEST CONTROL

ACCOUNT NO.
255363
RENEWAL

2	Employees	Receipt Fee	40.00
2	Employees	Hazardous Waste Surcharge	40.00
		Law Library Fee	0.00
SP13293, JB192815			

BUSINESS FLORIDA LANDSCAPE CONSULTANTS INC
9506 N TRASK ST
TAMPA, FL 33624

2016 - 2017

NAME FLORIDA LANDSCAPE CONSULTANTS INC
9506 N TRASK ST
MAILING TAMPA, FL 33624
ADDRESS

Paid 16-680-001863
01/25/2017 100.00

BUSINESS TAX RECEIPT

DOUG BELDEN, TAX COLLECTOR
813-635-5200

HAS HEREBY PAID A PRIVILEGE TAX TO ENGAGE
IN BUSINESS, PROFESSION, OR OCCUPATION SPECIFIED HEREON

THIS BECOMES A TAX RECEIPT WHEN VALIDATED.



EXHIBIT "B"**SUMMARY BID FORM**

Exterior Landscape Maintenance

WATERGRASS CDD 1*Wesley Chapel, FL.*

This Summary Bid Form totals the Itemized Bid Forms for Categories A, B, C and D. The combined annual sum of all four categories is defined as the "Total Bid Price"

A. Landscape Maintenance Total	\$ 236,208.00
B. Seasonal Color / Perennial Maintenance Total	\$ 629.00
C. Seasonal Plant Installation Total	\$ 1,317.12
D. Mulch Total	\$9,919.00
1ST YEAR TOTAL BID PRICE	\$248,073.12
2ND YEAR TOTAL BID PRICE	\$248,073.12
3RD YEAR TOTAL BID PRICE	\$253,034.58

Contractor Name Yellowstone LandscapeContractor Address 30319 Commerce Dr. San Antonio FL 33576Contractor Signature Title ManagerTelephone Number 813-223-6999Date 9-27-2017**Signature not required on e-mailed copies of bids.*

WORK SCHEDULE

Work under this Contract is to begin at the execution of the Contract, and run concurrent thereof for the period of three (3) years.

ADDENDA

We acknowledge receipt of the following Addenda, which are included in our proposal.

ADDENDUM #1	DATED:9-26-2017
ADDENDUM #	DATED:

UNIT PRICES

We acknowledge receipt of the following Unit Prices which are included in our proposal.

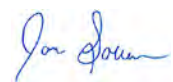
UNIT PRICE #	DATED:
UNIT PRICE #	DATED:

WATERGRASS CDD 1**CATEGORY A****LANDSCAPE MAINTENANCE ITEMIZED BID FORM**

FUNCTION	FREQUENCY (PER YEAR)
Mow	44
Edge (Bedlines)	22
Edge (Hardlines)	44
Monofilament Trim	44
St. Augustine Turf Fertilization	6
Bahia Turf Fertilization	2
Turf Weed Control	52
Bed Weed Control	52
Palm Pruning	2
Tree Pruning	12
Shrub/Groundcover Trim	12
Debris Disposal	52
Insect/Disease Control	52
Irrigation Management	52
Palm Fertilization	4
Tree Fertilization	2
Shrub Fertilization	4
Groundcover Fertilization	2
Trash Receptacle Maintenance	52
Dog Waste Station Maintenance	52

**CATEGORY A. 1ST YEAR LANDSCAPE
MAINTENANCE TOTAL**

\$236,208.00



Contractor Signature

Yellowstone Landscape
Company Name

9-27-2017
Date

WATERGRASS CDD 1***CATEGORY B*****SEASONAL COLOR/PERENNIAL MAINTENANCE
ITEMIZED BID FORM**

SEASONAL COLOR MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	24
Pruning	12
Insect/Disease Control	20
Fertilization	12

Seasonal Color Maintenance Subtotal***\$629.00***

PERENNIAL MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	32
Cut Back	2
Insect/Disease	52
Fertilization	2
Mulching	1

Perennial Maintenance Subtotal***\$Included*****CATEGORY B. 1ST YEAR SEASONAL COLOR/PERENNIAL
MAINTENANCE TOTAL*****\$Included***

Contractor Signature

Yellowstone Landscape

Company Name

9-27-2017

Date

WATERGRASS CDD 1***CATEGORY C*****SEASONAL COLOR INSTALLATION
ITEMIZED BID FORM**

QUANTITY	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
343	Spring Annuals	4"	1.28	439.04
343	Summer Annuals	4"	1.28	439.04
343	Winter Annuals	4"	1.28	439.04

**CATEGORY C. 1ST YEAR SEASONAL COLOR
INSTALLATION TOTAL****\$ 1,317.12**

NOTE 1: All annuals shall be 4" container-grown Grade "A" plants with multiple blooms at the time of installation.

NOTE 2: All prices should include soil amendments, mulch, labor, taxes, etc. associated with installation. All plants should be in bloom at time of planting.

NOTE 3: Specific colors and varieties shall be mutually agreed upon prior to installation.

NOTE 4: Contractor is responsible for estimating and confirming the quantity of flowers based on the spacing shown below:

b. Distance away from curbs, turflines, etc.

Spring Annuals 10"

Summer Annuals 10"

Winter Annuals 8"

b. On Center (o.c.) Spacings

Spring Annuals 10"

Summer Annuals 10"

Winter Annuals 8"



Contractor Signature

Yellowstone Landscape

Company Name

9-27-2017

Date

WATERGRASS CDD 1***CATEGORY D*****MULCH
ITEMIZED BID FORM**

MATERIAL and FUNCTION	CUBIC YARDS	UNIT PRICE	TOTAL PRICE
Medium Pine Bark Nugget (First Mulching)	218	45.50	\$9,919.00
Trenching (First Trenching)		Included	Included

Contractor is responsible for measuring and confirming the quantity of mulch application(s) per year.

CATEGORY D. 1ST YEAR MULCH TOTAL \$9,919.00



Contractor Signature

Yellowstone Landscape

Company Name

9-27-2017

Date

WATERGRASS CDD 1**SUPPLEMENTAL PRICING FORM**

1. Pine Bark Nugget Mulch - (cost/yard, spread on site)	\$44.50
2. Additional Labor with truck and hand tools (cost/man hour)	\$35.00
3. Palm Saver OTC injections price per palm per treatment	\$35.00
4. Additional labor with truck and small power equipment (i.e., edger, blower, etc.) (cost/man hour)	\$35.00
5. Additional labor with truck and light power equipment (i.e., 36" and 52" walk mower) (cost/man hour)	\$40.00
6. Additional labor with truck and heavy power equipment (i.e., hustler, tractor, bush hog) (cost/man hour)	\$55.00
7. Watering with Hydroseeder including operator (cost/man hour)	\$100.00
8. St. Augustine sod laid, site ready (cost/square foot)	\$1.00
9. Cost per hour – General Labor	\$35.00
10. Cost per hour – Irrigation Service Technician with one laborer	\$55.00

The prices above shall be commensurate with the contract term.



Contractor Signature

Yellowstone Landscape

Company Name

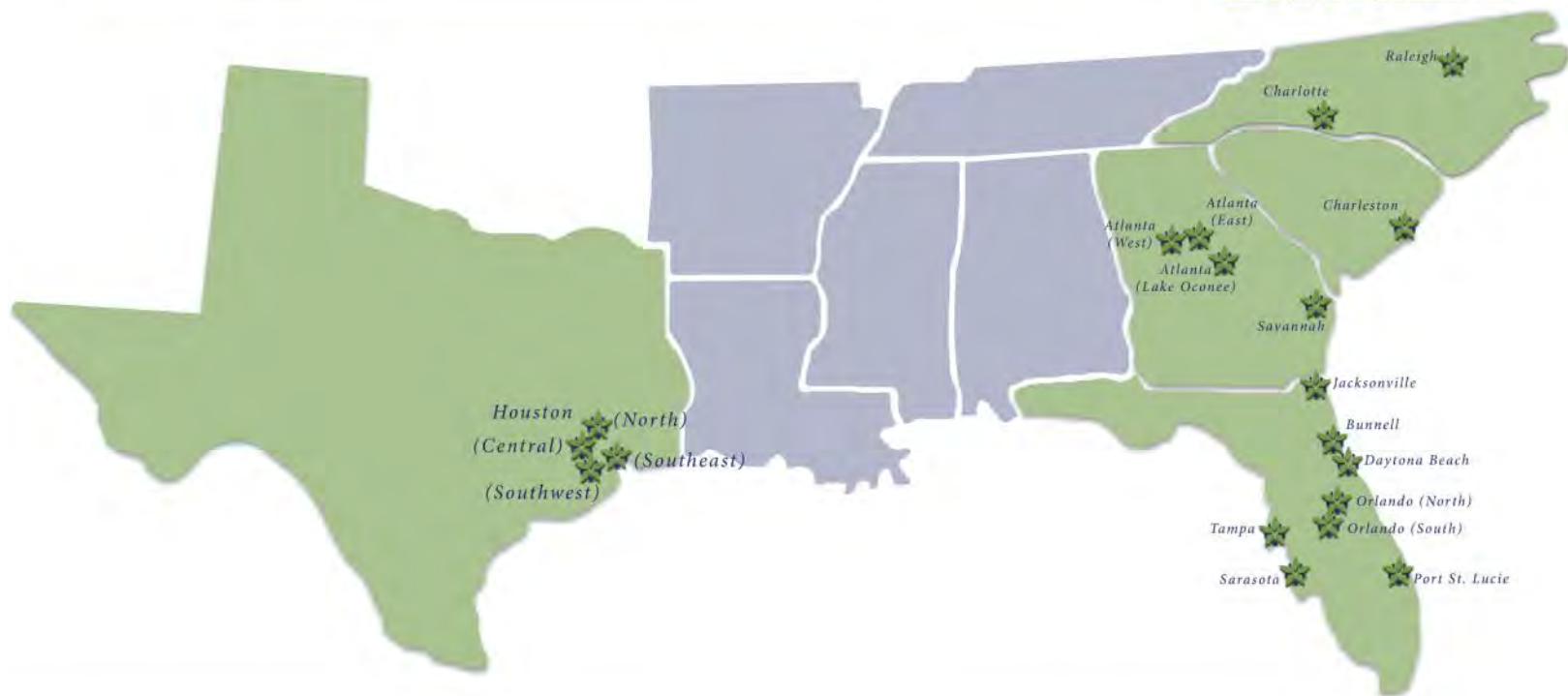
9-27-2017

Date

About Us



About Us



Yellowstone Landscape began with the combination of two independently successful, regional landscape companies – Austin Outdoor and BIO Landscape.

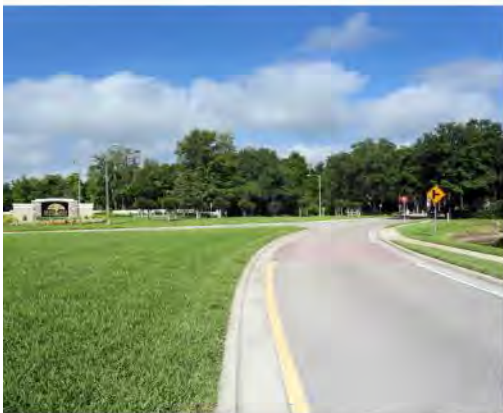
In 2008, the two companies joined together with a shared goal to better serve clients across the South, **sharing more than fifty years of combined experience** in landscape design, landscape installation, and landscape maintenance.

Yellowstone Landscape has since become one of the industry's fastest growing and most trusted

commercial landscaping companies, proudly serving more than 1500 clients from branch facilities across the region. We offer a uniquely comprehensive selection of services, allowing us to serve a project through the years - from a design on a computer screen to a mature and thriving landscape in the ground.

We know that *what we do* is important, but we also understand that *how we do it* is where lasting relationships are built.

Proud to Serve Tampa



Professional Landscape Services for Tampa's Premier Properties

Yellowstone Landscape is proud to serve Tampa's commercial landscaping needs from our local branch location. With **more than 100 local employees**, we're one of the leaders among commercial landscape firms in Central Florida.

We offer landscape design, landscape installation, and landscape maintenance services to some of the area's most beautiful homeowner

associations, resorts and hotels, city and county governments, master planned developments, corporate campuses, commercial office parks, schools, universities, hospitals, apartment communities and retail centers.

Our service teams are ready to provide you with **Tampa's most professional and responsive landscape services**, always tailored to your needs and expectations.

Tampa Offices
30319 Commerce Drive
San Antonio, FL 33576
813.223.6999

Landscape Maintenance



Landscape Maintenance is all about the details. We're committed to getting the details right, so you can enjoy your landscape and take pride in its appearance.

From week to week, month to month, and year to year, there are **hundreds of details** that need to be coordinated for your landscape to look its best. Assuring that none of those details are overlooked requires a professionally administered, **integrated Landscape Maintenance program.**

Synchronizing routine maintenance activities like mowing, edging, weeding, trimming and clean-up, with fertilization and pest management applications, and your irrigation system's schedule and maintenance is no easy task.

That's why we incorporate all the details of our landscape services into **your Plan for Success™.**

Our Landscape Maintenance teams are trained in our industry's Best Practices. They behave as if they were a part of your staff and work hard to **solve problems while they're still called opportunities.** If the unexpected happens, our teams respond to correct the problem, quickly and professionally.

Your dedicated Account Manager will provide regular updates about what we're doing to maintain your landscape. Our goal is to provide you with **all the information you need** about your landscape, **when you need it.**

Landscape Design



YELLOWSTONE
LANDSCAPE



You need your landscape to look its best, but you're not quite sure where to get started.

Whether you need a landscape design plan for a new development or just want to enhance a few feature areas in your existing landscape, our Landscape Designers are ready to help you see your landscape's full potential.

Our Designers are specially trained, creative professionals. They're knowledgeable about all the latest concepts in landscape design and they're also familiar with your area's local plant materials. This ensures that what they select to plant will thrive once it's in the ground. The

last thing you want is to invest in a landscape installation project, only to see the plants fail within the first year.

Working with a Landscape Designer starts with a meeting to find out what your goals are for your project. They'll create photo renderings so you can actually see what your new landscape will look like, before it's planted. You'll be a part of the process from beginning to end.

And best of all, we offer Landscape Design as a complimentary service to current Landscape Maintenance clients when we install your landscape enhancement.

Protecting Your Landscape Installation



Who's more qualified to care for your newly completed landscape installation than the Landscape Professionals that installed it?

We know your landscape like no one else. When we've been with your project from the beginning, we know the expectations you have for your property's landscape. Our Landscape Maintenance teams hit the ground running from the first service visit, ready to do whatever it takes to keep your landscape looking even better than it did when it was first installed.

We'll take care of your new irrigation system, too. There is nothing more important to the long term health and beauty of your new

landscape than keeping your new irrigation system performing at peak efficiency. Our ongoing Landscape Maintenance programs include regular irrigation system inspections and repairs performed by our locally licensed Irrigation Professionals.

We want to be your landscape's lifetime provider. We are proud to be a comprehensive landscape service provider. Our goal for every project is to be the only landscaper that your property will ever need. Our longest lasting client relationships begin with Landscape Installation projects, then continue for decades after the last planting is done.

Seasonal Color Installations



If you want to make a big impact and create **dramatic curb appeal** for your community or commercial property, there is no better way than a professionally designed seasonal color display.

Our landscape designers and color bed installation experts will “**bring the wow**” to **your entrances and feature areas** with stunning seasonal color displays using only the highest quality, locally sourced plant materials.

Your color bed installations begin with a **custom design proposal tailored to your preferences**, incorporating seasonally appropriate flowers. We begin with bed preparation, the most critical part of the installation process, removing the

previous rotation’s plants and groundcover materials, bedline trenching, tilling of the soil and adding high quality fertilizers as needed.

We recommend installations with **tighter spacing to create more vibrant color and instant impact**. As conditions warrant, we can provide hand-watering and additional fertilization of seasonal flowers to promote healthy growth and prolong bloom times.

Regular maintenance of your seasonal color installation during service visits includes removal of withering plants and monitoring of the soil quality and checking that the plants’ watering requirements are being met.

Client Surveys



Each year our clients are asked to complete a brief on line survey to tell us how we are performing in our mission to **create premier properties and build lasting relationships.**

The survey asks that each client rank us in the following categories:

- Quality of Work
- Ability to Meet Expectations
- Responsiveness to Individual Needs
- Clarity of Information
- Level of Respect for You
- Overall Satisfaction

It concludes with the simple question, “Would you recommend Yellowstone Landscape?”

Last year’s survey responses are summarized here:

Category	Positive Responses
Quality of Work	95%
Ability to Meet Expectations	93%
Responsiveness to Individual Needs	95%
Clarity of Information	95%
Level of Respect for You	100%
Overall Satisfaction	94%
Would Recommend Yellowstone Landscape	94%

Committed to Safety



Yellowstone Landscape has made safety our **number one priority**. We realize that we are equally responsible for the safety of our employees, and our clients' residents, employees and guests.

Our commitment to safety includes providing a **safe, healthy work environment**, kept free from hazards. Whether starting and ending the day at one of our branch locations, traveling over the roadways, or at a client's work site, all Yellowstone Landscape employees are trained to **behave professionally and remain alert** to all potential safety hazards they may encounter.

Our Commitment to Safety includes:

- New Employee Training on Safe Operating Procedures
- Strict Compliance to All OSHA Regulations
- Weekly Tailgate Talks Conducted with All Field Service Teams
- Annual Safety Rodeos with Industry Safety Experts
- Dedicated Safety Officers in Each Branch Location
- Mandatory Use of Appropriate Personal Protective Equipment (PPE) at All Times

Environmental Stewardship



As a member of the green industry we have an added responsibility to be good stewards of our natural resources. We also understand that many clients have become keenly aware of the need to reduce their environmental impact.

Our initiatives toward responsible environmental stewardship include:

Integrated Pest Management: IPM Programs use a combination management tools to create an environment where it is less likely that the pest will return.

Innovation Irrigation: This includes smart controllers, rain sensors, micro irrigation

and drip irrigation to eliminate water waste, integrating recycled water intakes where natural sources are available.

Reducing Carbon Emissions: EFI equipment used by our service personnel reduces our fuel consumption by 25% compared with traditional outdoor power equipment.

Organic Options: We offer organic alternatives to all traditional management solutions.

Drought-Tolerant Plants & Trees: Installing the right plant material for your property's environment reduces the water consumption necessary for your plants and trees to thrive.

Industry Recognition



Our clients' properties have earned dozens of National Landscape Awards of Excellence, gaining recognition as some of the country's most outstanding commercial landscaping projects. Below is a partial listing of our select client properties that have been recognized with an Award of Excellence.

Tradition; Tradition, Florida; 2015

Rob Fleming Park; The Woodlands, Texas; 2014

Florida Blue; Jacksonville, Florida; 2014

VillageWalk of Wellington; Wellington, Florida; 2014

AAA National Headquarters; Lake Mary, Florida; 2013

Technology Park Atlanta; Peachtree Corners, Georgia; 2013

Boeing 787 Assembly Plant; North Charleston, South Carolina; 2012

Waldorf Astoria Orlando Resort; Orlando, Florida; 2012

Grand Haven; Palm Coast, Florida; 2011

Yacht Harbor Village; Palm Coast, Florida; 2011

Fleming Island Plantation; Orange Park, Florida; 2010

Ocean Hammock; Palm Coast, Florida; 2010

Alfred I. duPont Trust Building; Jacksonville, Florida; 2009

Hammock Beach Resort; Palm Coast, Florida; 2008

Lazydays RV Resort



LOCATION

Tampa, Florida

CLIENT

Lazydays RV

PROPERTY TYPE

Resort

SERVICES PROVIDED

Landscape Design
Landscape Enhancement
Landscape Maintenance

Lazydays RV Resort in Seffner, Florida, just east of Tampa, is a truly unique property among the hundreds of properties that are served by Yellowstone Landscape's maintenance teams.

The Lazydays Tampa location is the original, flagship resort and sales center of one of the country's largest RV sales and service dealers, specializing in luxury motor coaches and camping experiences.

The 130-acre property includes a luxury RV resort with

tennis courts, pools, restaurants and a family recreation center. It also includes a sprawling sales and service center with hundreds of new RVs ready for purchase, some with sticker prices above \$500,000.

Challenges abound in servicing the property for our landscape crews, including respecting the resort guests' experience, protecting their valuable RVs and navigating resort traffic that includes golf carts buzzing between the hundreds of large motor coaches.

Reunion Resort & Club



LOCATION

Orlando, Florida

CLIENT

Salamander Hotels & Resorts
Aegis Community Management

PROPERTY TYPE

Resort Community

SERVICES PROVIDED

Landscape Design
Landscape Installation
Landscape Maintenance

Reunion Resort & Club is a 2,300-acre master-planned resort community located in Orlando, Florida.

Reunion is proud to be the only resort community in the world that offers three signature golf courses, designed by golf legends: Jack Nicklaus, Arnold Palmer and Tom Watson.

Reunion's Linear Park, a popular wedding venue, includes structured planting beds and majestic oaks. The five-acre water park, another popular area of the resort, brims with colorful, tropical plants.

Since design and installation began, Yellowstone Landscape has been Reunion's exclusive landscape service partner.

The resort community's landscape maintenance areas include over 800,000 square feet of ornamental beds in addition to the acres of manicured turf, 3,000 trees and over 500 palms.

The resort's active special event schedule requires constant coordination between service teams and Reunion's property management.

Walt Disney World Swan & Dolphin Resort



LOCATION
Orlando, Florida

CLIENT
Starwood Hotels and Resorts

PROPERTY TYPE
Resort Community

SERVICES PROVIDED
Landscape Design
Landscape Enhancement
Landscape Maintenance

The Swan and Dolphin Resort is situated on 87 acres of beautiful lakefront property within Orlando's most famous attraction, Walt Disney World. The award winning resort is comprised of two separate hotels, The Swan and The Dolphin, joined by a palm tree-lined bridge between the two hotels.

The massive resort features all the expected Disney amenities, including 5 pools, a white sand beach, restaurants, spas, and conference spaces,

surrounded by immaculately maintained tropical landscaping.

Frequent events like the annual Food and Wine Festival, can make maintenance of the property's grounds a challenge at times.

As a designated Florida Green Lodging Property, the resort mandates the use of integrated pest management practices and that service teams monitor emissions and irrigation usage in order to minimize the environmental impact of our services.

AAA National Headquarters



LOCATION

Orlando, Florida

CLIENT

American Automobile Association

PROPERTY TYPE

Corporate Campus

SERVICES PROVIDED

Landscape Design
Landscape Enhancement
Landscape Maintenance

The AAA *National Headquarters* in Orlando, Florida is a large corporate campus that features a large, 6-acre grand lawn, a lake with 3 landscaped islands, beautiful flower and ornamental shrub beds, and an abundance of mature oaks and towering palm trees.

Yellowstone Landscape replaced AAA's grand lawn with new St. Augustine sod in 2012, updating and documenting the property's dated irrigation system in the process.

To keep parking areas accessible to the site's employees, many of the campus landscape services, including seasonal leaf debris vacuuming, are performed in the early morning hours, before employees arrive to work each day.

The AAA National Headquarters received a National Landscape Award of Excellence in 2013, recognizing the campus as one of the nation's premier commercial landscape management projects.

Personnel



Local Leadership Team



Your local Yellowstone Landscape Tampa service team is dedicated to serving all your landscape needs. We're proud to care for properties across the area. Here is a brief summary of the experience that selected members of our local leadership team bring to your property.



Brett Perez, *Branch Manager*: University of Florida graduate with a Bachelors in Turfgrass Science. Over seven years of resort and private golf course management, including 3 years with Marriott Golf. My duties and responsibilities at Yellowstone Landscape are to oversee the daily operations for the Tampa Branch. I enjoy communicating with the customer and ensuring that our services exceed their expectations.



Jon Souers, *Client Relations Manager*: Indiana University, School of Public and Environmental Affairs. 18 years of experience in environmental services and the landscape industry. I began my career as a landscape and aquatic pesticide technician, quickly moving into a management role. My licenses include: Florida Commercial Applicator License, FNGLA Certified Horticulture Professional, Florida Department of Environmental Protection BMP Certified and OSHA Certified. I have been with Yellowstone for 11 years and enjoy building long term relationships with our clients and future clients.



Chad Raymond, *Account Manager*: 21 years of experience in the turf and landscape industry. Graduated from Michigan State University, with 2 Bachelor of Science degrees in Turfgrass Management and Environmental Policy. Began my career in Indiana working at private country clubs as an Assistant Superintendent, and transitioned to landscaping in Indianapolis, IN. I have been with Yellowstone for 2 years and I enjoy providing landscape solutions and education to clients. I also enjoy the teamwork and spirit of collaboration here with my co-workers.



Kevin Oliva, *Horticulture Manager*: 21 years' experience in Horticulture. Began in 1995 with responsibilities for outside lawn and ornamental applications, and inside GHP services. I received my state CPCO license in 2004, and served as operations manager with another local firm before joining Yellowstone Landscape in 2007. I develop and head our Tampa branch's horticulture department and volunteer as a landscape advisory committee member for the Hillsborough County UF-IFAS Extension center. My licenses include: Fl. State CPCO license, State BMP license, Urban fertilizer ID, OSHA Hazardous materials operation/level II certificate. I enjoy working outside, and I take pride in working within the horticulture field at Yellowstone. It's made my last 10 years the most enjoyable of my professional life.

Organizing Our Service Teams

Account Manager:

The Account Manager represents the direct link between Yellowstone Landscape and your Community. In that capacity, he arranges, schedules and directs daily delivery of services in accordance with the performance specifications for your property. The primary responsibilities outlined below are carried out in a manner that will assure peak efficiency and the delivery of high-quality products and services. The Account Manager reports directly to the Branch Manager and works closely with technical support service managers (Fertilization & Chemical, Pesticide Application, Irrigation) in fulfillment of his regular duties.

Responsible for:

- Planning, Scheduling and Implementation of Landscape Operations Activities
- Client Relations and Service
- Budgeting and Cost Tracking
- Quality Control
- Safety
- Training
- Employee Evaluation and Development
- Sustainable Practices

Mow and Detail Crew:

The Mow and Detail Crew consists of a team of experienced landscape and maintenance professionals. Their focus will be on maintaining the community with our commercial equipment. This includes mowing with mowers appropriate for the turf type, blowing, vacuuming, edging and policing (trash pick up). They will fulfill all of the obligations set forth and directed by the Account Manager. Each Mow and Detail Crew will be led by a clearly identifiable, English-speaking leader.



Organizing Our Service Teams

Irrigation Technician:

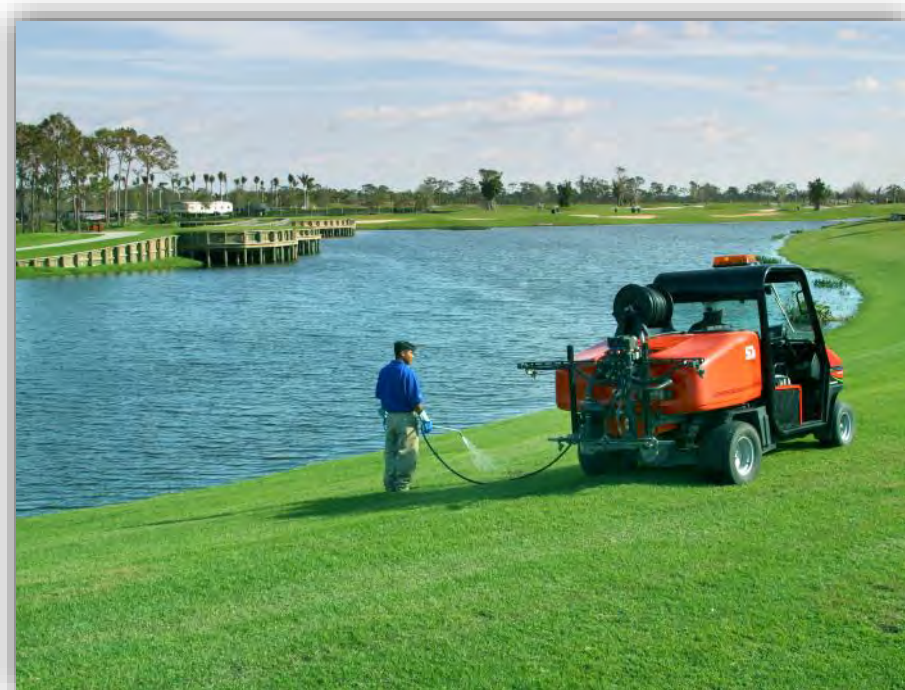
The Irrigation Technician oversees all irrigation practices including timers, valves, sprayers and piping. Once per month (unless otherwise noted in the contract specifications), the Irrigation Technician will walk through each zone and assure all irrigation functions work properly. Small adjustments will be made in order to assure water conservation and proper watering techniques. Any major irrigation problems will be expressed and appropriated according to the process defined by Account Manager and Branch Manager.

State Licensed Pesticide Contractor:

This contractor will treat each of the grounds with EPA approved pesticides in accordance with best management practices and will be over-seen/managed through our assigned Account Manager.

Fertilization & Chemical Crew:

The Fertilization & Chemical Crew utilizes proper and sustainable fertilization methods that best fit the community's need and contract specifications. All fertilization and chemical team members are fully trained and licensed. The team is also proactive in alternative fertilization methods that are earth-friendly and sustainable.



Licenses & Certifications



Fertilization and Chemicals

Your Team

Fertilization and chemicals are often times fundamental to the health of a landscape. Yellowstone Landscape's team of licensed and experienced professionals know the needed nutrients for your property and we apply them through environmentally sensitive practices.

Fertilization

Our fertilization programs are customized for each property. After all, each property has it's own set of specific needs and requirements. Having developed fertilization programs for golf courses, resorts, and sport fields, our knowledge is extensive, and we apply what we've learned on every property we service.

Chemicals

Pest management is often needed to protect your living assets. Ants and other bugs can sometimes destroy plant material quickly. Invasive weeds can crowd out healthy landscapes. Our pro-active team identifies problems and works to rid your landscape of harmful weeds and pests.

Sustainability

Protecting the environment is one of our top priorities. Our fertilization and chemical programs are built around minimizing our environmental footprint. Some of the ways we reduce our environmental impact are:

- Use slow-release fertilizers that minimize run-off.
- Nutrient Management—we provide nutrients based on the plant's need.
- Follow State, County and City Best Management
- Practices to prevent pollution of water sources



Xeriscaping

A great way to reduce your environmental footprint is through the practice of xeriscaping. Xeriscaping is the practice of landscape design with slow growing, drought tolerant plants. Designing landscapes that use less water, fertilizers and require less maintenance is a great way to reduce your environmental impact.

Irrigation Experts

Your Team

A healthy landscape is often times dependent on the condition of the irrigation. Yellowstone Landscape understands this relationship and knows that short cuts taken on irrigation means long term problems in the landscape. Our team works on many aspects of irrigation systems:

Installation

Our team has had over 15 years of experience installing irrigation systems across the Southeast. From complex systems for large resorts to water-wise systems for commercial properties, our team has what it takes to install any irrigation system.

Maintenance

Our maintenance team is trained and licensed in maintaining irrigation systems. Our team also knows that if the irrigation isn't properly maintained, your investment could be compromised.

Our irrigation maintenance team performs monthly "wet-checks," replaces and repairs faulty systems (including head replacement, piping repairs, and clock maintenance), and assures proper water coverage for all landscape areas.

Improvements

Whether you have an old irrigation system or a new system that just doesn't seem to be working properly, you can trust Yellowstone Landscape to make the improvements. We'll analyze coverage, effectiveness and efficiency in order to provide a consistently healthy landscape.





This is to Certify that the individual named above is a Certified Pest Control Operator and is privileged to practice

Lawn & Ornamental

in conformity with an Act of the Legislature of the State of Florida regulating the practice of Pest Control and imposing penalties for violations.

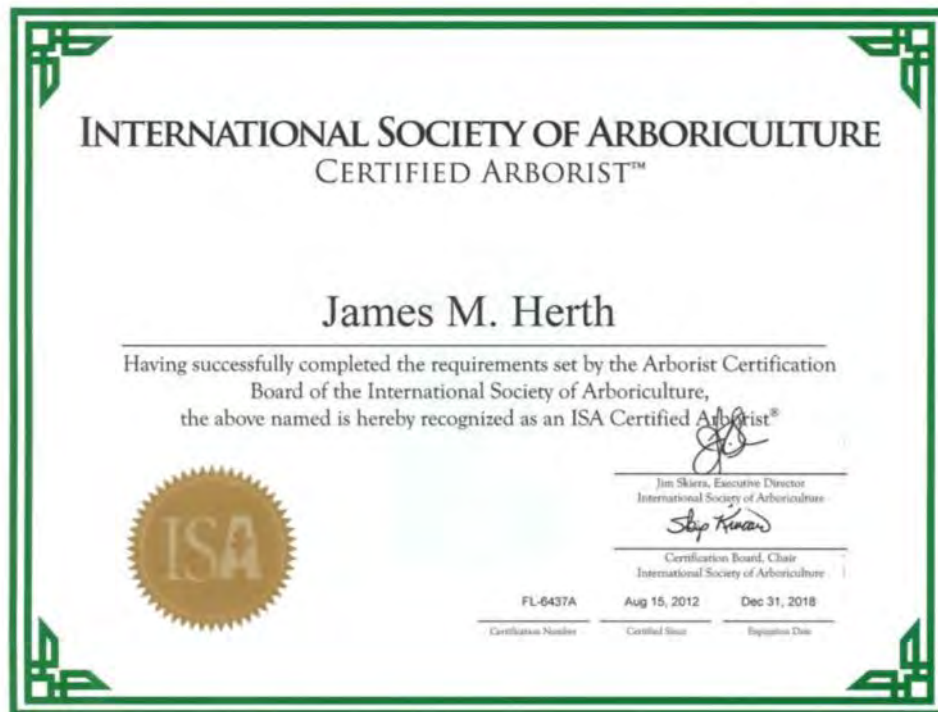


Charles H. Bronson
Charles H. Bronson
Commissioner of Agriculture

In Testimony Whereof, Witness this signature at Tallahassee, Florida on April 7, 2004
Michael Hays
Chief Bureau of Entomology and Pest Control

DACS form 1780, Feb. 99

Licenses & Certifications





Our People. Your Partner.



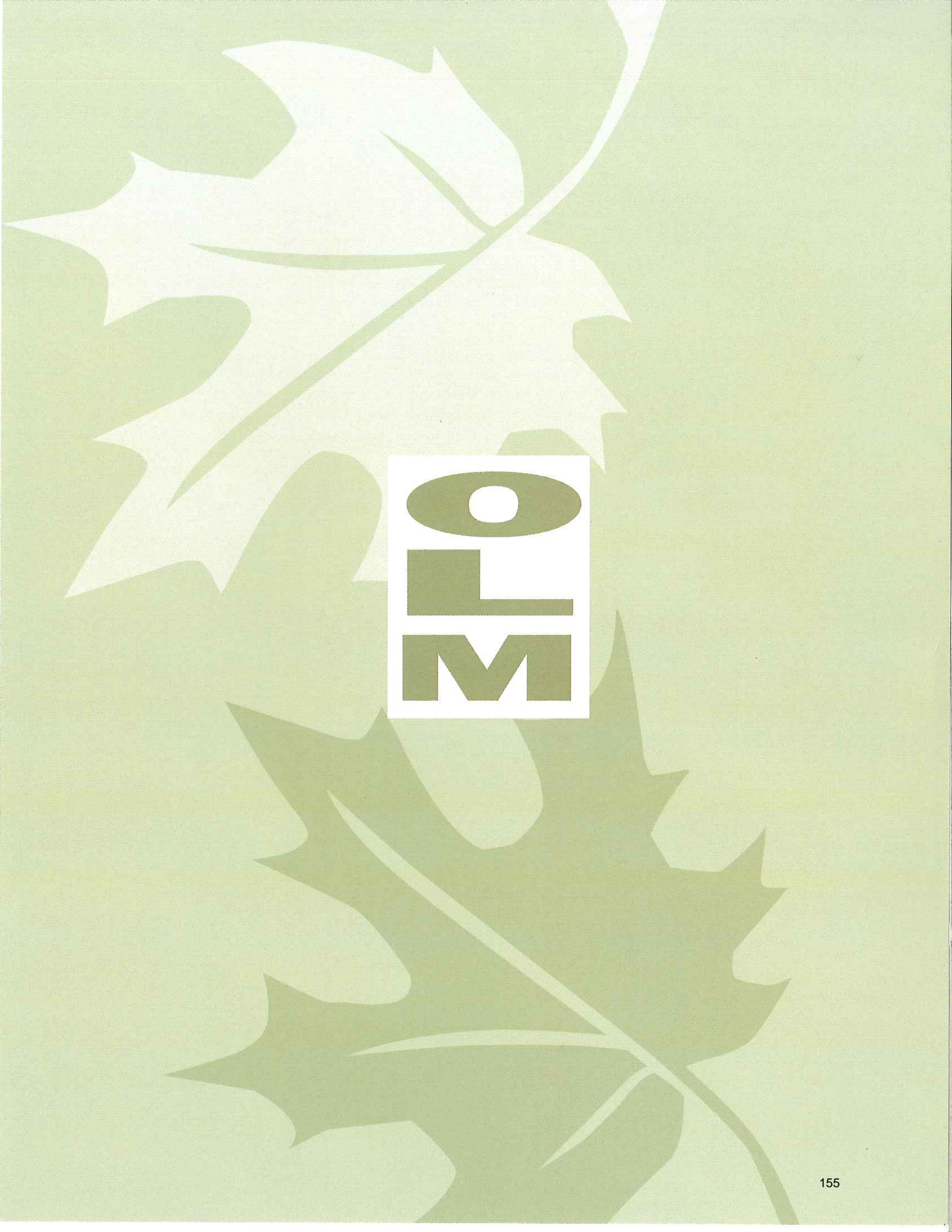
At Yellowstone Landscape, we know that our people are what have made us the company we are today.

Our 1,700 Landscape Professionals include industry veterans, many with more than 20 years of experience providing professional landscape services. We also recruit and hire some of the brightest young talent in the industry, recruited from the South's finest colleges and university Horticulture and Agronomic programs.

We're proud that over 75% of our management staff hold advanced degrees and certifications related to their current position's responsibilities.

Our training programs reach far beyond our industry's Best Practices. We conduct ongoing Safety Training for our crews, to guarantee that they're working safely for you. Members of our management staff receive formal Customer Service Training, teaching them how to understand your expectations and communicate with you effectively and professionally.

We're proud of our people. We want you to be proud of your landscape service partner.

The background of the page is a light green color with a large, stylized leaf pattern in a darker shade of green. The leaf has several pointed lobes and a central vein. In the center of the page, there is a white rectangular box containing the letters 'O', 'L', and 'M' stacked vertically in a bold, sans-serif font.

**O
L
M**

EXHIBIT "B"**SUMMARY BID FORM**

Exterior Landscape Maintenance

WATERGRASS CDD 1

Wesley Chapel, FL.

This Summary Bid Form totals the Itemized Bid Forms for Categories A, B, C and D. The combined annual sum of all four categories is defined as the "Total Bid Price"

A. Landscape Maintenance Total	\$ 208,980.00
B. Seasonal Color / Perennial Maintenance Total	\$ 3,500.00
C. Seasonal Plant Installation Total	\$ 13,320.00
D. Mulch Total	\$ 29,040.00
1ST YEAR TOTAL BID PRICE	\$ 254,840.00
2ND YEAR TOTAL BID PRICE	\$261,840.00
3RD YEAR TOTAL BID PRICE	\$268,840.00

Contractor Name BrightView Landscape Services, Inc.Contractor Address 22642 Wild Fern Circle, Lutz, FL 33559Contractor Signature Title Business Developer ExecutiveTelephone Number 813 363-3400Date September 22, 2017**Signature not required on e-mailed copies of bids.*

WORK SCHEDULE

Work under this Contract is to begin at the execution of the Contract, and run concurrent thereof for the period of three (3) years.

ADDENDA

We acknowledge receipt of the following Addenda, which are included in our proposal.

ADDENDUM # N/A	DATED:
ADDENDUM #	DATED:

UNIT PRICES

We acknowledge receipt of the following Unit Prices which are included in our proposal.

UNIT PRICE # N/A	DATED:
UNIT PRICE #	DATED:

WATERGRASS CDD 1**CATEGORY A****LANDSCAPE MAINTENANCE ITEMIZED BID FORM**

FUNCTION	FREQUENCY (PER YEAR)
Mow	44
Edge (Bedlines)	22
Edge (Hardlines)	44
Monofilament Trim	44
Bed Weed Control	52
Palm Pruning	2
Tree Pruning	12
Shrub/Groundcover Trim	12
Debris Disposal	52
Insect/Disease Control	52
Irrigation Management	52
Palm Fertilization	4
Tree Fertilization	2
Shrub Fertilization	4
Groundcover Fertilization	2
St. Aug. Turf Fertilization	6
Bahia Turf Fertilization	2
Turf Weed Control	52

**CATEGORY A. 1ST YEAR LANDSCAPE
MAINTENANCE TOTAL**

\$ 208,980.00


Contractor Signature

BrightView Landscape Services, Inc.
Company Name

September 22, 2017
Date

WATERGRASS CDD 1***CATEGORY B*****SEASONAL COLOR/PERENNIAL MAINTENANCE
ITEMIZED BID FORM**

SEASONAL COLOR MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	24
Pruning	12
Insect/Disease Control	20
Fertilization	12

Seasonal Color Maintenance Subtotal\$ 1,750.00

PERENNIAL MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	32
Cut Back	2
Insect/Disease	52
Fertilization	2
Mulching	1

Perennial Maintenance Subtotal\$ 1,750.00**CATEGORY B. 1ST YEAR SEASONAL COLOR/PERENNIAL
MAINTENANCE TOTAL**\$ 3,500.00

 Contractor Signature

 BrightView Landscape Services, Inc.
 Company Name

 September 22, 2017
 Date

WATERGRASS CDD 1***CATEGORY C*****SEASONAL COLOR INSTALLATION
ITEMIZED BID FORM**

QUANTITY	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
2,400	Spring Annuals	4"	\$1.85	\$4,440.00
2,400	Summer Annuals	4"	\$1.85	\$4,440.00
2,400	Winter Annuals	4"	\$1.85	\$4,440.00

**CATEGORY C. 1ST YEAR SEASONAL COLOR
INSTALLATION TOTAL**

\$ 13,320.00

NOTE 1: All annuals shall be 4" container-grown Grade "A" plants with multiple blooms at the time of installation.

NOTE 2: All prices should include soil amendments, mulch, labor, taxes, etc. associated with installation. All plants should be in bloom at time of planting.

NOTE 3: Specific colors and varieties shall be mutually agreed upon prior to installation.

NOTE 4: Contractor is responsible for estimating and confirming the quantity of flowers based on the spacing shown below:

b. Distance away from curbs, turflines, etc.

Spring Annuals 10"

Summer Annuals 10"

Winter Annuals 8"

b. On Center (o.c.) Spacings

Spring Annuals 10"

Summer Annuals 10"

Winter Annuals 8"


Contractor Signature

BrightView Landscape Services, Inc.
Company Name

September 22, 2017
Date

WATERGRASS CDD 1***CATEGORY D*****MULCH
ITEMIZED BID FORM**

MATERIAL and FUNCTION	CUBIC YARDS	UNIT PRICE	TOTAL PRICE
Medium Pine Bark Nugget (First Mulching)	605	\$48.00	\$29,040.00
Trenching (First Trenching)	-	Included	Included

Contractor is responsible for measuring and confirming the quantity of mulch application(s) per year.

CATEGORY D. 1ST YEAR MULCH TOTAL \$ 29,040.00


Contractor Signature

BrightView Landscape Services, Inc.
Company Name

September 22, 2017
Date

PART 2

Fertilization (All labor and materials)

\$ 32012 Yr

(Include any and all turf pesticide/herbicide mixtures you intend to use throughout the year)

6

454

11,080

ST. AUGUSTINE (per specifications in Part 2)

MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
F	24-0-11 100% + DRR	1/1000	1816	2452
A	25-0-14	.5/1000	908	1090
M	25-0-14	1/1000	1816	2180
J	12-0-0 w/ PFDIA	202/1000	908	1816
A	25-0-14	.5/1000	908	1090
O	24-0-11 BARR	1/1000	1816	2452

6

283

Bermuda (per specifications in Part 2)

7244

MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
M	24-0-11 BARR	1/1000	1132	1528
A	24-0-11 MICRO	1/1000	1132	1528
M	"	.5/1000	566	764
J	"	.5/1000	566	764
A	12-0-0 w/ PFDIA	202/1000	566	1132
O	24-0-11 BARR	1/1000	1132	1528

2

554

BAHIA (per specifications in Part 2)

5787

MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
M	24-0-11 BARR	1/1000	2216	2992
O	"	1/1000	2216	2992

4 140

ORNAMENTALS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. N/1000 SF)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
MAR	10-0-12-10-0	5 Lbs/1000	700	1400
MAY	/	/	/	/
JULY	/	/	/	/
OCT	/	/	/	/

4 175

PALMS (per specifications in Part 2)				
MONTH	FORMULA	APPLICATION RATE (LBS. /PALM)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION
MAR	8-2-12 BLEND	1.5 Lbs/Palm	263	526
JUNE	/	/	/	/
SEP.	/	/	/	/
NOV.	/	/	/	/

Please list any additional fertilization for those plant materials requiring specialized applications.

SPECIALTY PLANT MATERIALS				
MONTH	FORMULA	PLANTS TO BE FERTILIZED (i.e., Crapes, Loropetalum)	TOTAL POUNDS PRODUCT TO BE APPLIED	COST PER APPLICATION

The totals in the "Cost per application" column should equal your Total Fertilization Cost for the year.

WATERGRASS CDD 1**SUPPLEMENTAL PRICING FORM**

1. Pine Bark Nugget Mulch - (cost/yard, spread on site)	\$ 48.00
2. Additional Labor with truck and hand tools (cost/man hour)	\$ 35.00
3. Palm Saver OTC injections price per palm per treatment	\$ 50.00
4. Additional labor with truck and small power equipment (i.e., edger, blower, etc.) (cost/man hour)	\$ 35.00
5. Additional labor with truck and light power equipment (i.e., 36" and 52" walk mower) (cost/man hour)	\$ 35.00
6. Additional labor with truck and heavy power equipment (i.e., hustler, tractor, bush hog) (cost/man hour)	\$ 100.00
7. Watering with Hydroseeder including operator (cost/man hour)	\$ 200.00
8. St. Augustine sod laid, site ready (cost/square foot)	\$ 1.15
9. Cost per hour – General Labor	\$ 35.00
10. Cost per hour – Irrigation Service Technician with one laborer	\$ 80.00

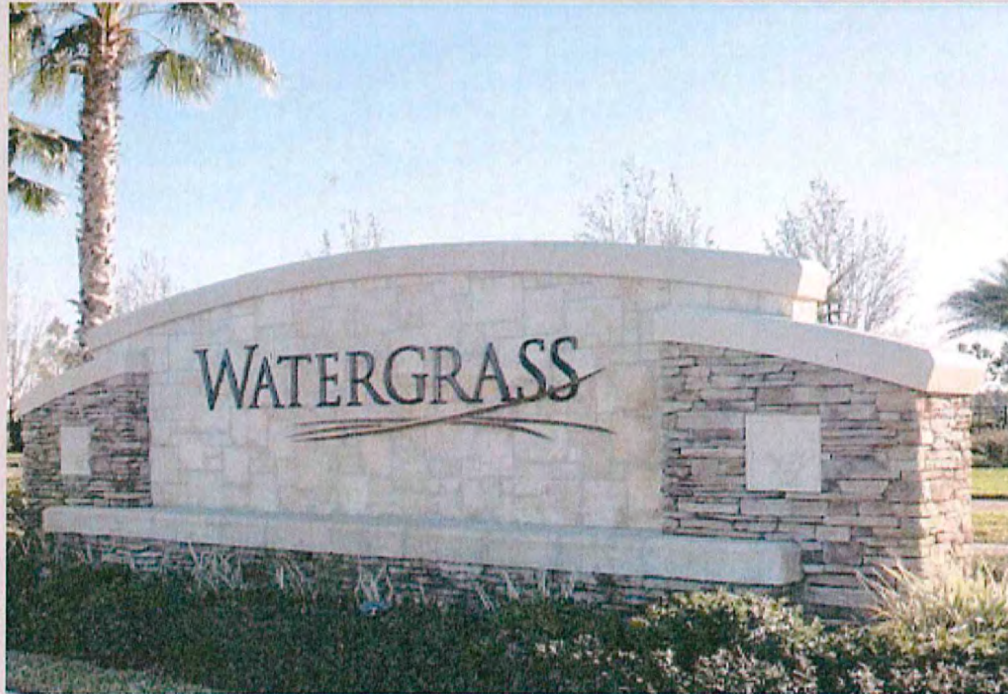
The prices above shall be commensurate with the contract term.


Contractor Signature

BrightView Landscape Services, Inc.
Company Name

September 22, 2017
Date

Watergrass CDD 1



BrightView 

**Watergrass
Community
Development
District 1**

September 28, 2017

Lloyd Radder

September 28, 2017

Mr. Paul Woods

Watergrass CDD 1 c/o OLM, Inc.

32711 Windelstraw Drive

Wesley Chapel, FL 33545

RE: Watergrass Community Development District 1, 2017 Landscape Maintenance Proposal

Dear Paul and Board,

BrightView is pleased to submit a professional landscape proposal for the Watergrass Community Development District 1 (Watergrass CDD 1). Based on our meetings, our drive and inspection of the property, the primary concerns we observe are Plant Material Health, Notice and Communication of Landscape Issues, and the Proactive Approach to Managing a landscape.

The enclosed proposal was developed based on discovery and will demonstrate how our experienced and skilled team will achieve the landscape goals and expectations for the property. We assure that we will keep Watergrass CDD 1 looking its best, with not only our 71 years of experience, but also with a committed and trained staff, and first-hand experience with similar properties. Within the first 30 days on the job and throughout our service commitment, you will see a noticeable difference in the following areas that are high priority:

- **Priority item #1: Plant Material Health screams “Curb Appeal” to Residents, Guests, and Management.** BrightView feels and understands your concern when residents and visitors complain about the lack of green color in the turf, dead palm fronds, bed weeds and unkempt shrubs. Healthy turf is a deep, dark green color signifying proper nutrients, appropriate irrigation and fertilization, as well as the care and pride of the community. We further understand that trees and shrubs are expected to be healthy, upright, vigorous and colorful. We will use the latest fertilizer formulations, irrigation techniques and Florida Friendly maintenance practices to achieve this high level curb appeal, with details presented later in this proposal. Community Properties that fail to scream **“highest quality”**, never get a second chance to capture home sales.
- **Priority item #2: Notice, and Communication of Landscape Issues.** Properly managing a landscape is crucial to the long term survival of the plant material. This requires not only performing regular maintenance at a “resort” level, but that *“noticing”* new issues that crop up in the landscape, require an extra keen eye. These can often be missed. This raises the issue of Curb Appeal. With a very high level of competition in Pasco County, Properties still in Development need to be maintained at a high level, **24/7/365**. Vendor Capabilities and Pricing, together reflect the Ultimate Outcome of your Satisfaction. Too few hours on the job means services go missed. Inadequate training and service practices result in unsightly “curb appeal”. Rest assured BrightView has extensive employee training, initial job assessment techniques, and a “value-driven” pricing program that results in a quality performance and customer satisfaction level second to none in the industry. All of this means our price and our service level is driven by your desired outcome for the property. Communication between OLM and BrightView will either make or break our contract. All the best intentions and service capabilities are useless if we do not communicate clearly with you. Our proposal will refer to specific reporting tools such as property management reports, irrigation inspection reports, and site specific enhancement ideas. Please note that our pricing that follows will be tied directly to your service expectations.

- **Priority item #3: Lack of Property Improvement / Enhancement Ideas.** As a High Level Property, a *"Notice of Current Issues"*, also requires an eye for *"New Ideas"* to improve and enhance the property. Without this, the potential for a deeper concern of Curb Appeal, can ultimately result in a lack of new business. With a staff of licensed, certified, trained and experienced landscape gardeners, BrightView can envision, express graphically, and install beautiful, expressive and cost effective landscape ideas that will achieve this *"draw"* of new and repeat business. Again, communication that is understandable through our written reports, along with monthly property walks, will demonstrate not only our ability to keep Paul and the board informed of our services, while demonstrating our care and concern to constantly improve Watergrass CDD 1's landscape investment.

As an experienced partner delivering both local expertise and national resources, we understand how a well-maintained landscape attracts people, adds to your property value and contributes to your success. When you partner with BrightView, you will have a team of local professionals dedicated to the careful stewardship of your landscape and its enduring beauty and value. As we like to say, we are "Large enough to serve you – small enough to know you".

Thank you for the opportunity to submit this proposal. Feel free to contact me at 813 363-3400 or by email at lloyd.radder@brightview.com.

Sincerely,



Lloyd Radder
Business Developer Executive



Mark Lanteigne
Senior Branch Manager

What's Inside

I. Solutions that Make a Difference

- Results in the First 30 Days
- A Landscape Plan Designed for Your Property

II. Your Team

- Key Management
- Staffing and Org Chart
- Customers Sold on BrightView
- What Customers Are Saying About Us

III. Experience the Difference in Quality

- Communication Catered to Your Style
- Our Eye is Always on Quality and Continuous Improvement
- Your Complete Satisfaction is Our #1 Goal
- Training Your Team to Exceed Your Expectations
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IV. Preserving the Value of Your Asset

- Saving Water Makes Cents
- Emergency Response Team, Ready When You Need Us
- Protecting Your Trees, One of Your Most Important Investments
- A Custom Color Program For Your Brand and Budget
- Your Full Service Landscape Expert

V. Additional Company Information

- Insurance
- Corporate Information
- Business License
- Employee Licenses & Certifications

VI. Pricing

Solutions That Make a Difference

During the proposal process, you shared a variety of concerns you currently have with your current scope of work, namely grass clippings into retention ponds. Because your 100% satisfaction is important to us, we have already formulated solutions that will show fast improvement as noted below. Additionally, we will be your eyes on the ground to look out for problems as they arise and offer creative solutions that achieve your goals while providing the safest, most cost-efficient and aesthetically appealing landscape possible.

Our solutions for the current high priority problems you identified include:

Resort Level Maintenance

All our Gardener crews spend hours training, and then demonstrating their knowledge, of how to properly handle all types of equipment employed by our gardeners, from mowers to skid steers, to heavy duty vehicles, throughout the entire resort. Not only by making certain that equipment safety precautions are followed, but that each individual on site is properly trained, experienced, and background checked, to insure the highest level of confidence to our clients. They further train to proactively look for issues and to maintain a safe environment for all their work. Finally, only the most experienced crews will service resort level properties such as The Vinoy.

Communicating Issues Proactively

We use multiple forms of communication to proactively handle landscape issues that arise. Account Manager cell phone numbers, and email addresses are provided to all Vinoy Management members, so immediate issues can be shared and addressed quickly. Follow up to all issues is assured with responses that include, but are not limited to;

- 1) Site Inspections
- 2) Monthly Property Walks
- 3) Landscape Communication Forms
- 4) Door Hangers
- 5) Monthly Board Meeting Attendance

We will utilize all forms of communication, more specifically identified below, to make sure that we proactively keep landscape issues in front of all responsible community individuals.

Results in the First 30 Days

Our goal is to show a noticeable difference within the first 30 days on the job. Through our onsite inspections, property reviews and conversations with you and your team, together we will construct service, communication and action plans, best suited for Watergrass CDD 1. Listed below are tasks we will fulfill in the first 30 days based on priorities already identified.

IRRIGATION

- *Check irrigation systems and components for proper operation*
- *Map the system showing locations of major components, and provide photo documentation of our findings*
- *Sample the soil and adjust watering for desired moisture*
- *Recommend necessary repairs and upgrades*

SHRUBS AND BEDS

- *Remove weeds*
- *Prune selected shrubs*
- *Remove plants too close to tree trunks, groundcover crowding shrubs, and poor performing plants*
- *Mulch planters showing bare dirt*
- *Bevel cut edges of groundcover adjacent to hardscape*
- *Apply insect and disease control to treatable diseased plant material*

SAFETY

- *Trim plant material or trees hindering or blocking line of sight at intersections and monuments*
- *Ensure tree guy wires are sufficiently marked for visibility*
- *Fix tripping hazards in the turf and hardscape*
- *Identify drainage problems and propose solutions*

COMMUNICATION

- *Introduce the Account Manager and walk the site together*
- *Determine your communication preferences*

TURF

- *Apply broadleaf weed spray where necessary*
- *Apply pre-emergence weed spray to inhibit new weed growth*

TREES

- *Prune selected trees*
- *Install tree wells as needed*
- *Replace or fix improperly installed tree stakes*

A Landscape Plan Designed for Your Property

Every property is different and thus has a unique set of maintenance needs. We evaluated Watergrass CDD 1, and took into consideration the issues identified to create the maintenance plan below designed to keep your property looking its best year-round.

Healthy Plant Material

The life cycle and the value return from your landscape

In preparing our landscape maintenance proposal for Watergrass CDD 1, our goal is to address the issues outlined in our cover letter, including Turf Health, Plant Health, and Weed Control Issues.

Turf and Plant Care

Along with a properly working irrigation system, a proactive turf care and shrub care program can help to improve the overall health of the entire plant palette on the premises. Our agronomic plan is designed to act as a benchmark for how we manage both turf and ornamentals.

EXPERIENCE THE DIFFERENCE IN QUALITY

We strive to be the landscape service provider of choice in Pasco County. In large part, our ability to offer unmatched quality to our customers has been attributed to the tools and systems we have developed over our 71-year history. The primary systems that support our quality standards include:

COMMUNICATION SYSTEMS

Proactive communication that allows us to be highly responsive to emergencies, special requests and acts of nature

QUALITY EVALUATIONS

Management led evaluations that ensure our internal quality standards are met and our employees can achieve continuous improvement

CUSTOMER SATISFACTION

Empirically measured customer satisfaction that is taken seriously. Our goal is 100% satisfied customers

TRAINING PROGRAMS

Intensive skills, customer relations, and quality training ensure our team can consistently exceed your expectations

SAFETY STANDARDS

Training and incentive programs ensure your property remains hazard free and our employees can return home safely.

Your Team

The crew hand selected to maintain Watergrass CDD 1 Hotel has the skills and experience necessary to meet your specific needs and expectations. Meet your team:

Team Member	Job Title	Responsibilities to Community
Roy Harris	Account Manager/ Supervisor	<ul style="list-style-type: none"> Accountable for your complete satisfaction Maintains schedule Ensures compliance to job specs and quality Manages crews Interfaces with on-site contact
Epi Carvajal	Operation Manager	<ul style="list-style-type: none"> Schedules workload for crew Ensure readiness of workers, tools and materials Maintains Safe Conditions Speaks with Landscape Committee Assists w/large pruning jobs, chemical applications Helps identify problem areas
Melvin Beagle	Irrigation Manager	<ul style="list-style-type: none"> Conducts weekly irrigation inspections Adjusts, repairs and troubleshoots problems Assists detail crew
David Talbot	Pest Control Specialist	<ul style="list-style-type: none"> Applies insecticides, herbicides, fungicides and other chemicals, safely and in accordance with industry standards Responsible for entire Tampa area solutions and applications
Mark Lanteigne	Branch Manager	<ul style="list-style-type: none"> Responsible for Tampa Personnel, Accounts and Operations Issues
Tyler Drew	Enhancement Director	<ul style="list-style-type: none"> Responsible for entire enhancement team and proposals

Customers Sold on BrightView

In our effort to provide the best possible landscape service in town, our customers have become raving fans. But don't take our word for it. Ask them yourself!

CURRENT FLORIDA COMMUNITIES SERVICED

TAMPA REGION

HARRISON RANCH
PARKPLACE



STONEBRIER
OAKSTEAD

ORLANDO REGION

CONCORD ESTATES



THE VILLAGES

ADDITIONAL REFERENCES AND CONTACTS

- 1) Pat Ciacchio, Saddlebrook Resort – 813 907-4438 – Wesley Chapel, FL
- 2) Chris Heiman, Loews Hotel – 727 363-5086 - The Don Cesar Hotel
- 3) Brian Howell, Meritus Corporation – 813 397-5120 – Park Place CDD, Park Place Mandolin CDD
- 4) Daniel Good, IMT Residential – 813 935-5305 – IMT Tuscany, IMT Westchase, IMT Boot Ranch
- 5) Jason Nance, MAA Properties – 904 400-2910 – Post Bay, Post Rocky Point, Post SOHO, Post Hyde Park

What Customers Are Saying about Us



Dear Mr. Radder,

It would be my pleasure to comment on our experience to date with BrightView. The decision to go with BV was not an easy one, as we have been doing the work in house for 30 years, and our Resort occupies a square mile of land.

BrightView has taken the landscape to a new dimension, and it is by far the best it has looked in the 20 years of my employment. The Management team is very proactive in their communication, and the property team has superior work ethic and pride. I have not experienced any issue where the team promised, yet did not follow through. Actually, it is quite the opposite; they are one step ahead of us and waiting for answers to their recommendations.

In a recent trip advisor the guest commented on the landscaping stating that it was lush and well kept; noting that they did not see one bush that was not trimmed perfectly.

I would highly recommend BrightView as a partner.

Please let me know if I can be of any more assistance,

Pat

Patrick J. Ciacchio
General Manager



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Find us on 